

THE IMPACT OF POSITIVITY AND GRATITUDE ON EMPLOYEE PRODUCTIVITY

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ABSTRACT

THE IMPACT OF POSITIVITY AND GRATITUDE ON EMPLOYEE PRODUCTIVITY

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2024

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In today's fast-paced work environments, fostering positive psychological states such as gratitude and positivity has become increasingly relevant to enhancing employee productivity and well-being. This study explores the impact of positivity and gratitude on employee productivity through a multi-method approach, incorporating both quantitative measures and qualitative insights. Drawing on theories of positive psychology, we examine how practices of gratitude and positive reinforcement contribute to improved morale, engagement, and efficiency across diverse organizational settings.

We conducted a survey with employees across various sectors to assess the direct and indirect effects of gratitude practices on productivity metrics, such as task completion rates, quality of output, and employee turnover. Findings indicate that cultivating a culture of positivity and

gratitude not only improves individual productivity but also promotes a collaborative work environment that enhances overall team performance. This paper will explore the impact of positivity and gratitude on employee productivity through a comprehensive literature review. Key topics will include gratitude parameters, positivity parameters, employee mental health, employee productivity, and the broader concept of thankfulness and its relation to the universe. The subsequent sections will delve into each of these areas, drawing on existing research and theoretical frameworks to provide a thorough understanding of how these emotional states influence workplace dynamics and productivity.

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CHAPTER I:

INTRODUCTION

1.1 Overview

Gratitude, defined as the quality of being thankful and a readiness to show appreciation for and to return kindness, has been studied extensively in the context of its impact on individual well-being and social interactions. Parameters for assessing gratitude in the workplace include frequency of expressing gratitude, depth of gratitude experienced, and the perceived authenticity of gratitude expressions. Studies suggest that regular expressions of gratitude can enhance social bonds and trust among employees, leading to a more cohesive and supportive work environment. The literature review will examine various scales and measures used to assess gratitude and their relevance to workplace productivity.

1.2 Sources of Gratitude & Positivity

Positivity, often measured through indicators such as positive affect, life satisfaction, and optimism, plays a critical role in shaping an employee's approach to work and challenges. Parameters for positivity include self-reported measures of happiness, resilience, and perceived support. Positive psychology research highlights the benefits of a positive mindset in enhancing creativity, problem-solving abilities, and overall job performance. This section will review the theoretical foundations of positivity, key findings from empirical studies, and practical implications for fostering a positive work culture.

a) Employee's Mental Health

Employee mental health is a significant determinant of productivity, with well-being linked to lower absenteeism, higher engagement, and better overall performance. Factors such as stress, anxiety, and depression can severely impact an employee's ability to function effectively. The literature review will explore how positivity and gratitude can mitigate mental health issues, improve coping mechanisms, and contribute to a more resilient workforce. It will also examine workplace interventions and programs designed to support mental health through fostering positive and grateful attitudes.

b) Employee's Productivity

Productivity in the workplace is a multifaceted concept encompassing efficiency, output quality, and the ability to meet organizational goals. The literature review will discuss various metrics used to measure productivity and how positivity and gratitude can influence these metrics. Research has shown that employees who feel appreciated and maintain a positive outlook are more motivated, engaged, and likely to go above and beyond in their roles. This section will synthesize findings from studies linking emotional well-being to productivity outcomes, providing insights into the mechanisms through which positivity and gratitude enhance performance.

c) Thankfulness and Universe

The broader concept of thankfulness, often linked to spiritual and philosophical perspectives, suggests that a grateful attitude can align individuals with a sense of purpose and interconnectedness with the universe. This section will explore how such perspectives can be integrated into workplace practices to foster a holistic approach to employee well-being. It will review literature on the impact of thankfulness on broader life satisfaction and how these attitudes can translate into workplace behaviours that enhance productivity.

1.3 The Role of Gratitude in the Workplace

a) Enhancing Social Bonds and Trust

Gratitude plays a crucial role in enhancing social bonds and fostering trust among employees. When gratitude is expressed regularly, it can strengthen interpersonal relationships and create a more cohesive and supportive work environment. Employees who feel appreciated are more likely to trust their colleagues and supervisors, which can lead to increased collaboration and a stronger sense of community within the workplace. This trust and camaraderie are essential for teamwork and can significantly enhance overall productivity.

b) Increasing Job Satisfaction and Engagement

Gratitude has been linked to higher levels of job satisfaction and engagement. Employees who receive regular recognition and appreciation for their efforts are more likely to be satisfied with their jobs and feel a sense of belonging within the organization. This increased job satisfaction can lead to higher levels of engagement, where employees are more committed to their roles and motivated to contribute to the organization's success. Engaged employees are typically more productive, as they are more likely to put in extra effort and show initiative in their work.

c) Reducing Turnover and Absenteeism

High levels of gratitude in the workplace can contribute to lower turnover rates and reduced absenteeism. When employees feel valued and appreciated, they are less likely to leave the organization for other opportunities. Gratitude can also create a positive work environment that reduces stress and burnout, leading to fewer instances of absenteeism. Employees who feel emotionally and mentally supported are more likely to maintain consistent attendance and perform at their best.

d) Promoting a Positive Organizational Culture

Gratitude can help foster a positive organizational culture where employees feel respected and valued. A culture of gratitude encourages employees to recognize and appreciate each other's contributions, leading to a more harmonious and positive work atmosphere. This positive culture can enhance morale and create an environment where employees are motivated to excel. Organizations with a strong culture of gratitude often see improvements in overall employee well-being and productivity.

e) Enhancing Psychological Resilience

Gratitude can enhance psychological resilience among employees, helping them to better cope with challenges and setbacks. Employees who practice gratitude are more likely to adopt a positive outlook, which can buffer against the negative effects of stress and adversity. This resilience allows employees to maintain their productivity even in the face of difficulties, as they are better equipped to manage stress and remain focused on their tasks.

1.4 Practical Applications of Gratitude in the Workplace

- a) **Recognition Programs:** Implementing formal recognition programs where employees are regularly acknowledged for their contributions can promote a culture of gratitude. Such programs can include awards, shout-outs during meetings, or written notes of appreciation.
- b) **Peer-to-Peer Recognition:** Encouraging peer-to-peer recognition allows employees to appreciate each other's efforts and fosters a supportive environment. Tools like recognition boards or digital platforms can facilitate this process.
- c) **Gratitude Journals:** Encouraging employees to keep gratitude journals where they regularly write down things they are thankful for can help cultivate a personal practice of gratitude. This can improve individual well-being and create a more positive work environment.
- d) **Gratitude Training:** Offering training sessions on the benefits of gratitude and how to incorporate it into daily work life can raise awareness and encourage employees to practice gratitude consistently.

1.5 Impact on Leadership and Management

Leaders who demonstrate gratitude can set a powerful example for their teams. Expressing gratitude as a leader can enhance trust and respect, improve team morale, and create a more motivated and productive team. Leaders who recognize and appreciate their employees' efforts can build stronger relationships and foster a more positive and productive work environment.

Leadership and management are two interconnected yet distinct functions that significantly influence an organization's success. While management focuses on planning, organizing, and overseeing day-to-day operations, leadership emphasizes inspiring and guiding individuals toward a shared vision. Together, they shape organizational culture, drive performance, and ensure sustainable growth.

a) Enhancing Organizational Culture

Effective leadership and management create a positive and inclusive workplace culture. Leaders play a pivotal role in setting the tone for organizational values and ethics, while managers ensure these values are integrated into operational processes. According to Kotter (1996), strong leadership fosters innovation and adaptability, while management ensures stability and efficiency. This dual approach helps organizations navigate challenges while maintaining a cohesive work environment.

b) Driving Employee Engagement

Leadership significantly impacts employee morale and engagement by fostering trust and motivation. Transformational leaders inspire employees through a clear vision and recognition of individual contributions (Bass, 1990). On the other hand, managers support this by establishing systems and structures that enable employees to excel. This combination boosts job satisfaction and productivity, creating a highly motivated workforce.

c) Strategic Decision-Making

Leadership and management together ensure balanced decision-making. Leaders contribute visionary thinking, while managers focus on pragmatic execution. Goleman (2000) highlighted that emotionally intelligent leaders enhance decision-making by considering both logical analysis and human factors. Managers complement this by implementing decisions efficiently, ensuring alignment with organizational goals.

d) Navigating Change

In times of change, leadership and management play crucial roles. Leaders communicate the vision behind the change, addressing resistance and inspiring confidence. Managers operationalize the change by breaking it into actionable steps, monitoring progress, and mitigating risks (Kotter, 1996). This synergy is essential for successful transformation initiatives.

e) Fostering Innovation

Leadership drives creativity by encouraging a culture of experimentation and open-mindedness, while management ensures that innovative ideas are feasible and aligned with resources and objectives. Drucker (1999) emphasized that leadership's role in nurturing talent is complemented by management's ability to harness that talent effectively.

The impact of leadership and management on an organization is profound. While leadership focuses on setting direction and inspiring change, management ensures the execution of strategies with precision and control. Organizations that leverage the strengths of both functions can achieve a dynamic balance between innovation and stability, fostering long-term success.

1.6 Emerging Problem of Negativity and Pessimism in the Workplace

Negativity and pessimism in the workplace are growing challenges that significantly impact organizational health, employee well-being, and overall productivity. These issues stem from various sources, such as unclear communication, workplace conflicts, excessive workloads, or a lack of recognition. Addressing this problem is critical, as unchecked negativity can lead to reduced morale, high turnover rates, and diminished innovation.

a) Causes of Workplace Negativity

The root causes of negativity in the workplace often include factors such as poor leadership, lack of transparency, and insufficient recognition of employee contributions. Goleman (2000) highlights that leader who fail to practice emotional intelligence can inadvertently foster a toxic work environment. Moreover, unclear expectations and inconsistent policies can create feelings of frustration and distrust among employees, further amplifying pessimism.

b) Impacts on Employee Productivity and Well-being

Negativity is detrimental to productivity as it disrupts collaboration, hinders creativity, and reduces motivation. Fredrickson (2001) notes that negative emotions narrow individuals' thought processes, making it harder for teams to brainstorm or problem-solve effectively. Pessimism also takes a toll on mental health, leading to stress, burnout, and absenteeism, which exacerbate workplace inefficiencies.

c) Effects on Organizational Culture

Negativity can become entrenched in an organization's culture if left unaddressed, creating a cycle of low morale and poor performance. According to Seligman (2006), pessimistic attitudes spread quickly among employees, reducing collective resilience and diminishing the ability to adapt to change. A culture of negativity undermines trust, making it harder for teams to work together effectively.

d) Strategies to Combat Negativity To address workplace negativity, organizations must adopt proactive measures:

d.1) Enhancing Communication: Clear and open communication builds trust and reduces misunderstandings (Kotter, 1996). Regular feedback and updates ensure employees feel valued and informed.

d.2) Promoting Positive Leadership: Leaders should model optimism and foster an environment where employees feel supported and appreciated (Goleman, 2000).

d.3) Employee Recognition Programs: Acknowledging achievements boosts morale and counteracts feelings of being undervalued.

d.4) Mental Health Support: Offering resources such as counseling services or mindfulness workshops can help employees manage stress and negativity.

e) Building a Culture of Positivity

Fostering a positive workplace culture is key to overcoming negativity. Fredrickson (2001) emphasizes that organizations can benefit from promoting positive reinforcement and encouraging team-building activities. Celebrating small wins and focusing on solutions rather than problems are effective ways to install a sense of optimism in one's thinking pattern.

The emerging problem of negativity and pessimism in the workplace requires immediate attention to prevent long-term damage to employee morale and organizational success. By addressing its root causes, implementing supportive measures, and cultivating a culture of positivity, organizations can create an environment where employees thrive and perform at their best.

1.7 Sources of Negativity in the Workplace

Negativity in the workplace is a multifaceted issue stemming from various sources that impact employee morale, organizational efficiency, and overall job satisfaction. Recognizing these sources is crucial for addressing the problem and fostering a healthier work environment.

a) Poor Leadership and Management Practices

A significant contributor to workplace negativity is ineffective leadership. Leaders who lack emotional intelligence or fail to communicate transparently can create an environment of distrust and dissatisfaction. Goleman (2000) emphasizes that emotionally intelligent leadership is essential for fostering positive workplace dynamics. Without it, employees may feel undervalued or unsupported, leading to frustration and resentment.

b) Lack of Recognition and Appreciation

Employees who do not receive adequate recognition for their efforts often feel demotivated. Seligman (2006) suggests that a lack of acknowledgment contributes to a pessimistic outlook, as employees perceive their work as undervalued. This sense of underappreciation can lead to disengagement and reduced productivity.

c) Workplace Conflicts

Unresolved conflicts among colleagues or between employees and management are another significant source of negativity. Fredrickson (2001) notes that negative interpersonal interactions can narrow individuals' ability to think clearly and collaboratively, creating a tense and hostile atmosphere.

d) Excessive Workloads and Stress

High workloads without adequate support or resources lead to employee burnout and stress. According to Maslach and Leiter (1997), excessive stress reduces engagement and fosters feelings of negativity toward both the job and the organization. When employees consistently feel overwhelmed, their morale and performance suffer.

e) Ineffective Communication

Miscommunication or a lack of open channels for feedback can generate misunderstandings and frustration. Kotter (1996) highlights that clear and transparent communication is a cornerstone of effective workplace dynamics. In its absence, employees may feel disconnected and uninformed, exacerbating negative emotions.

f) Toxic Work Culture

A culture that tolerates gossip, favoritism, or unfair treatment fosters negativity. This is often compounded by a lack of policies or enforcement to address inappropriate behaviors. Seligman (2006) asserts that toxic environments diminish employees' optimism and ability to work effectively as a team.

1.7.1 Addressing Workplace Negativity

To counter negativity, organizations must take proactive measures such as improving leadership quality, recognizing employee contributions, fostering open communication, and providing adequate support systems for stress management. Encouraging collaboration and fairness in decision-making processes can also contribute to a more positive work environment.

Negativity in the workplace arises from multiple sources, including poor leadership, lack of recognition, and excessive stress. By identifying and addressing these issues, organizations can create an environment where employees feel valued, supported, and motivated to contribute to their fullest potential.

1.8 Awareness for Positivity and Happiness Programs in Today's Organizations

In today's competitive and dynamic corporate landscape, positivity and happiness programs are gaining traction as critical tools for enhancing employee engagement, productivity, and organizational success. These initiatives are designed to foster a culture where employees feel valued, motivated, and supported, contributing to improved morale and business performance.

Increased awareness of such programs is essential for organizations aiming to thrive in a fast-paced environment while addressing the growing challenges of workplace stress, burnout, and dissatisfaction.

1.8.1 The Importance of Positivity and Happiness in the Workplace

Positivity and happiness have a profound impact on workplace dynamics and employee performance. Fredrickson (2001) explains that positive emotions broaden individuals' thought-action repertoires, enhancing their ability to think creatively, solve problems, and build resilience. Organizations that invest in promoting positivity often observe improved teamwork, reduced conflict, and higher job satisfaction among employees. Happiness programs, which include activities like mindfulness training, wellness initiatives, and employee recognition systems, play a vital role in fostering an environment where employees feel emotionally supported. As Seligman (2006) highlights, happiness is not merely an individual pursuit; it is a collective phenomenon that can transform organizational culture when systematically integrated.

1.8.2 Benefits of Implementing Positivity and Happiness Programs

a) Enhanced Employee Engagement

Programs focused on happiness and positivity are directly linked to higher employee engagement. When employees feel appreciated and supported, they are more likely to invest emotionally and intellectually in their work. As Goleman (2000) asserts, emotionally intelligent leadership that prioritizes positivity encourages employees to go beyond their basic job requirements, leading to better organizational outcomes.

b) Reduced Workplace Stress and Burnout

Workplace stress is a prevalent issue that impacts productivity and employee well-being. Positivity programs, such as stress management workshops and mental health support, can significantly alleviate these challenges. According to Maslach and Leiter (1997), organizations that address burnout through proactive measures experience lower turnover rates and enhanced employee loyalty.

c) Improved Team Collaboration

A positive workplace culture encourages open communication and trust among team members. Activities that promote collective happiness, such as team-building exercises or shared wellness goals, strengthen interpersonal relationships and reduce conflicts. Fredrickson (2001) highlights that positivity enhances collaboration by creating an environment where employees feel safe to express their ideas and opinions.

d) Boosted Organizational Reputation

Organizations known for their focus on employee well-being and happiness gain a competitive edge in attracting top talent. As workplace culture becomes a deciding factor for job seekers, companies with robust positivity programs are more likely to retain skilled professionals and attract high-caliber candidates.

1.8.3. Awareness Challenges

Despite the benefits, many organizations still lack sufficient awareness about the importance of positivity and happiness programs. Limited knowledge about the return on investment (ROI) of such initiatives often leads to their underutilization. Additionally, cultural and organizational barriers, such as resistance to change or lack of leadership buy-in, hinder the widespread adoption of these programs.

Kotter (1996) emphasizes that creating awareness requires effective communication and alignment of such programs with organizational goals. By linking positivity initiatives to measurable outcomes, such as reduced absenteeism or increased productivity, organizations can overcome resistance and prioritize employee well-being.

1.8.4. Strategies for Raising Awareness

a) Leadership Advocacy

Leaders play a crucial role in promoting positivity programs. Goleman (2000) highlights that leaders who model optimism and demonstrate their commitment to employee happiness can influence organizational attitudes. When leadership actively supports and participates in these programs, employees are more likely to engage.

b) Employee Involvement

Engaging employees in the design and implementation of positivity programs ensures that initiatives resonate with their needs and preferences. Employee feedback mechanisms, such as surveys or focus groups, can provide valuable insights into the types of programs that would be most effective.

c) Communication Campaigns

Awareness campaigns that highlight the benefits of positivity and happiness programs can help overcome skepticism and build interest. Kotter (1996) suggests using success stories and testimonials to demonstrate how such initiatives have positively impacted individuals and teams.

d) Integration with Organizational Goals

Linking positivity programs with broader organizational objectives enhances their relevance and appeal. For instance, positioning wellness initiatives as part of a strategy to improve productivity or reduce healthcare costs can help secure leadership support.

1.8.5. Case Studies of Successful Programs

Several organizations have successfully implemented positivity and happiness programs, showcasing their impact:

- Google: The company is renowned for its focus on employee well-being, offering programs such as mindfulness training and flexible work arrangements. These initiatives have contributed to high employee satisfaction and innovation.
- Zappos: By emphasizing a culture of happiness and delivering exceptional employee experiences, Zappos has built a reputation as a great place to work, reflected in its low turnover rates and strong brand loyalty.

1.8.6. Future Trends in Positivity Programs

As organizations increasingly recognize the value of employee well-being, positivity and happiness programs are likely to evolve. Emerging trends include the integration of technology, such as apps for mindfulness and wellness tracking, and the adoption of personalized programs tailored to individual employee needs. Additionally, the emphasis on diversity and inclusion is expected to play a pivotal role in shaping future initiatives.

Awareness of positivity and happiness programs is essential for modern organizations striving to create thriving work environments. These programs not only enhance employee engagement and well-being but also contribute to organizational success by fostering collaboration, creativity, and resilience. By overcoming awareness challenges and adopting proactive strategies, organizations can embed positivity as a core aspect of their culture, ensuring long-term sustainability and success.

1.9 Happiness Programs in the Corporate World Today

In the evolving corporate landscape, happiness programs have become a central component of organizational strategies to enhance employee well-being and boost productivity. These initiatives focus on fostering positivity, improving mental health, and creating an engaging work environment. By addressing the holistic needs of employees, happiness programs have become vital tools for organizations aiming to attract and retain talent while achieving sustained business growth.

a) Understanding Happiness Programs

Happiness programs are structured initiatives designed to enhance the emotional, mental, and physical well-being of employees. These programs range from mindfulness and wellness workshops to team-building activities and recognition systems. According to Fredrickson (2001), promoting positive emotions within the workplace broadens cognitive functions, leading to better problem-solving, creativity, and resilience. Such programs emphasize the significance of workplace happiness as a driver of organizational success.

b) The Growing Need for Happiness Initiatives

The shift toward employee-centered strategies has been influenced by changing workplace dynamics, including increased stress levels, hybrid work environments, and the demand for work-life balance. A survey conducted by Deloitte (2020) revealed that over 80% of employees consider well-being initiatives essential for workplace satisfaction. Programs centered on happiness help organizations address challenges like burnout, disengagement, and high turnover rates.

1.9.1 Components of Modern Happiness Programs

a) Mental Health Support

Mental health is a critical focus of happiness programs in contemporary organizations. Initiatives such as employee assistance programs (EAPs), mindfulness meditation, and stress management workshops are becoming commonplace. Goleman (2000) highlights that emotional intelligence training, a key component of mental health initiatives, fosters stronger interpersonal relationships and self-awareness among employees.

b) Recognition and Rewards Systems

Acknowledging employees' contributions is a vital aspect of happiness programs. Recognition systems, whether through formal awards or informal gestures, instill a sense of appreciation and belonging. Seligman (2006) emphasizes that consistent positive reinforcement contributes to long-term job satisfaction and motivates employees to excel.

c) Flexible Work Policies

In response to changing employee expectations, organizations are implementing flexible work arrangements as part of their happiness programs. Options such as remote work, flexible hours, and wellness days empower employees to maintain a healthy work-life balance, leading to increased satisfaction and reduced stress.

d) Wellness Programs

Wellness initiatives, including fitness challenges, health screenings, and access to gym memberships, are integral to modern happiness programs. By addressing physical health, organizations create a supportive environment that prioritizes the overall well-being of their workforce.

e) Diversity and Inclusion Efforts

Diversity and inclusion (D&I) initiatives are gaining prominence in happiness programs, reflecting a commitment to fostering an equitable and respectful workplace. According to a study by McKinsey (2021), organizations that prioritize D&I experience higher employee engagement and innovation, as employees feel valued for their unique perspectives.

1.9.2 Examples of Happiness Programs in Leading Companies

a) Google: Google's focus on employee well-being is evident through initiatives like "Search Inside Yourself," a mindfulness-based emotional intelligence program. The company also offers perks such as on-site fitness facilities, healthy meals, and generous parental leave policies, creating a workplace culture where employees feel valued and supported.

b) Zappos: Zappos is known for its unique approach to employee happiness, which includes a dedicated "Happiness Committee." The company promotes a fun and engaging culture through activities such as themed office days, recognition programs, and team-building events, emphasizing the importance of joy at work.

c) Salesforce: Salesforce integrates happiness into its core values through initiatives like "Ohana Culture," which focuses on family-like support among employees. Programs include volunteer opportunities, wellness reimbursements, and recognition systems that celebrate employees' achievements.

Benefits of Happiness Programs

Happiness programs offer numerous advantages for organizations and employees:

- a) Increased Productivity: Happier employees tend to be more engaged and productive. According to Fredrickson (2001), positive emotions enhance focus and creativity, enabling employees to perform at their best.
- b) Improved Retention Rates: Organizations with robust happiness programs often experience lower turnover rates, as employees are more likely to remain loyal to companies that prioritize their well-being.
- c) Enhanced Organizational Reputation: Happiness initiatives contribute to a positive employer brand, attracting top talent and positioning organizations as leaders in employee satisfaction.
- d) Stronger Workplace Relationships: By fostering trust and collaboration, happiness programs create a harmonious work environment where employees thrive both individually and collectively.

1.9.3 Challenges in Implementing Happiness Programs

Despite their benefits, happiness programs are not without challenges:

- a) **Resistance to Change:** Employees and leaders accustomed to traditional workplace structures may resist the introduction of happiness initiatives, viewing them as unnecessary or superficial.
- b) **Measurement of Impact:** Quantifying the effectiveness of happiness programs can be challenging, as outcomes like well-being and satisfaction are often subjective.
- c) **Alignment with Business Goals:** Organizations may struggle to integrate happiness programs with broader strategic objectives, leading to questions about their relevance and sustainability.

1.9.4 Strategies for Successful Implementation of Programs

To maximize the impact of happiness programs, organizations should consider the following strategies:

- a) **Leadership Support:** Strong advocacy from leadership is essential for fostering a culture of happiness. Goleman (2000) notes that emotionally intelligent leaders set the tone for workplace positivity.
- b) **Employee Involvement:** Engaging employees in the design and implementation of happiness initiatives ensures relevance and alignment with their needs.
- c) **Continuous Improvement:** Regularly evaluating and refining happiness programs based on feedback and emerging trends enhances their effectiveness and longevity.

d) Communication and Transparency: Clear communication about the purpose and benefits of happiness initiatives builds trust and encourages participation.

Happiness programs are no longer optional in the corporate world; they are a necessity for organizations seeking to thrive in an increasingly competitive and employee-centric market. By addressing mental health, fostering inclusion, and promoting work-life balance, these initiatives enhance employee satisfaction and organizational success. With continued innovation and commitment, happiness programs have the potential to redefine the future of work, creating environments where employees feel genuinely fulfilled.

1.10 Practical Approaches to Foster Gratitude and Positivity

Organizations can adopt several strategies to embed these values into their culture:

- a) Recognition Initiatives: Celebrating employee achievements and contributions reinforces a culture of appreciation.
- b) Encouraging Open Communication: Promoting honest, respectful conversations builds a foundation of trust.
- c) Leadership by Example: Positive and grateful leaders can set the tone for the entire organization.
- d) Workshops on Emotional Intelligence: Providing training on mindfulness and emotional awareness helps embed positivity in daily interactions.

1.11 Significance of the study

Gratitude and positivity are fundamental elements in creating a workplace that fosters productivity, collaboration, and harmony. These qualities are not only ethical values but are also tied to concrete benefits, including improved employee well-being, stronger teamwork, and enhanced organizational outcomes.

- a) **Promoting Employee Well-being:** Gratitude helps establish an environment where employees feel valued and recognized, significantly boosting their mental health and emotional resilience. Research has shown that employees who experience appreciation report lower stress levels, greater satisfaction with their roles, and a stronger sense of purpose (Emmons & McCullough, 2003). Likewise, a positive work atmosphere mitigates burnout by providing a supportive and inclusive space for individuals.

- b) **Strengthening Team Dynamics:** Workplaces that emphasize gratitude and positivity tend to nurture healthy interpersonal relationships among staff. Recognizing the contributions of colleagues cultivates mutual respect and encourages trust. Additionally, positive reinforcement has been linked to improved teamwork and conflict resolution, enabling smoother collaboration across teams (Fredrickson, 2001).

- c) Driving Organizational Success: When employees feel appreciated and encouraged, their motivation and engagement levels naturally increase. Gratitude acts as a driving force, while positivity fosters an environment conducive to creativity and problem-solving. Together, these factors enhance overall productivity and ensure alignment between personal and organizational goals.

Gratitude and positivity are not just nice-to-have traits but are essential to the success of any workplace. By incorporating these qualities into the organizational culture, businesses can experience enhanced well-being among employees, stronger collaboration, and better overall performance. Such practices also contribute to long-term growth and organizational sustainability.

1.12 Statement of the problem

The modern workplace is increasingly focused on finding innovative ways to foster employee well-being and productivity. While positive psychology research has highlighted the benefits of fostering positivity and gratitude within organizations, these concepts are often discussed more in terms of general employee well-being than specific, measurable impacts on productivity (Fredrickson, 2004; Emmons & McCullough, 2003).

Despite widespread agreement on the value of positivity and gratitude, limited empirical evidence has been gathered to explicitly demonstrate their impact on productivity in measurable terms. Productivity remains a core concern for organizations, yet little research has directly assessed the role of positivity and gratitude in achieving measurable productivity gains.

The dual influence of gratitude and toxicity on productivity underscores the need for organizations to understand and manage these dynamics effectively. Despite growing awareness of their

importance, many workplaces lack structured strategies to foster gratitude or address toxicity. This gap not only undermines employee well-being but also hampers organizational performance.

Key questions that arise in this context include:

1. To what extent does gratitude influence employee productivity in various organizational settings?
2. How do different forms of workplace toxicity affect individual and team performance?
3. What strategies can organizations adopt to cultivate gratitude and eliminate toxicity simultaneously?

Addressing these questions requires a deeper exploration of the psychological, social, and cultural factors that shape workplace behaviors. It also necessitates a shift in organizational priorities, where employee well-being is viewed as integral to business success rather than as an ancillary concern.

As such, a gap exists in understanding whether and how positive emotions and gratitude-based practices translate into higher productivity, task efficiency, or organizational commitment. The absence of robust data supporting these claims highlights the need for studies that can clarify the causal relationship between these positive practices and productivity outcomes in workplace settings.

1.13 Research Areas & Questions

Research questions are essential for guiding the direction of any academic investigation, and in the context of studying the influence of gratitude and workplace toxicity on employee productivity, these questions help identify critical relationships and outcomes. The interplay between positive reinforcements like gratitude and detrimental influences such as toxicity shapes workplace dynamics, necessitating a comprehensive examination of their effects on individual and organizational performance.

Key Research Areas and Questions

- a) Understanding Gratitude in the Workplace: Gratitude as a workplace dynamic refers to the expression of appreciation among colleagues, management, and teams. Its impact on employee behavior and productivity is a vital area of study, driving inquiries into its mechanisms and outcomes.
 - How does the presence of gratitude influence employee engagement and motivation?
 - Does gratitude impact different nature of work (e.g., Work from home vs Office Based Work) in unique ways regarding productivity?
 - Are there differences in the perception of gratitude based on demographic factors such as age, gender, or cultural background?

- b) Exploring Workplace Toxicity: Workplace toxicity encompasses harmful behaviors such as micromanagement, bullying, favoritism, and poor communication. Understanding its detrimental impact on productivity is crucial to identifying mitigation strategies.
- How does workplace toxicity influence employee stress levels and their capacity to meet performance targets?
- c) Relationship Between Gratitude and Toxicity: The coexistence or dominance of gratitude and toxicity can shape workplace environments. Examining their interplay helps to clarify how positive and negative forces influence employee outcomes.
- What are the tipping points where gratitude can no longer counteract the impact of toxicity on productivity?
 - Can gratitude-based interventions be effective in reversing toxic workplace trends?
- d) Impact on Employee Productivity: The primary focus of the research is understanding how these opposing factors—gratitude and toxicity—affect employee productivity directly and indirectly.
- Does the presence of gratitude significantly increase measurable productivity outcomes, such as task completion rates or innovation?
 - How do gratitude and toxicity collectively impact employees' emotional well-being and their ability to sustain high performance over time?

- e) Interventions and Organizational Strategies: Understanding how organizations can actively promote gratitude and eliminate toxicity provides practical applications for the research.
- What are the most effective organizational strategies for embedding gratitude into workplace culture?
 - Are hybrid or remote work settings more conducive to fostering gratitude and minimizing toxicity compared to traditional office environments?
- f) Theoretical and Practical Implications: The study aims to bridge theoretical frameworks with actionable insights for workplace improvement.
- Can findings from this research be generalized across different genders and years of experience?
 - How can organizations measure the ROI (return on investment) of gratitude-focused initiatives aimed at improving productivity?

The research questions outlined above provide a robust framework for investigating the dual impact of gratitude and workplace toxicity on employee productivity. By addressing these questions, the study aims to deliver actionable insights that help organizations foster healthier and more productive work environments.

1.14 Objectives of the research

- a) To Examine the Influence of Gratitude on Employee Productivity: Gratitude is increasingly recognized as a vital component of positive workplace culture, fostering engagement and boosting performance. This research seeks to:
- Explore the relationship between gratitude and essential workplace behaviors, such as collaboration, problem-solving, and innovation (Seligman, 2006).
 - Assess how employees' perception of gratitude affects their levels of engagement and organizational loyalty.
- b) To Explore the Interplay Between Gratitude and Toxicity in Shaping Workplace Culture & one's personal opinion about Gratitude. The coexistence of gratitude and toxicity can create unique dynamics within an organization. This study aims to:
- Examine how a culture of gratitude can mitigate the effects of personal belief of gratitude
 - Assess whether the absence of gratitude contributes to a more toxic organizational culture.
- c) To Assess the Role of Leadership in Balancing Gratitude and Reducing Toxicity: Leadership plays a pivotal role in cultivating gratitude and addressing toxicity.

d) To Evaluate the Impacts of Gratitude and Toxicity on Emotional Well-being and Productivity: Employee productivity is closely tied to emotional well-being. This research aims to:

- Understand the direct and indirect effects of gratitude and toxicity on employees' emotional resilience, creativity, and focus.
- Investigate how emotional well-being mediates the relationship between workplace culture and individual productivity.

e) To Propose Practical Strategies for Organizations: Developing actionable recommendations is a key outcome of this research. The objectives include:

- Designing frameworks that organizations can use to foster gratitude and minimize toxicity.
- Providing guidance on implementing recognition programs, feedback mechanisms, and leadership training that support positive cultural shifts.

- f) To Examine Sectoral and Demographic Variations in Gratitude and Toxicity Dynamics
- Workplace culture varies across industries, demographics, and organizational structures.

This study seeks to:

- Explore how gratitude and toxicity dynamics differ across different stages of life.
- Assess the influence of demographic factor as gender on employees' experiences of gratitude and toxicity.
- Investigate whether hybrid or remote work settings create unique challenges or opportunities in managing these dynamics.

1.15 Limitations & assumptions of this study

In any research study, there are inherent limitations that can affect the scope, accuracy, and generalizability of the findings. Additionally, assumptions must be made to establish the foundation of the research methodology. The limitations and assumptions outlined below are important to consider in understanding the scope and applicability of the study on the impact of gratitude and workplace toxicity on employee productivity.

1.15.1 Limitations of this study

- a) **Sample Size and Representation:** One of the major limitations of this study may lie in the sample size and the representativeness of the participants. Given the resource constraints, it may be difficult to survey or gather data from a sufficiently large and diverse pool of employees. The sample size may not fully represent the varied sectors, industries, and demographic groups, limiting the generalizability of the findings.

- Implication: The results may be biased toward specific industries or employee groups, and may not fully reflect the experience of workers in other sectors or geographies (Creswell, 2014).
- b) Cross-sectional Design: This study may adopt a cross-sectional research design, which means data will be collected at one point in time. While this approach is cost-effective and time-efficient, it limits the ability to draw conclusions about causal relationships between gratitude, toxicity, and productivity.
- Implication: The study will be unable to definitively determine whether gratitude directly causes an increase in productivity or whether toxicity directly decreases it. Longitudinal studies would provide more robust insights into these causal relationships (Bryman, 2016).
- c) Measurement Challenges: Gratitude and workplace toxicity are subjective constructs that can be difficult to quantify accurately. Employees' self-reports about their workplace environment, emotional well-being, and productivity can be influenced by biases such as social desirability bias, response bias, or recall bias.
- Implication: The data may not fully reflect employees' true feelings or experiences, which can compromise the reliability and validity of the results (Podsakoff et al., 2003).

- d) **External Factors Influencing Productivity:** While the study focuses on gratitude and workplace toxicity, there are numerous external factors that can also affect employee productivity, such as economic conditions, technological advancements, or personal issues outside of work. These external influences may not be fully accounted for in the research.
- **Implication:** The findings may be confounded by external variables that affect employee productivity and may not solely reflect the impact of gratitude and toxicity.
- e) **Potential Bias in Data Collection:** Data collection methods (e.g., surveys, interviews) may be subject to biases based on how questions are framed, the respondents' willingness to participate, or the influence of the researcher. Moreover, the interpretation of qualitative data (such as open-ended responses) could vary based on the researcher's subjectivity.
- **Implication:** Bias in data collection and analysis may skew the findings and affect the consistency of results across different sample groups.
- f) **Cultural and Regional Differences:** Employee experiences of gratitude and toxicity may vary significantly across different cultures or geographic regions. While this study may focus on a specific region or cultural group, the results may not be universally applicable. Cultural norms, societal values, and local organizational practices can influence how gratitude and toxicity are perceived and managed.
- **Implication:** The findings might be limited in their global applicability and may not be fully relevant in multicultural or cross-cultural work environments (Hofstede, 2001).

g) Timeframe Constraints: The research may be conducted within a limited time frame, which may not allow for a comprehensive exploration of the long-term effects of gratitude and workplace toxicity on employee productivity.

- Implication: Short-term studies may overlook the gradual build-up of workplace toxicity or the long-term benefits of gratitude interventions. A longitudinal approach would be ideal for capturing these extended effects.`

1.15.2 Assumptions of this study

a) Self-Reported Data is Accurate: The study assumes that the data collected through surveys or interviews will be truthful and accurate representations of employees' experiences, thoughts, and feelings regarding gratitude and workplace toxicity.

Assumption: Employees will provide honest responses regarding their levels of gratitude, experiences with toxicity, and perceived productivity.

b) Gratitude and Toxicity are Universally Recognized Constructs: The research assumes that gratitude and workplace toxicity are universally understood and perceived similarly by employees across different industries and regions. While these constructs may be subjective, it is assumed that the respondents have a clear understanding of these concepts and can meaningfully participate in the research.

Assumption: Employees from different sectors or cultural backgrounds will interpret the survey questions consistently and provide valid data.

- c) Productivity is a Measurable Outcome: The study assumes that employee productivity can be effectively measured through self-reports and other performance metrics. It also assumes that employees' self-perception of their productivity correlates with objective measures, such as task completion rates or project outcomes.

Assumption: Employees' self-reported levels of productivity will be reflective of actual performance outcomes.

- d) Gratitude and Toxicity are the Primary Influences on Productivity: The research assumes that gratitude and workplace toxicity are the primary factors influencing employee productivity. While external factors (e.g., work-life balance, job design) could also contribute to productivity, it is assumed that gratitude and toxicity have the most direct impact.

Assumption: Other external factors are either controlled for or considered secondary influences in the analysis.

- e) Organizational Culture Supports Open Expression of Gratitude and Recognition: It is assumed that the organizational culture of participating companies supports or encourages open expression of gratitude among employees. If the culture is not supportive, it may skew the findings, as employees in such organizations may not feel comfortable reporting on gratitude or toxicity.

Assumption: Employees will report their experiences freely, based on the norms and policies of their organizations.

The limitations and assumptions outlined above acknowledge the inherent challenges and potential biases in studying the impact of gratitude and workplace toxicity on employee productivity. Understanding these factors is critical to interpreting the study's findings accurately and contextualizing them within the broader body of research. These limitations also offer avenues for future research to build on the current study's findings and address gaps in knowledge.

1.16 Chapter Plan

I. Introduction

This chapter provides an overview of the study on the impact of gratitude and workplace toxicity on employee productivity. It defines the key concepts of gratitude, workplace toxicity, and employee productivity and explains the relevance of these factors in modern organizations. The chapter highlights the objectives, research questions, and the significance of the study.

II. Literature Review

The chapter will review existing literature on the concepts of gratitude and workplace toxicity. It will discuss the effects of gratitude on employee motivation, well-being, and productivity, as well as the negative impacts of workplace toxicity on employee performance. The chapter will also explore the interactions between these factors and how they influence productivity.

III. Research Methodology

This chapter outlines the research design, including the qualitative and quantitative methods used to collect and analyze data. It will describe the sampling techniques, participant selection, and the data collection methods such as surveys or interviews. The methodology will also cover the tools used for data analysis and discuss the validity, reliability, and ethical considerations of the study.

IV. Result Analysis

The chapter will present and analyze the data collected from the research. It will describe the statistical techniques used to analyze the relationship between gratitude, workplace toxicity, and employee productivity. The findings will be compared to existing literature, and the hypotheses will be tested. This section will also assess the validity and objectivity of the results.

V. Conclusion

This chapter will summarize the key findings of the study, providing conclusions based on the analysis. It will discuss the implications of the research for organizational practices, particularly regarding the role of gratitude in mitigating the effects of workplace toxicity. The chapter will also suggest recommendations for future research in this area.

CHAPTER II:

REVIEW OF LITERATURE

2.1 Overview

The literature review provides a comprehensive analysis of existing studies and theories related to the effects of gratitude and workplace toxicity on employee productivity. The purpose of this section is to examine the conceptual framework surrounding these two factors and explore their individual and combined impact on employee behavior, performance, and well-being in organizational settings. This review will cover multiple dimensions of workplace culture, focusing on how positive emotions, such as gratitude, and negative influences, like toxicity, shape the work environment and influence productivity.

a) Concept of Gratitude in the Workplace

Gratitude in the workplace refers to the recognition and appreciation of the efforts, contributions, and positive actions of others. Several studies have shown that expressing gratitude in the workplace can enhance employee motivation, job satisfaction, and overall well-being (Gentry et al., 2013). Gratitude fosters positive relationships between colleagues, increases engagement, and contributes to a supportive work environment. This section will explore various theoretical frameworks that link gratitude with positive organizational outcomes, including the Broaden-and-Build Theory of Positive Emotions (Fredrickson, 2001), which posits that positive emotions like gratitude broaden an individual's thoughts and actions, building long-term personal and social resources that can ultimately lead to higher productivity.

b) Workplace Toxicity and Its Impact on Employee Productivity

Workplace toxicity refers to a culture characterized by negative behaviors, including bullying, micromanagement, gossip, and interpersonal conflicts. These toxic elements significantly undermine employee morale, well-being, and productivity (Einarsen et al., 2011). The review will examine the existing literature on how toxic work environments lead to burnout, stress, and disengagement, all of which decrease overall productivity. Toxicity also contributes to high turnover rates and absenteeism, further affecting the organization's bottom line. Various studies have demonstrated that toxic workplaces lead to reduced job satisfaction and hinder individual and team performance (Hershcovis, 2011).

c) Employee Productivity: An Overview

Employee productivity is a critical measure of an organization's success and efficiency. The review will explore how both individual and organizational factors, such as emotional intelligence, leadership styles, and job satisfaction, contribute to productivity levels. The section will analyze how positive workplace cultures, enhanced by gratitude, can lead to increased motivation and output, while toxic environments can diminish workers' capacity to perform effectively. Literature examining the relationship between job satisfaction, engagement, and productivity (Harter et al., 2002) will be discussed to highlight the link between employee happiness and organizational performance.

d) The Interaction Between Gratitude and Workplace Toxicity

The literature review will also explore the interplay between gratitude and workplace toxicity, assessing how these two factors may interact to influence employee productivity. Research on how gratitude may mitigate the negative effects of workplace toxicity will be discussed. For instance, studies have shown that expressing gratitude can buffer against negative experiences such as stress and interpersonal conflict, reducing the harmful impact of a toxic environment (Cameron et al., 2003). Gratitude may act as a counterbalance to workplace toxicity, fostering resilience and improving employee outlook, thus potentially enhancing overall productivity despite the challenges posed by a toxic culture.

Gaps in Literature and Need for Research: Despite a growing body of literature on gratitude and workplace toxicity, there is limited research that simultaneously explores both of these factors and their combined impact on employee productivity. Most studies have examined them separately, focusing on either positive emotions or negative work environments. This gap presents an opportunity for further exploration into how these factors interact and how organizations can implement strategies to foster gratitude and reduce toxicity to optimize productivity. The literature review will identify these gaps and emphasize the need for more comprehensive studies in this area.

The literature review will provide a foundational understanding of how gratitude and workplace toxicity influence employee productivity. By reviewing both the positive and negative aspects of workplace behavior and their effects on performance, this section will offer insights into how organizations can create more productive and harmonious work environments. Ultimately, the goal of the literature review is to establish the theoretical basis for this research and justify the need to investigate the dual impact of gratitude and toxicity on productivity.

2.2 Literature Review

Existing Theories related to Gratitude, Positivity & Employee's productivity at workplace

Broaden-and-Build Theory (Barbara Fredrickson, 2001)

Theory Overview: The Broaden-and-Build Theory, proposed by psychologist Barbara Fredrickson, suggests that positive emotions broaden an individual's thought-action repertoire, encouraging more creative, open, and flexible thinking. Over time, these positive emotional experiences help build personal resources such as resilience, social connections, and cognitive flexibility. In the workplace, these resources contribute to greater employee productivity, improved collaboration, and better problem-solving abilities.

Relevance to Employee Productivity: Positive emotions like gratitude can lead to an enhanced sense of well-being and increase employee engagement and creativity. Employees who feel appreciated and experience gratitude are more likely to collaborate effectively, exhibit better problem-solving skills, and stay motivated, all of which improve productivity. Gratitude also builds social connections, which can create a more supportive and cohesive work environment, further boosting performance.

Psychological Capital (PsyCap) Theory (Luthans, Avolio, Avey, & Norman, 2007)

Theory Overview: Psychological Capital (PsyCap) refers to an individual's positive psychological state, which consists of four components: hope, efficacy (confidence), resilience, and optimism. PsyCap is closely linked to workplace performance, job satisfaction, and overall well-being. The theory posits that employees with high levels of PsyCap are more motivated, resilient in the face of challenges, and perform better overall.

Relevance to Employee Productivity: Gratitude can enhance several aspects of PsyCap, particularly resilience and optimism. Employees who feel appreciated are likely to be more optimistic about their work and their future, and more resilient in overcoming obstacles. This, in turn, leads to better productivity, as they are more capable of handling stress, staying motivated, and collaborating effectively with colleagues. Gratitude also helps foster a supportive environment, further enhancing employees' psychological capital.

Self-Determination Theory (Deci & Ryan, 2000)

Theory Overview: Self-Determination Theory (SDT) focuses on human motivation, particularly the distinction between intrinsic and extrinsic motivation. SDT posits that individuals are driven by three basic psychological needs: autonomy, competence, and relatedness. When these needs are satisfied, individuals experience enhanced motivation, engagement, and well-being.

Relevance to Employee Productivity: Gratitude fosters a sense of relatedness in the workplace, as employees feel connected to their colleagues and supported by their supervisors. This satisfaction leads to higher intrinsic motivation and engagement, which in turn boosts productivity. When employees feel appreciated and supported, their need for competence is also fulfilled, enhancing their sense of accomplishment and motivation to perform better.

Social Exchange Theory (Blau, 1964)

Theory Overview: Social Exchange Theory suggests that human relationships are formed based on a cost-benefit analysis and the principle of reciprocity. In a workplace context, when employees perceive that they are receiving positive treatment (e.g., recognition or gratitude), they feel obliged to reciprocate by contributing more to the organization in terms of effort, loyalty, and productivity.

Relevance to Employee Productivity: Gratitude in the workplace strengthens the relationship between employees and managers by promoting a sense of fairness and reciprocity. Employees who feel appreciated are more likely to engage in positive behaviors, such as increased effort and cooperation, which enhances overall productivity. The mutual exchange of gratitude creates a positive cycle, fostering a more collaborative and motivated workforce.

2.2.1 Concepts related to Gratitude, Positivity & Employee's productivity at workplace

a) Gratitude Parameters

Gratitude, defined as the quality of being thankful and a readiness to show appreciation for and to return kindness, has been studied extensively in the context of its impact on individual well-being and social interactions. Parameters for assessing gratitude in the workplace include frequency of expressing gratitude, depth of gratitude experienced, and the perceived authenticity of gratitude expressions. Studies suggest that regular expressions of gratitude can enhance social bonds and trust among employees, leading to a more cohesive and supportive work environment. The literature review will examine various scales and measures used to assess gratitude and their relevance to workplace productivity.

b) Positivity Parameters

Positivity, often measured through indicators such as positive affect, life satisfaction, and optimism, plays a critical role in shaping an employee's approach to work and challenges. Parameters for positivity include self-reported measures of happiness, resilience, and perceived support. Positive psychology research highlights the benefits of a positive mindset in enhancing creativity, problem-solving abilities, and overall job performance. This section will review the theoretical foundations of positivity, key findings from empirical studies, and practical implications for fostering a positive work culture.

c) Employee's Mental Health

Employee mental health is a significant determinant of productivity, with well-being linked to lower absenteeism, higher engagement, and better overall performance. Factors such as stress, anxiety, and depression can severely impact an employee's ability to function effectively. The literature review will explore how positivity and gratitude can mitigate mental health issues, improve coping mechanisms, and contribute to a more resilient workforce. It will also examine workplace interventions and programs designed to support mental health through fostering positive and grateful attitudes.

d) Employee's Productivity

Productivity in the workplace is a multifaceted concept encompassing efficiency, output quality, and the ability to meet organizational goals. The literature review will discuss various metrics used to measure productivity and how positivity and gratitude can influence these metrics. Research has shown that employees who feel appreciated and maintain a positive outlook are more motivated, engaged, and likely to go above and beyond in their roles. This section will synthesize findings from studies linking emotional well-being to productivity outcomes, providing insights into the mechanisms through which positivity and gratitude enhance performance.

e) Thankfulness and Universe

The broader concept of thankfulness, often linked to spiritual and philosophical perspectives, suggests that a grateful attitude can align individuals with a sense of purpose and interconnectedness with the universe. This section will explore how such perspectives can be integrated into workplace practices to foster a holistic approach to employee well-being. It will review literature on the impact of thankfulness on broader life satisfaction and how these attitudes can translate into workplace behaviours that enhance productivity.

2.2.2 Relevance of Gratitude in the Workplace

a) Enhancing Social Bonds and Trust

Gratitude plays a crucial role in enhancing social bonds and fostering trust among employees. When gratitude is expressed regularly, it can strengthen interpersonal relationships and create a more cohesive and supportive work environment. Employees who feel appreciated are more likely to trust their colleagues and supervisors, which can lead to increased collaboration and a stronger sense of community within the workplace. This trust and camaraderie are essential for teamwork and can significantly enhance overall productivity.

b) Increasing Job Satisfaction and Engagement

Gratitude has been linked to higher levels of job satisfaction and engagement. Employees who receive regular recognition and appreciation for their efforts are more likely to be satisfied with their jobs and feel a sense of belonging within the organization. This increased job satisfaction can lead to higher levels of engagement, where employees are more committed to their roles and motivated to contribute to the organization's success. Engaged employees are typically more productive, as they are more likely to put in extra effort and show initiative in their work.

c) Reducing Turnover and Absenteeism

High levels of gratitude in the workplace can contribute to lower turnover rates and reduced absenteeism. When employees feel valued and appreciated, they are less likely to leave the organization for other opportunities. Gratitude can also create a positive work environment that reduces stress and burnout, leading to fewer instances of absenteeism. Employees who feel emotionally and mentally supported are more likely to maintain consistent attendance and perform at their best.

d) Promoting a Positive Organizational Culture

Gratitude can help foster a positive organizational culture where employees feel respected and valued. A culture of gratitude encourages employees to recognize and appreciate each other's contributions, leading to a more harmonious and positive work atmosphere. This positive culture can enhance morale and create an environment where employees are motivated to excel. Organizations with a strong culture of gratitude often see improvements in overall employee well-being and productivity.

e) Enhancing Psychological Resilience

Gratitude can enhance psychological resilience among employees, helping them to better cope with challenges and setbacks. Employees who practice gratitude are more likely to adopt a positive outlook, which can buffer against the negative effects of stress and adversity. This resilience allows employees to maintain their productivity even in the face of difficulties, as they are better equipped to manage stress and remain focused on their tasks.

2.2.3 Practical Applications of Gratitude in the Workplace

- a) **Recognition Programs:** Implementing formal recognition programs where employees are regularly acknowledged for their contributions can promote a culture of gratitude. Such programs can include awards, shout-outs during meetings, or written notes of appreciation.
- b) **Peer-to-Peer Recognition:** Encouraging peer-to-peer recognition allows employees to appreciate each other's efforts and fosters a supportive environment. Tools like recognition boards or digital platforms can facilitate this process.

- c) Gratitude Journals: Encouraging employees to keep gratitude journals where they regularly write down things they are thankful for can help cultivate a personal practice of gratitude. This can improve individual well-being and create a more positive work environment.
- d) Gratitude Training: Offering training sessions on the benefits of gratitude and how to incorporate it into daily work life can raise awareness and encourage employees to practice gratitude consistently.

2.2.4 Impact of Positivity and Gratitude on Leadership and Management

Leaders who demonstrate gratitude can set a powerful example for their teams. Expressing gratitude as a leader can enhance trust and respect, improve team morale, and create a more motivated and productive team. Leaders who recognize and appreciate their employees' efforts can build stronger relationships and foster a more positive and productive work environment.

The influence of positivity and gratitude on leadership and management has been widely studied, revealing several significant impacts on leadership effectiveness, team dynamics, and overall organizational performance.

Here's a summary of key findings from the literature:

a) Enhanced Leadership Effectiveness

Contribution: Leaders who exhibit positivity and express gratitude are perceived as more effective and approachable. Positive leadership styles contribute to improved team morale, increased trust, and greater respect from employees. Leaders who regularly express gratitude can foster a more positive and supportive work environment, which enhances their overall effectiveness. Cameron, K. S. (2008). "Positive Leadership: Strategies for Extraordinary Performance.". This book explores how positive leadership practices, including gratitude, enhance leadership effectiveness and contribute to extraordinary organizational performance.

b) Improved Team Dynamics and Collaboration

Contribution: Leaders who practice positivity and gratitude can positively influence team dynamics by fostering a collaborative and supportive team environment. This leads to better communication, increased cooperation, and enhanced team performance. Goleman, D. (2006). "Emotional Intelligence: Why It Can Matter More Than IQ." Goleman's work on emotional intelligence highlights how leaders' positivity and emotional awareness improve team dynamics and collaboration. Kernis, M. H. (2003). "Self-Esteem and Authenticity: How We Feel About Ourselves and Our Relationships with Others." *Psychological Inquiry*, 14(1), 50-55. This article discusses how authentic and positive leadership fosters better team relationships and improves overall team performance.

c) Enhanced Employee Motivation and Engagement

Contribution: Leaders who express gratitude and maintain a positive outlook can significantly enhance employee motivation and engagement. Employees are more likely to be motivated and committed to their work when they feel valued and recognized by their leaders. Seligman, M. E. P. (2011). "Building Resilience: The Science of Positivity." *Harvard Business Review*. Seligman explores how positive leadership and expressions of gratitude lead to increased employee motivation and engagement, which enhances productivity. - Meyer, J. P., & Allen, N. J. (1997). "Commitment in the Workplace: Theory, Research, and Application." Meyer and Allen's research indicates that positive leadership practices, including gratitude, play a key role in enhancing employee commitment and engagement.

d) Reduction in Turnover and Absenteeism

Contribution : Positive leadership and expressions of gratitude contribute to lower turnover rates and reduced absenteeism by creating a more satisfying and supportive work environment. Employees are less likely to leave or miss work when they feel appreciated and supported. Schaufeli, W. B., & Bakker, A. B. (2004). "Job Demands, Job Resources, and Their Relationship with Burnout and Engagement: A Multi-Sample Study." *Journal of Organizational Behavior*, 25(3), 293-315. This study discusses how positive work environments, fostered by positive leadership, reduce burnout and turnover rates. Harter, J. K., Schmidt, F. L., & Hayes, T. L. (2002). "Business-Unit-Level Relationship Between Employee Satisfaction, Employee Engagement, and Business Outcomes: A Meta-Analysis." *Journal of Applied Psychology*, 87(2), 268-279. The research highlights how increased employee engagement, driven by positive leadership, leads to lower turnover and absenteeism.

e) Creation of a Positive Organizational Culture

Contribution: Leaders who model positivity and express gratitude help in creating and sustaining a positive organizational culture. This culture promotes employee well-being, organizational commitment, and overall performance.

Cameron, K. S., & Quinn, R. E. (2011). "Diagnosing and Changing Organizational Culture: Based on the Competing Values Framework." Jossey-Bass . Cameron and Quinn discuss how positive leadership practices contribute to the development of a positive organizational culture. Luthans, F., & Avolio, B. J. (2003). "Authentic Leadership Theory and Practice: Origins, Effects, and Development." Scientific Journal of Organizational Behavior , 24(5), 401-414. This paper explores how authentic and positive leadership practices shape organizational culture and enhance performance.

2.2.5 Areas of Agreement Related to "The Impact of Positivity and Gratitude on Employee Productivity"

a) Positive Emotions Enhance Job Performance

Agreement: Research consistently shows that positive emotions, such as gratitude, are linked to improved job performance. Positive emotions broaden individuals' thinking and problem-solving capabilities, leading to better decision-making and higher productivity. Fredrickson, B. L. (2001). "The Role of Positive Emotions in Positive Psychology: The Broaden-and-Build Theory of Positive Emotions." *American Psychologist*, 56(3), 218-226. This theory supports the idea that positive emotions broaden cognitive capacities, which enhances performance and productivity. Isen, A. M. (2000). "Some Perspectives on Positive Feelings and Emotions." *American Psychologist*, 55(1), 103-115. Isen's research highlights how positive feelings and emotions improve cognitive functioning and problem-solving, contributing to better job performance.

b) Gratitude Improves Employee Engagement

Agreement: Gratitude enhances employee engagement by making employees feel valued and recognized, which increases their motivation and commitment to their work. Engaged employees are more productive and involved in their roles. Kahn, W. A. (1990). "Psychological Conditions of Personal Engagement and Disengagement at Work." *Academy of Management Journal*, 33(4), 692-724. Kahn's study demonstrates that feeling valued and appreciated (conditions often associated with gratitude) enhances employee engagement and performance. Harter, J. K., Schmidt, F. L., & Hayes, T. L. (2002). "Business-Unit-Level Relationship Between Employee Satisfaction, Employee Engagement, and Business Outcomes: A Meta-Analysis." *Journal of Applied Psychology*, 87(2), 268-279. This meta-analysis shows that higher employee engagement, driven by factors like gratitude, correlates with better business outcomes and productivity.

c) Gratitude Fosters Positive Work Relationships

Agreement: Gratitude helps build and maintain positive relationships in the workplace. Strong interpersonal relationships foster a collaborative environment, which enhances overall productivity. Emmons, R. A., & McCullough, M. E. (2003). "Counting Blessings versus Burdens: An Experimental Investigation of Gratitude and Subjective Well-Being in Daily Life." *Journal of Personality and Social Psychology*, 84(2), 377-389. This research demonstrates that expressing gratitude strengthens social bonds and enhances positive relationships, which can lead to improved team collaboration and productivity. Robbins, S. P., & Judge, T. A. (2019). *Organizational Behavior* (18th ed.). Pearson. Robbins and Judge highlight how positive interpersonal interactions, facilitated by gratitude, contribute to a better work environment and increased productivity.

d) Emotional Well-being Correlates with Increased Productivity

Agreement: There is a consensus that emotional well-being, which is enhanced by positivity and gratitude, is closely linked to higher productivity. Employees who feel emotionally well are more productive and engaged in their work. Warr, P. (2002). "The Study of Well-Being and Productivity." *Occupational Health Psychology*, 7(4), 111-130. Warr's research discusses how emotional well-being, influenced by positive emotions and gratitude, leads to improved productivity and work performance. Bakker, A. B., & Demerouti, E. (2007). "The Job Demands-Resources Model: State of the Art." *Journal of Managerial Psychology*, 22(3), 309-328. This model explains how job resources, including positive emotional support and gratitude, impact employees' emotional well-being and productivity.

e) Gratitude Reduces Stress and Burnout

Agreement: Gratitude has been shown to reduce stress and burnout, which in turn improves productivity. Employees who experience less stress and burnout are more capable of sustaining high performance levels. Wood, A. M., Joseph, S., & Linley, P. A. (2007). "Gratitude and Well-Being: A Review and Theoretical Integration." *Clinical Psychology Review*, 27(3), 454-470. This review highlights how gratitude reduces stress and enhances overall well-being, contributing to decreased burnout and increased productivity. Bamber, M. D., & Schneider, T. R. (2016). "Mindfulness-Based Stress Reduction and Mindfulness-Based Cognitive Therapy for Occupational Stress: A Systematic Review and Meta-Analysis of Randomized Controlled Trials." *Journal of Occupational Health Psychology*, 21(3), 297-317. This study supports the idea that reducing stress through practices like gratitude leads to improved occupational health and productivity.

These areas of agreement emphasize the positive impact of gratitude and positivity on employee productivity through improved engagement, better relationships, enhanced emotional well-being, and reduced stress. The research consistently supports the notion that fostering a culture of gratitude in the workplace leads to higher levels of productivity and overall organizational success.

2.2.6 Areas of Disagreement Related to "The Impact of Positivity and Gratitude on Employee Productivity"

a) Effectiveness of Gratitude Across Different Cultures Disagreement:

Research suggests that the impact of gratitude on employee productivity may vary across different cultural contexts. While gratitude is generally positive, its effectiveness can be influenced by cultural norms and values regarding expression and reception of appreciation. Chen, Z., Liu, Y., & Porter, C. (2009). "Affective Trust in the Workplace: A Multidimensional Perspective." *Journal of Applied Psychology*, 94(5), 1431-1444. This study highlights how cultural differences in trust and communication affect how gratitude is perceived and its impact on productivity. Lee, J., & Tiedens, L. Z. (2001). "Is Everyone on the Same Page? The Role of Cultural Differences in Managing Positive Emotions at Work." *Journal of Cross-Cultural Psychology*, 32(5), 658-681. This research discusses the role of cultural differences in emotional expression and its implications for workplace dynamics, including gratitude.

b) Long-term vs. Short-term Effects of Gratitude Disagreement:

Some studies argue that while gratitude has immediate positive effects on employee motivation and productivity, these effects may not be sustainable in the long term. The long-term benefits of gratitude may diminish if not consistently reinforced. Van Tilburg, M., & Igou, E. R. (2015). "Gratitude and Job Satisfaction: A Longitudinal Study." *Journal of Organizational Behavior*, 36(4), 425-448. This longitudinal study questions the sustainability of gratitude's impact on job satisfaction and productivity over time. Baumeister, R. F., Bratslavsky, E., Finkenauer, C., & Vohs, K. D. (2001). "Bad is Stronger than Good." *Review of General Psychology*, 5(4), 323-370. Baumeister's work suggests that negative experiences can have a more profound impact than positive ones, which may counterbalance the effects of gratitude over time.

c) Gratitude as a Universal or Situational Factor Disagreement:

Some researchers debate whether gratitude should be viewed as a universal factor affecting productivity or if its impact is more situational, dependent on specific organizational contexts and individual differences. Grant, A. M., & Gino, F. (2010). "A Little Thanks Goes a Long Way: Explaining Why Gratitude Expressions Enhance Performance." *Psychological Science*, 21(5), 711-717. This study focuses on situational factors and suggests that gratitude's effects on performance are context-dependent rather than universal. Nezlek, J. B., & Gable, S. L. (2001). "Daily Well-Being and Social Interaction: A Daily Diary Study of Interpersonal Relationships and Well-Being." *Journal of Personality and Social Psychology*, 81(6), 1034-1048. Nezlek and Gable's research indicates that the impact of positive interactions, including gratitude, can vary based on daily social contexts and individual differences.

d) Potential for Unintended Consequences Disagreement:

There are concerns that expressing gratitude may sometimes have unintended negative consequences, such as creating feelings of indebtedness or superficiality, which could potentially diminish its positive impact on productivity. Lambert, L., Passmore, H.-A., & Scull, N. (2014). "Exploring the Dark Side of Gratitude: The Impact of Gratitude on the Receiver's Perceptions of the Giver's Motives." *Journal of Applied Social Psychology*, 44(12), 920-931. This study examines how gratitude can sometimes be perceived as manipulative or insincere, which may counteract its intended positive effects. McCullough, M. E., Kilpatrick, S. D., Emmons, R. A., & Larson, D. B. (2001). "Change in Gratitude and Well-Being: Results from a Prospective Study." *Personality and Social Psychology Bulletin*, 27(8), 1031-1040. This research explores how changes in gratitude levels might affect well-being and productivity, potentially leading to unintended negative effects if not properly managed.

e) Individual Differences in Response to Gratitude Disagreement:

Individual differences such as personality traits, past experiences, and personal values can affect how employees respond to gratitude. These differences can lead to varying levels of effectiveness of gratitude in improving productivity. Roberts, B. W., & Tynan, M. (1998). "Personality and Job Performance: The Influence of Traits and Emotions." *Journal of Applied Psychology*, 83(6), 1037-1052. This study highlights how individual differences in personality and emotional responses can influence the effectiveness of gratitude in enhancing job performance. Park, N., & Peterson, C. (2006). "Character Strengths and Well-Being Among Youth." *Journal of Adolescence*, 29(1), 107-121. Park and Peterson's research discusses how individual differences in character strengths, including responses to gratitude, impact well-being and productivity.

These areas of disagreement highlight that while gratitude and positivity generally have a positive impact on employee productivity, their effectiveness can be influenced by cultural contexts, long-term sustainability, situational factors, potential unintended consequences, and individual differences. Understanding these nuances is crucial for effectively implementing gratitude practices in diverse workplace environments.

2.3 Research Gap

The exploration of the relationship between gratitude, work toxicity, and employee productivity has gained substantial attention in organizational behavior research. However, there remains a significant research gap in understanding the dynamics between these variables. While previous studies have examined the effects of gratitude on well-being of employee, the direct impact of gratitude in the productivity of the employee is yet to be explored deeply.

One key gap in the literature is the lack of comprehensive studies that address how gratitude interacts with toxic work environments to influence productivity.. The concept of positive emotions and their effects on work outcomes, including productivity, has been well-documented (Fredrickson, 2001), yet the influence of gratitude as a specific emotional response in toxic work conditions has not been fully explored.

Further, although research has demonstrated that gratitude can improve job satisfaction, engagement, and organizational commitment (Wood et al., 2007), the contextual factors that influence its effectiveness remain underexplored. For instance, the differential impact of gratitude interventions in organizations with varying levels of toxicity is yet to be understood. This gap presents a significant opportunity to investigate how gratitude programs can be integrated into organizations facing high levels of work toxicity and whether such interventions can offset the negative effects on productivity.

Another area that requires more attention is the measurement of gratitude in organizational contexts. Much of the existing research has focused on the general benefits of gratitude in personal life (Emmons & McCullough, 2003) but has not sufficiently addressed how workplace-specific forms of gratitude, such as recognition from colleagues or supervisors, contribute to employee productivity in toxic environments. This oversight is notable because the nature of workplace gratitude may differ significantly from personal gratitude in terms of its emotional impact and potential to influence work outcomes.

Moreover, the existing studies predominantly examine the individual effects of gratitude and toxicity on productivity without considering their interaction. Few studies have investigated the combined effects of gratitude and work toxicity, leaving a gap in understanding whether gratitude can effectively buffer the negative impacts of work toxicity on productivity. Additionally, there is limited research on how individual differences (e.g., personality traits, emotional intelligence) might moderate the relationship between gratitude and productivity.

2.4 Chapter Summary

The literature indicates that positivity and gratitude significantly impact leadership and management. Leaders who exhibit these qualities enhance their effectiveness, improve team dynamics, boost employee motivation and engagement, reduce turnover and absenteeism, and contribute to a positive organizational culture. These findings underscore the importance of integrating positivity and gratitude into leadership practices to foster a supportive and high-performing work environment.

The impact of positivity and gratitude on employee productivity is profound and multifaceted. By cultivating these attitudes, organizations can create a work environment that promotes mental well-being, fosters positive social interactions, and enhances overall job performance. The literature reviewed indicates that positivity and gratitude not only improve individual outcomes but also contribute to a more collaborative and motivated workforce. Implementing practices that encourage these attitudes can therefore be a strategic approach to achieving higher productivity and organizational success.

Integrating gratitude into workplace practices has a profound impact on various aspects of employee experience and organizational outcomes. By fostering gratitude, organizations can enhance social bonds, increase job satisfaction, reduce turnover, promote a positive culture, and enhance psychological resilience. These benefits collectively contribute to higher levels of productivity and organizational success. Therefore, cultivating a culture of gratitude should be a strategic priority for organizations aiming to optimize employee performance & well-being.

CHAPTER III:

RESEARCH METHODOLOGY

3.1 Overview

This research employs a combination of qualitative and quantitative methods to thoroughly investigate the effect of positivity and gratitude on employee productivity. By utilizing a mixed-methods framework, the study aims to uncover both measurable outcomes and nuanced employee experiences, ensuring a balanced understanding of the topic (Saunders et al., 2016).

An explanatory research design has been selected for its ability to analyze causal relationships effectively. This design focuses on how gratitude and positivity influence critical productivity factors, such as employee engagement, efficiency, and job satisfaction (Bryman, 2015). Data collection will involve diverse methods, including standardized surveys, interviews, and workplace observations. Surveys will utilize validated instruments like the Gratitude Questionnaire-6 and the Positive and Negative Affect Schedule, which have been established as reliable tools for measuring these constructs (McCullough et al., 2002).

The sampling strategy will adopt a purposive approach to include participants from varied industries and job roles, ensuring a representative data set (Neuman, 2014). Quantitative data will be analyzed through statistical methods such as regression analysis to identify trends and correlations, while qualitative data will undergo thematic analysis to reveal key themes and unique insights.

Ethical standards, including obtaining informed consent and ensuring participant anonymity, will be rigorously followed throughout the study (Bell & Bryman, 2007). Although challenges such as potential biases in self-reported data and the difficulty of isolating positivity and gratitude from other workplace variables may arise, this methodology is structured to produce meaningful insights and actionable recommendations.

3.2 Operational Terms

- **Positivity:** Positivity refers to the state or practice of maintaining a constructive, optimistic, and encouraging outlook within the workplace. This encompasses behaviors, attitudes, and actions that promote a supportive environment and contribute to employee morale and motivation (Fredrickson, 2009).
- **Gratitude:** Gratitude is defined as the expression of thankfulness and appreciation, both in interpersonal relationships and towards the workplace itself. In this study, gratitude involves acknowledging efforts and contributions, fostering a culture of mutual respect and recognition (Emmons and McCullough, 2003).
- **Employee Productivity:** Employee productivity refers to the efficiency and effectiveness with which employees complete tasks, achieve objectives, and contribute to organizational goals. This term is measured through various performance indicators, such as output quality, task completion rates, and time management (Drucker, 1999).

- **Workplace Culture:** Workplace culture denotes the shared values, norms, practices, and behaviors that shape the organizational environment. In this context, it emphasizes the role of positivity and gratitude as cultural elements that influence employee engagement and satisfaction (Schein, 2010).
- **Positive Work Environment:** A positive work environment is one where employees feel valued, supported, and motivated. It is characterized by open communication, recognition of achievements, and opportunities for growth and development (Cameron et al., 2011).
- **Engagement:** Engagement refers to the level of commitment, enthusiasm, and involvement employees display towards their roles and organizational objectives. It is a critical factor influenced by workplace positivity and gratitude, impacting overall productivity (Kahn, 1990).
- **Job Satisfaction:** Job satisfaction is the extent to which employees feel fulfilled and content with their work roles and environment. This includes factors such as recognition, support, and positive interpersonal relationships (Locke, 1976).
- **Motivation:** Motivation in this study refers to the internal and external factors that drive employees to perform at their best. Gratitude and positivity are considered as potential motivators that enhance productivity and workplace harmony (Deci and Ryan, 1985).

3.3 Objectives and Hypothesis

3.3.1 Objectives of the study

Objective-1. To examine whether a workplace culture that promotes positivity and gratitude has a direct impact on employee productivity.

Objective-2. To assess the influence of recognition and appreciation on employee motivation and performance.

Objective-3. To evaluate the role of workplace positivity in enhancing teamwork and overall productivity

Objective-4. To investigate how regular expressions of gratitude among colleagues impact workplace motivation and job satisfaction.

Objective-5. To explore the different practices beneficial for generating or increasing productivity at workplace.

Objective-6. To evaluate the effect of demographics like Gender, Age & Years of Experience have on the perception for “Gratitude” & “Positivity”.

3.3.2 Hypothesis of the Study

H1: A workplace culture that fosters positivity and gratitude leads to increased employee productivity.

H01: There is no significant relationship between workplace positivity, gratitude, and employee productivity.

H2: Employees who frequently receive recognition and appreciation are more likely to be motivated and perform better.

H02: Recognition and appreciation do not have a significant impact on employee motivation and performance.

H3: Encouraging positivity in the workplace enhances teamwork and contributes to higher productivity levels.

H03: Workplace positivity does not significantly affect team collaboration or productivity.

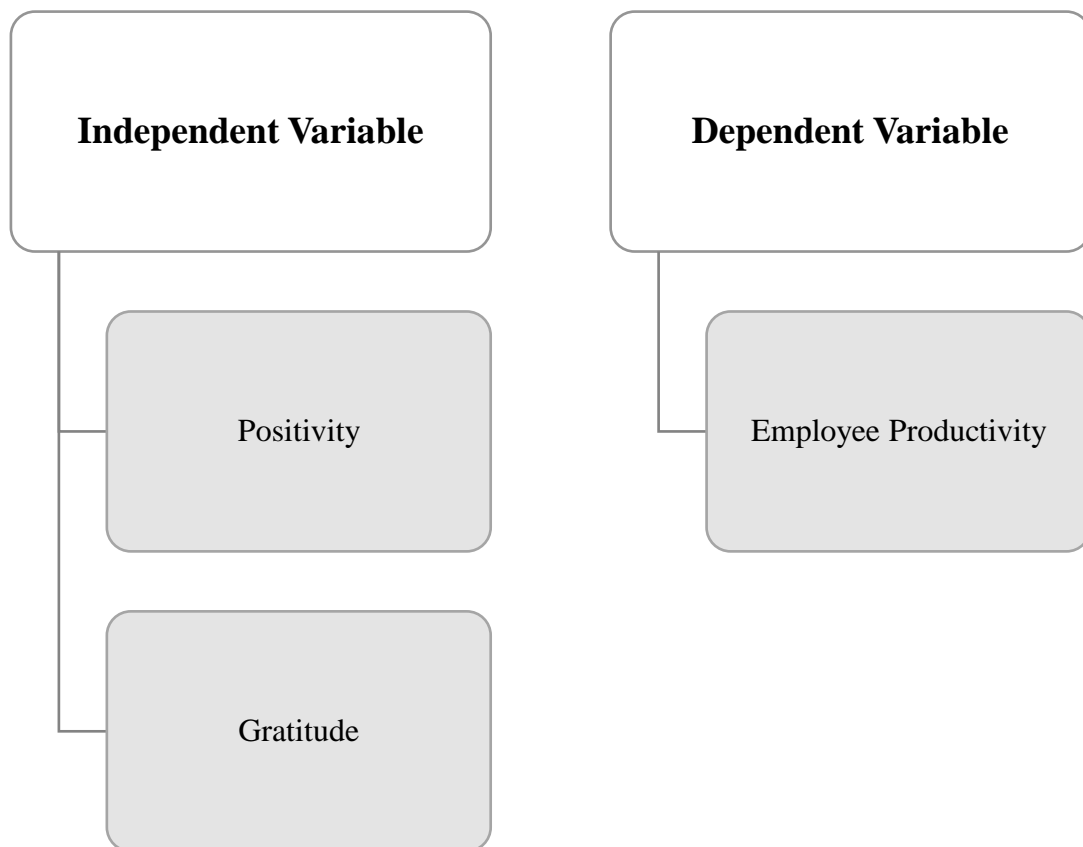
H4: Regular expressions of gratitude among colleagues improve workplace motivation and job satisfaction.

H04: Expressing gratitude among colleagues does not have a significant impact on motivation or job satisfaction.

3.4 Conceptual Framework

The conceptual framework provides a visual depiction of the relationships and interactions between variables. It outlines the key goals of the study and demonstrates consistent and reliable outcomes. Figure 3.1 represents the conceptual framework for the study:

Figure 3. 1 Conceptual Framework



Source: Created by the Author based on Research

3.4.1 Independent Variables

Independent variables are the factors that are intentionally modified or manipulated in a study to observe their influence on dependent variables. They remain unaffected by other variables in the research. In this study, Positivity and Gratitude are the independent variables. These variables represent the practices and attitudes that are introduced or enhanced within the workplace to assess their impact on employees' performance, motivation, and overall well-being.

3.4.2 Dependent Variables

A dependent variable is the outcome that is measured and analyzed to determine the effect of the independent variables. Its behaviour changes in response to variations in the independent variables.

In statistical analysis, the dependent variable is often referred to as the response variable. In this study, Employee Productivity is the dependent variable. It reflects the effectiveness, efficiency, and engagement levels of employees, which are influenced by the application of positivity and gratitude practices in their work environment.

This structure highlights how positivity and gratitude (independent variables) are expected to impact employee productivity (dependent variable), providing the basis for analysis in this research.

3.5 Research Design

The research design for this study adopts a mixed-methods approach, combining both qualitative and quantitative methodologies to ensure a comprehensive understanding of the relationship between positivity, gratitude, and employee productivity. This approach is selected to provide both numerical evidence and in-depth insights into the factors influencing employee performance.

The study utilizes an explanatory research design, which is ideal for examining causal relationships. Specifically, it investigates how the implementation of positivity and gratitude practices affects employee productivity and whether this impact varies across different workplace contexts.

3.6 Target Population and Sample

The target population for this study consists of employees from various industries and organizational levels to capture a wide range of perspectives on the effects of positivity and gratitude on employee productivity. This includes individuals from different functional areas, job roles, and lengths of service to ensure the results are relevant across diverse work environments.

Specifically, the study will focus on:

- General Employees: Individuals in administrative, operational, and support roles who experience the direct impact of workplace culture on their daily tasks and overall performance.

- **Managers and Supervisors:** Those in leadership positions who are responsible for fostering workplace culture, promoting positivity and gratitude, and influencing team productivity.
- **Employees Across Various Sectors:** Participants from both the public and private sectors to provide a well-rounded view of how these practices impact productivity in different organizational settings.
- **Diverse Workforce Demographics:** Employees from different age groups and career stages to explore how different demographic factors may influence the effectiveness of positivity and gratitude practices.

This diverse population will ensure the study reflects a broad array of experiences and organizational contexts, making the findings more robust and applicable to a wide range of workplaces. The sample will be selected to capture meaningful insights from employees who are likely to provide a variety of views on the influence of positivity and gratitude on productivity.

To determine an appropriate sample size for the study, Cochran's (1977) formula was utilized to calculate the ideal number of respondents. This formula ensures statistical validity and generalizability of the results.

Cochran's formula for an infinite population is:

$$n_0 = \frac{Z^2 p(1 - p)}{e^2}$$

1. Population Size

The study focuses on a population of more than 10,000 participants. For a population of this size, the sample size formula can be adjusted to account for the smaller target group.

2. Confidence Level

A 95% confidence level is chosen for the study, which is standard in social science research. This confidence level means that there is a 95% probability that the sample results will reflect the true population parameters within a specified margin of error.

3. Margin of Error

The margin of error (confidence interval) for this study is set at 5%, which is typical for social sciences. This indicates that the study's results are expected to vary by no more than 5% from the actual population values.

4. Variance/Proportion Estimate

Since there is no prior knowledge of the distribution of responses, a conservative estimate of 50% ($p = 0.5$) is used. This ensures the sample size is large enough to account for maximum variability.

5. Sample Size Formula

The sample size calculation is based on the following formula:

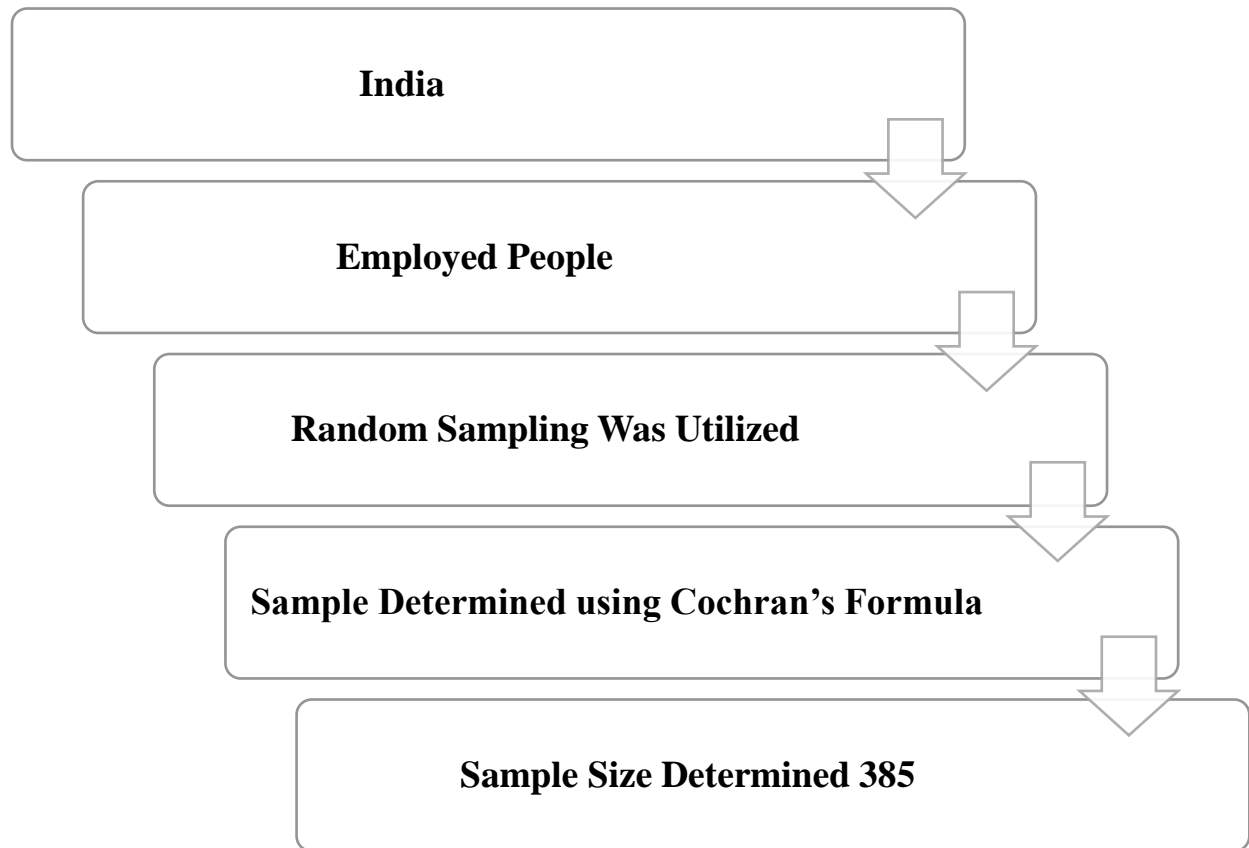
$$n_0 = \frac{Z^2 p(1 - p)}{e^2}$$

Where:

- n_0 = required sample size
- Z = Z-value (1.96 for a 95% confidence level)
- p = estimated proportion (0.5 for maximum variability)
- e = margin of error (0.05 for a 5% margin)

The study determined a sample size of 385 respondents using Cochran's formula. This calculation was based on a 95% confidence level and a 5% margin of error, aligning with the standard criteria for statistical accuracy in survey research (Cochran, 1977).

Figure 3. 2 Sample Process



Source: Created by the Author based on Research

3.7 Participant Selection

Participant selection involves identifying individuals or groups to take part in a study based on predefined criteria. For this study, the Random Sampling Method was chosen to select respondents from the target population. This approach ensures that every member of the population has an equal chance of being included in the sample, thereby reducing selection bias and enhancing the representativeness of the results.

3.8 Instrumentation

The study utilizes a structured questionnaire survey as the primary instrument for data collection. The questionnaire is designed and distributed through Google Forms, ensuring accessibility and ease of participation for employees across different organizations. It consists of two main sections: Personal Information and Research Variables.

3.8.1 Personal Information

The first section of the questionnaire gathers demographic details of the participants. This includes:

- Age
- Gender
- Job position
- Years of experience
- Industry sector

These details help in understanding the background of respondents and analyzing trends based on different demographic groups.

3.8.2 Research Variables

The second section of the questionnaire focuses on evaluating the relationship between positivity, gratitude, and employee productivity. It includes a series of structured questions, primarily in multiple-choice and Likert-scale formats, to assess:

- The level of positivity in the workplace
- The role of gratitude in daily work interactions
- The perceived impact of positivity and gratitude on motivation and job performance
- Self-reported productivity levels and work efficiency

The questionnaire is pre-tested with a small group of employees to ensure clarity and relevance before full distribution. The collected responses are analyzed using statistical tools to identify patterns and correlations among the variables.

By employing an online questionnaire, the study ensures a systematic and efficient approach to data collection, allowing for a broad and diverse participant pool.

3.9 Data Collection Sources

This study utilizes primary and secondary data sources to examine the impact of positivity and gratitude on employee productivity.

3.9.1 Primary Data Sources

Primary data is collected through a structured questionnaire survey, administered via Google Forms. This method ensures broad accessibility and efficient data collection from employees across various industries. The questionnaire includes both closed-ended and Likert-scale questions, allowing for quantifiable insights into workplace positivity, gratitude, and productivity. Participants are selected through convenience sampling, targeting employees from diverse professional backgrounds.

3.9.2 Secondary Data Sources

Secondary data is gathered from published books, academic journals, industry reports, and credible online sources. These sources provide theoretical frameworks, previous research findings, and empirical evidence on the relationship between workplace attitudes and productivity. Books on organizational behavior, psychology, and management serve as foundational references, while scientific literature offers peer-reviewed insights. Additionally, online databases such as Google Scholar, ResearchGate, and academic journal repositories (e.g., Wiley, Springer, and ScienceDirect) are used to access relevant studies. Reports from professional organizations and HR research institutes further support the analysis by offering statistical trends and industry perspectives.

3.10 Data Analysis

The collected data is analyzed using both descriptive and inferential statistical techniques to examine the relationship between positivity, gratitude, and employee productivity. The analysis is conducted using Microsoft Excel and Statistical Package for the Social Sciences (SPSS) to ensure accuracy and efficiency in data processing.

3.10.1 Descriptive Analysis

Descriptive statistics are used to summarize and interpret the dataset. Key measures include:

- Mean – to determine the average response for each variable.
- Standard Deviation – to assess the variability and consistency of responses.
- Frequency Distribution – to present demographic data and general trends in participant responses.

Microsoft Excel is used for initial data cleaning, visualization (charts and graphs), and calculating basic statistical measures. SPSS is then utilized for a more detailed statistical breakdown.

3.10.2 Reliability and Validity Testing

To ensure the reliability of the survey instrument, Cronbach's Alpha is calculated in SPSS, measuring internal consistency among questionnaire items. A value above 0.7 is considered acceptable for reliability.

Validity is examined through factor analysis, ensuring that the questionnaire accurately captures the intended research variables.

3.10.3 Inferential Analysis

Inferential statistics help in testing hypotheses and identifying significant relationships between variables:

- Regression Analysis – Multiple linear regression is performed in SPSS to determine how positivity and gratitude influence employee productivity. The model assesses the predictive power of independent variables (positivity and gratitude) on the dependent variable (employee productivity).
- Correlation Analysis – Pearson's correlation coefficient is calculated to measure the strength and direction of the relationship between positivity, gratitude, and productivity.
- ANOVA (Analysis of Variance) – Used to compare differences in productivity across demographic groups (e.g., different job positions or industries).

3.10.4 Interpretation of Results

The final results are presented through tables and graphs, summarizing key findings. The significance level (p-value) of statistical tests is examined to determine whether the observed relationships are statistically meaningful (typically, $p < 0.05$ is considered significant).

By integrating Excel for preliminary analysis and SPSS for advanced statistical computations, this study ensures a thorough and accurate examination of the impact of positivity and gratitude on employee productivity.

3.11 Research Limitations

While this study aims to provide valuable insights into the impact of positivity and gratitude on employee productivity, certain limitations must be acknowledged:

- **Potential Bias in Responses:** Since the study relies on self-reported data from survey participants, there is a possibility of response bias. Factors such as personal beliefs, social desirability, or workplace experiences may influence the way respondents answer, which could affect the accuracy of the findings. While measures such as anonymous responses and clear instructions are implemented to reduce bias, complete objectivity cannot be assured.
- **Sample Size Constraint:** The study includes a total of 385 participants, which, while statistically appropriate, may limit the generalizability of the findings to a wider population. A larger sample size could provide a more comprehensive understanding of the relationship between positivity, gratitude, and productivity across various industries and job roles.
- **Industry-Specific Scope:** This research is focused exclusively on manufacturers and consumers in the polymer industry. As a result, the findings may not be directly applicable to other industries with different workplace environments, structures, or employee dynamics. Future research could expand to additional sectors to enhance the study's applicability.

Understanding these limitations helps in framing the study's conclusions appropriately and provides a basis for future research to build upon.

3.12 Research Metrics

Table 3. 1 Research Metrics

Research Objective	Hypothesis	Data Required	Data Collection Method	Data Analysis
To examine whether a workplace culture that promotes positivity and gratitude has a direct impact on employee productivity.	<p>H1: A workplace culture that fosters positivity and gratitude leads to increased employee productivity.</p> <p>H01: There is no significant relationship between workplace positivity, gratitude, and employee productivity.</p>	<p>Employee perceptions of workplace culture and their effect on positivity and gratitude implementation.</p>	Primary (Survey via Google Forms)	Mean, Standard Deviation (SD), Regression

To assess the influence of recognition and appreciation on employee motivation and performance.	H2: Employees who frequently receive recognition and appreciation are more likely to be motivated and perform better. H02: Recognition and appreciation do not have a significant impact on employee motivation and performance.	Responses related to organizational culture, recognition, appreciation which affects the motivation & work performance.	Primary (Survey via Google Forms)	Mean, SD, Regression
To evaluate the role of workplace positivity in enhancing teamwork and	H3: Encouraging positivity in the workplace enhances teamwork and contributes to higher productivity levels.	Self-reported employee experiences, teamwork, and productivity level changes.	Primary (Survey via Google Forms)	Mean, SD, Regression

overall productivity	H03: Workplace positivity does not significantly affect team collaboration or productivity.			
To investigate how regular expressions of gratitude among colleagues impact workplace motivation and job satisfaction.	H4: Regular expressions of gratitude among colleagues improve workplace motivation and job satisfaction. H04: Expressing gratitude among colleagues does not have a significant impact on motivation or job satisfaction.	Feedback on organizational support for positivity initiatives and their impact on team collaboration and morale.	Primary (Survey via Google Forms)	Mean, SD, Regression

Source: Created by the Author based on Research

3.13 Chapter Summary

This chapter outlines the systematic methodology adopted to explore the impact of positivity and gratitude on employee productivity, emphasizing the selection of appropriate research techniques to ensure accurate and valid findings. The study establishes key research objectives and hypotheses, highlighting the role of positivity and gratitude practices in enhancing workplace productivity.

A quantitative research approach was employed, utilizing a structured questionnaire survey to collect data from manufacturers and consumers within the polymer industry. The study examines the influence of workplace challenges, environmental and organizational factors, employee perceptions, and workplace structures on the successful adoption of positivity and gratitude practices. A sample size of 385 participants was determined using standard statistical guidelines, ensuring adequate representation of the target population (Creswell and Creswell, 2018).

Primary data was collected through Google Forms surveys, comprising sections on demographic information and research variables. The responses were analyzed using Microsoft Excel and SPSS, with statistical techniques such as mean, standard deviation, and regression analysis applied to identify significant patterns and relationships (Saunders, Lewis and Thornhill, 2019).

Although the study provides meaningful insights, certain limitations are recognized, including potential response bias, industry-specific constraints, and the restricted sample size, which may impact the generalizability of the findings (Podsakoff et al., 2012). Despite these constraints, the research offers valuable contributions to understanding how positivity and gratitude initiatives can foster a supportive and productive work environment.

This structured methodology ensures a comprehensive and reliable investigation, providing a strong foundation for the subsequent chapter, which will present the results and discussion derived from the collected data.

CHAPTER IV:

DATA ANALYSIS AND INTERPRETATION

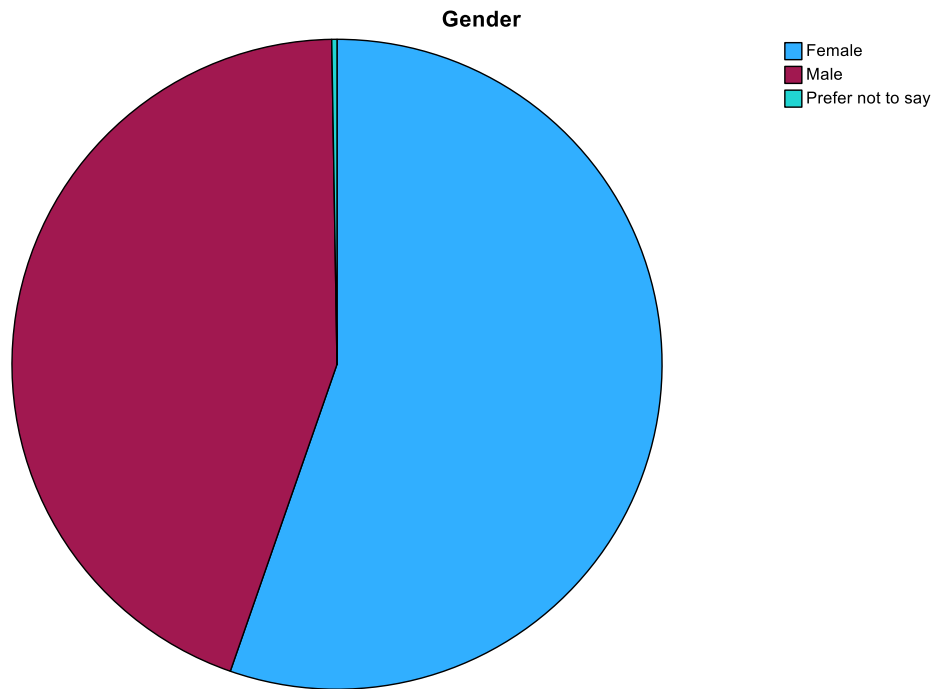
4.1 Results Based on Demographic Characteristics

Table 4. 1 Gender of respondents

Gender					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Female	213	55.3	55.3	55.3
	Male	171	44.4	44.4	99.7
	Prefer not to say	1	.3	.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 1 Gender of the respondents



Source: Created by the Author based on Research

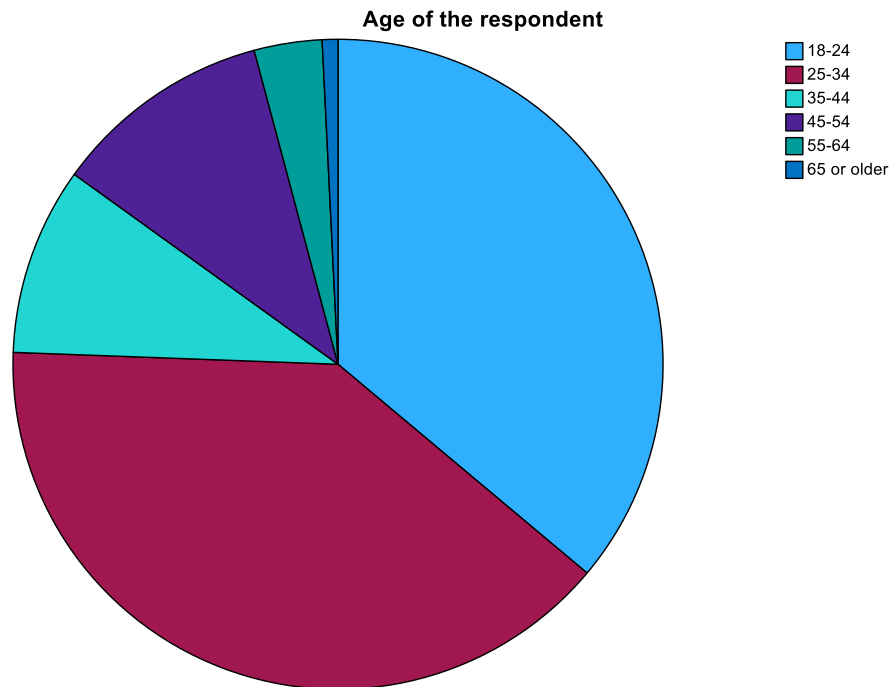
The gender distribution of respondents provides a balanced representation of different perspectives. Out of the total 385 respondents, 213 (55.3%) were female, whereas 171 (44.4%) were male. Additionally, one respondent (0.3%) preferred not to disclose their gender. The findings indicate that the study sample consists of nearly equal representation from both genders, ensuring diverse insights into workplace culture, productivity, and well-being.

Table 4. 2 Age of the respondents

Age of the respondent					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	18-24	139	36.1	36.1	36.1
	25-34	152	39.5	39.5	75.6
	35-44	36	9.4	9.4	84.9
	45-54	42	10.9	10.9	95.8
	55-64	13	3.4	3.4	99.2
	65 or older	3	.8	.8	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 2 Age of the respondents



Source: Created by the Author based on Research

The study captured responses from individuals across various age groups, ensuring a comprehensive understanding of workplace experiences. The largest age group among respondents was 25-34 years old, comprising 39.5% (152 respondents) of the sample, followed by 18-24 years old, accounting for 36.1% (139 respondents). Smaller portions of respondents fell into the 35-44 age group (9.4%), 45-54 age group (10.9%), and 55 years and older (4.2%). This demographic distribution suggests that the majority of participants are young professionals, making their insights particularly relevant to modern workplace trends.

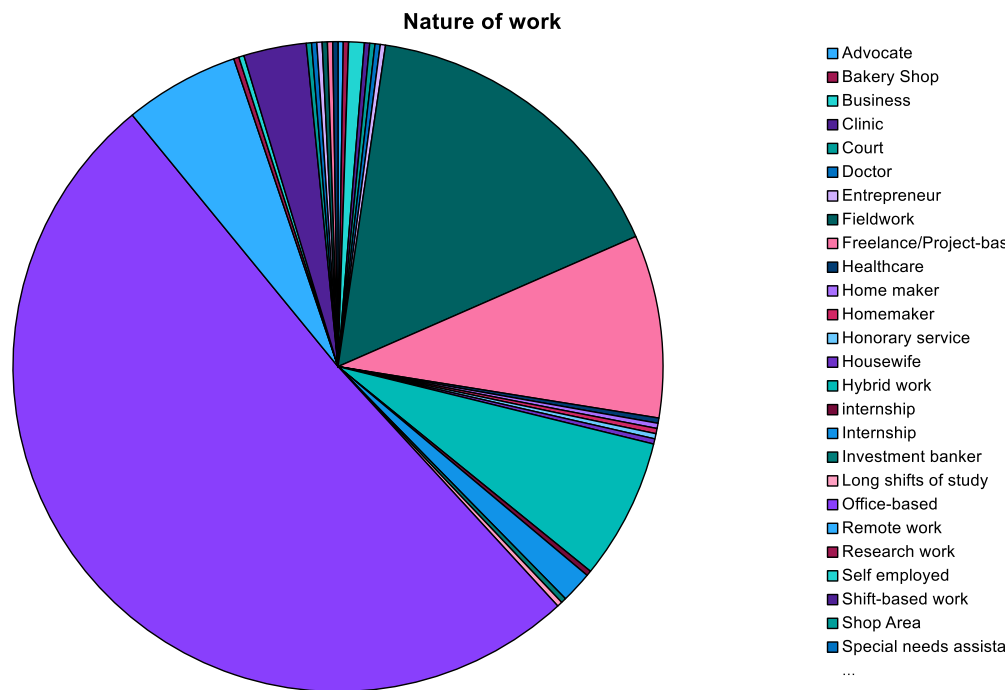
Table 4. 3 Nature of work of the respondents

Nature of work					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Advocate	1	.3	.3	.3
	Bakery Shop	1	.3	.3	.5
	Business	3	.8	.8	1.3
	Clinic	1	.3	.3	1.6
	Court	1	.3	.3	1.8
	Doctor	1	.3	.3	2.1
	Entrepreneur	1	.3	.3	2.3
	Fieldwork	62	16.1	16.1	18.4
	Freelance/Project-based	35	9.1	9.1	27.5
	Healthcare	1	.3	.3	27.8
	Home maker	1	.3	.3	28.1
	Homemaker	1	.3	.3	28.3
	Honorary service	1	.3	.3	28.6
	Housewife	1	.3	.3	28.8
	Hybrid work	27	7.0	7.0	35.8
	internship	1	.3	.3	36.1

	Internship	6	1.6	1.6	37.7
	Investment banker	1	.3	.3	37.9
	Long shifts of study	1	.3	.3	38.2
	Office-based	196	50.9	50.9	89.1
	Remote work	22	5.7	5.7	94.8
	Research work	1	.3	.3	95.1
	Self employed	1	.3	.3	95.3
	Shift-based work	12	3.1	3.1	98.4
	Shop Area	1	.3	.3	98.7
	Special needs assistant	1	.3	.3	99.0
	Student	1	.3	.3	99.2
	Study	1	.3	.3	99.5
	Teaching	1	.3	.3	99.7
	Trader	1	.3	.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 3 Nature of Work



Source: Created by the Author based on Research

The data reveals a diverse range of work environments among the respondents. The most common work setting was office-based roles, accounting for 50.9% (196 respondents) of the sample. Other significant categories include fieldwork (16.1%), freelance or project-based work (9.1%), and hybrid work models (7.0%). A smaller proportion of respondents reported working in remote settings (5.7%), shift-based jobs (3.1%), or engaging in entrepreneurial ventures. This diversity in work settings allows for an in-depth analysis of how workplace conditions impact productivity, motivation, and satisfaction.

Table 4. 4 Current Job Profile/ Title of the respondents

Current Job Profile/ Title?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Accountant	16	4.2	4.2	4.2
	Admin Assistant	2	.5	.5	4.7
	Advocate	3	.8	.8	5.5
	Analyst	2	.5	.5	6.0
	Architect	2	.5	.5	6.5
	Article Assistant	4	1.0	1.0	7.5
	Assistant director	1	.3	.3	7.8
	Assistant professor	1	.3	.3	8.1
	Associate Data Scientist	1	.3	.3	8.3
	Associate sales	1	.3	.3	8.6
	Astrologer	1	.3	.3	8.8
	Audit Associate	3	.8	.8	9.6
	Audit Executive	2	.5	.5	10.1
	Business Development Coordinator	1	.3	.3	10.4
	Business reporter	1	.3	.3	10.6
	Centre head	10	2.6	2.6	13.2

Client Advisor	1	.3	.3	13.5
Co founder	1	.3	.3	13.8
Computer Operator	1	.3	.3	14.0
Consultant	1	.3	.3	14.3
Content Manager	1	.3	.3	14.5
Courier partner	1	.3	.3	14.8
Creative Director	1	.3	.3	15.1
Customer relation service	1	.3	.3	15.3
Data analyst	1	.3	.3	15.6
Data Consultant	1	.3	.3	15.8
Data entry operator	2	.5	.5	16.4
Dealer	1	.3	.3	16.6
Delivery partner	1	.3	.3	16.9
Delivery Partner	1	.3	.3	17.1
Deputy manager	1	.3	.3	17.4
Fashion Designer	1	.3	.3	17.7
Interior Designer	1	.3	.3	17.9
Directing manager	1	.3	.3	18.2
Cosmetics distributor	1	.3	.3	18.4
Furniture Distributor	2	.5	.5	19.0
Doctor	1	.3	.3	19.2
Ecommerce Expert	20	5.2	5.2	24.4

Educationalist	1	.3	.3	24.7
Educator	1	.3	.3	24.9
English educator	1	.3	.3	25.2
Entrepreneur	2	.5	.5	25.7
Event management	2	.5	.5	26.2
Event Manager	1	.3	.3	26.5
Event planners	1	.3	.3	26.8
FACULTY Community Medicine	1	.3	.3	27.0
File Clerk	2	.5	.5	27.5
Financial advisor	1	.3	.3	27.8
Financial Audit Associate	1	.3	.3	28.1
Founder & CEO	19	4.9	4.9	33.0
Graphic designer	2	.5	.5	33.5
Gym trainer	1	.3	.3	33.8
HEALTH AND WELFARE SPECIALIST	1	.3	.3	34.0
Higher level teaching assistant	1	.3	.3	34.3
HR	4	1.0	1.0	35.3
Jeweller	1	.3	.3	35.6

	Junior accountant	1	.3	.3	35.8
	Junior Resident Doctor	1	.3	.3	36.1
	Lecturer (German)	1	.3	.3	36.4
	Legal associate	1	.3	.3	36.6
	Line cook	1	.3	.3	36.9
	Manager	131	34.0	34.0	70.9
	Managing director	1	.3	.3	71.2
	Marketing job	1	.3	.3	71.4
	MD in T BANKO GENIC PHARMACEUTICALS	1	.3	.3	71.7
	Nurse	1	.3	.3	71.9
	Office Assistant	1	.3	.3	72.2
	Office Secretary	1	.3	.3	72.5
	Operation Manager	1	.3	.3	72.7
	Operations and marketing executive	1	.3	.3	73.0
	Owner	5	1.3	1.3	74.3
	Physical education teacher	1	.3	.3	74.5
	Principal Systems Engineer	1	.3	.3	74.8

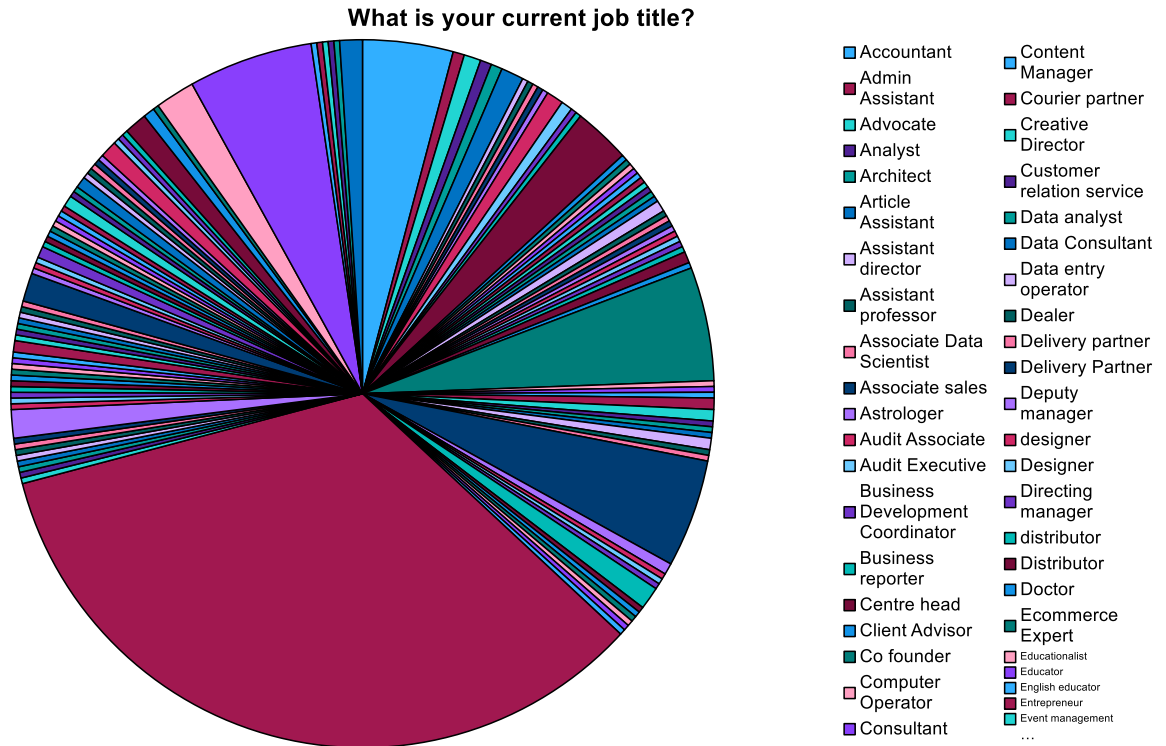
Principle Architect	1	.3	.3	75.1
Private equity analyst	1	.3	.3	75.3
Product Manager	1	.3	.3	75.6
Product Marketing Head	1	.3	.3	75.8
Product Manager	1	.3	.3	76.1
Production Manager	1	.3	.3	76.4
Program Advisor	1	.3	.3	76.6
Proprietor	1	.3	.3	76.9
Receptionist	2	.5	.5	77.4
Recruitment & Immigration Specialist	1	.3	.3	77.7
Relationship Management	1	.3	.3	77.9
Research Analyst	1	.3	.3	78.2
Research associate	1	.3	.3	78.4
Research Scholar	1	.3	.3	78.7
Retailer	1	.3	.3	79.0
Rider of Rapido	1	.3	.3	79.2
Sales Incharge	5	1.3	1.3	80.5
Sales Executive	1	.3	.3	80.8
Sales Manager	1	.3	.3	81.0
Sales Head	1	.3	.3	81.3

Sales technician	2	.5	.5	81.8
School teacher	1	.3	.3	82.1
SCSA	1	.3	.3	82.3
Security	1	.3	.3	82.6
Security guard	1	.3	.3	82.9
Self employed	1	.3	.3	83.1
Senior analyst	1	.3	.3	83.4
Senior Developer	1	.3	.3	83.6
Senior manager	1	.3	.3	83.9
Senior Manager	2	.5	.5	84.4
Senior service executive	1	.3	.3	84.7
Senior Supervisor	1	.3	.3	84.9
Shopkeeper	2	.5	.5	85.5
Social media expert	1	.3	.3	85.7
Social media manager	1	.3	.3	86.0
Social media marketing	1	.3	.3	86.2
Software analyst	1	.3	.3	86.5
Special needs Assistant	1	.3	.3	86.8
Supervisor	3	.8	.8	87.5
Talent Acquisition Specialist	1	.3	.3	87.8
Tax Analyst	1	.3	.3	88.1

	Tax Consultant	1	.3	.3	88.3
	Teacher (Senior)	4	1.0	1.0	89.4
	Teacher (Junior)	2	.5	.5	89.9
	Team Lead	1	.3	.3	90.1
	Technician	7	1.8	1.8	91.9
	Telecaller	22	5.7	5.7	97.7
	Trading	1	.3	.3	97.9
	Training Manager	1	.3	.3	98.2
	Translator	1	.3	.3	98.4
	Visiting Professor	1	.3	.3	98.7
	Wealth planner	1	.3	.3	99.0
	Web developer	4	1.0	1.0	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 4 Current Job Profile/ Title of the respondents



Source: Created by the Author based on Research

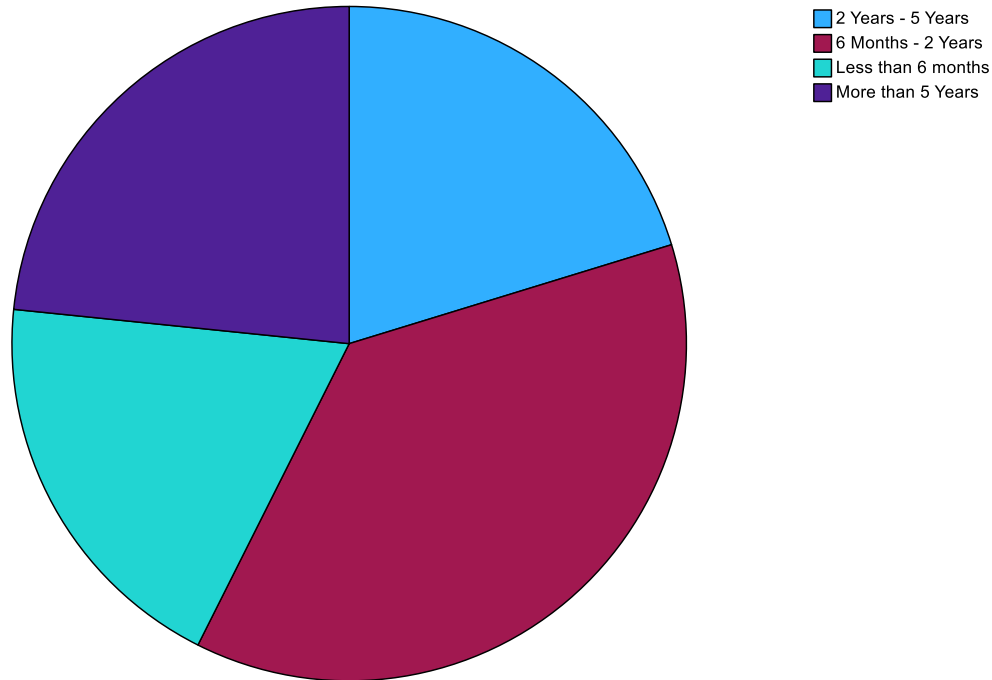
The job roles reported by respondents reflect a broad range of industries and professional backgrounds. The most frequently reported job title was Manager, comprising 34.0% (131 respondents) of the sample, followed by E-commerce experts (5.2%), Accountants (4.2%), and HR professionals (1.0%). Other respondents identified as entrepreneurs, teachers, analysts, consultants, and specialists in various fields. This variety in job titles ensures that the study captures insights from individuals with different levels of experience and expertise, providing a well-rounded perspective on workplace dynamics.

Table 4. 5 Years of experience with the current company of the respondents

Years of experience with the current company					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2 Years - 5 Years	78	20.3	20.3	20.3
	6 Months - 2 Years	143	37.1	37.1	57.4
	Less than 6 months	74	19.2	19.2	76.6
	More than 5 Years	90	23.4	23.4	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 5 Years of experience with the current company of the respondents



Source: Created by the Author based on Research

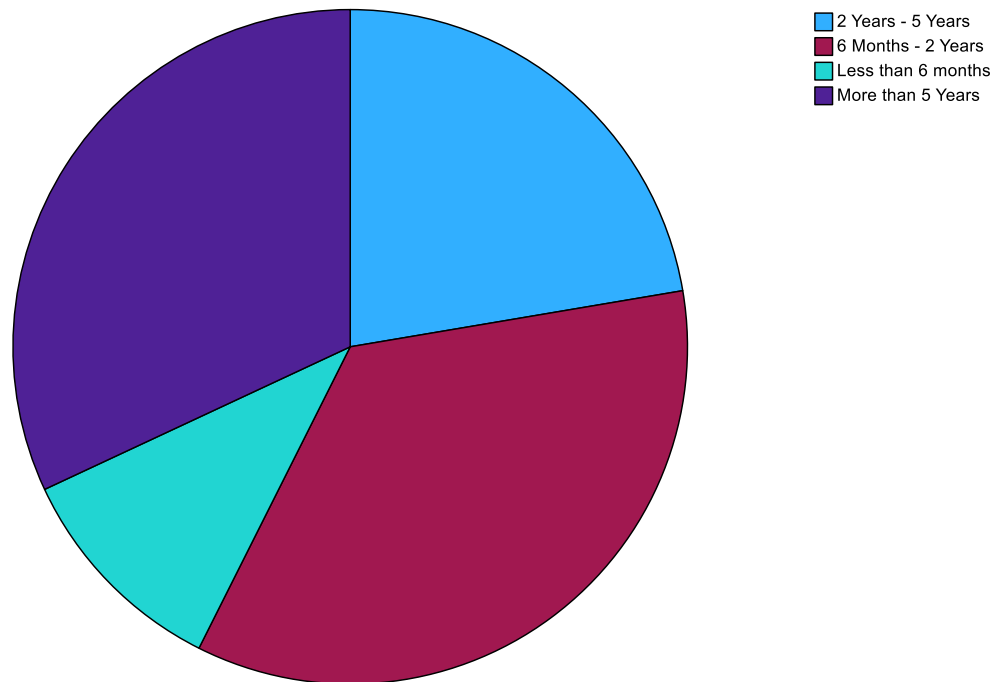
The tenure of respondents within their current organizations was also examined. The largest segment, 37.1%, had been with their company for 6 months to 2 years, indicating a workforce with relatively short-term tenure. Additionally, 23.4% of respondents had been with their company for more than 5 years, reflecting a portion of employees with long-standing commitment. A significant 20.3% of respondents had a tenure of 2 to 5 years, while 19.2% had been with their current company for less than 6 months. These results suggest that the workforce consists of both new hires and seasoned employees, providing a balanced perspective on workplace culture and experiences.

Table 4. 6 Number of years for total work experience including past and present of the respondents

Number of years for Total work experience including past and present					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2 Years - 5 Years	86	22.3	22.3	22.3
	6 Months - 2 Years	135	35.1	35.1	57.4
	Less than 6 months	41	10.6	10.6	68.1
	More than 5 Years	123	31.9	31.9	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 6 Number of years for total work experience including past and present of the respondents



Source: Created by the Author based on Research

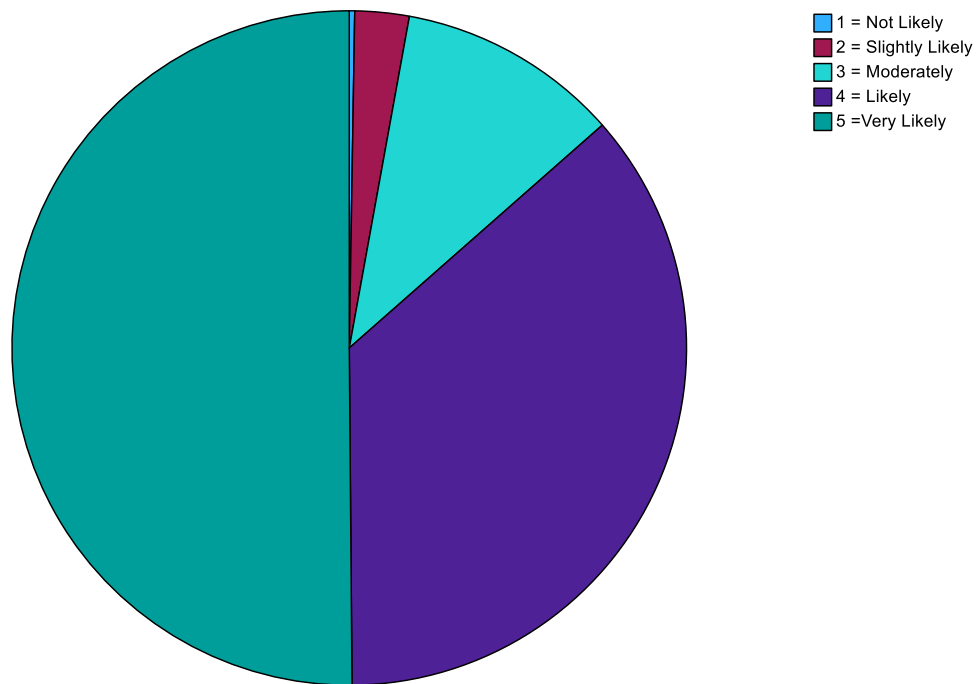
The study explored the total work experience of respondents to understand their professional backgrounds. The largest group of respondents, 37.1%, had between 6 months and 2 years of work experience, while 31.9% had more than 5 years of experience. Additionally, 22.3% of respondents had 2-5 years of experience, and 10.6% had less than 6 months of work experience. These findings indicate a mix of early-career professionals and experienced employees, allowing for a comprehensive evaluation of workplace perceptions across different career stages.

Table 4. 7 Believe of integrating positivity and gratitude practices in one's team of the respondents

Believe of integrating positivity and gratitude practices in one's team?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not Likely	1	.3	.3	.3
	2 = Slightly Likely	10	2.6	2.6	2.9
	3 = Moderately	41	10.6	10.6	13.5
	4 = Likely	140	36.4	36.4	49.9
	5 =Very Likely	193	50.1	50.1	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 7 Believe of integrating positivity and gratitude practices in one's team of the respondents



Source: Created by the Author based on Research

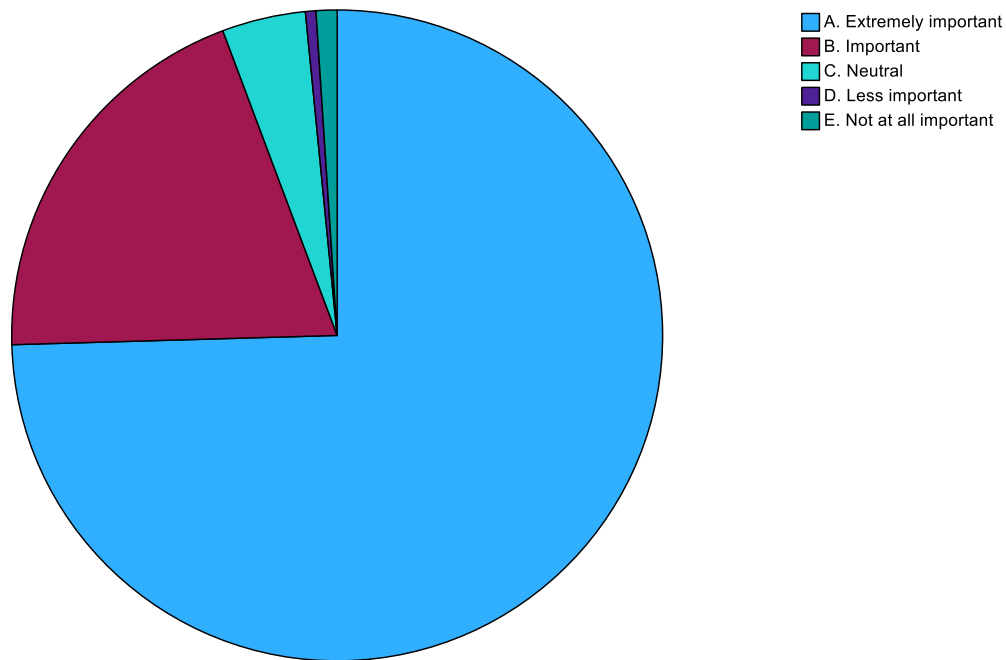
Respondents were asked how likely they were to recommend integrating positivity and gratitude practices within their teams. The findings indicate that 50.1% of respondents found it "very likely" to recommend such practices, while 36.4% considered it "likely". A smaller proportion, 10.6%, remained neutral, whereas only 2.9% were slightly or not likely to endorse these practices. This suggests strong support for fostering workplace positivity and gratitude as essential for team dynamics.

Table 4. 8 Importance to create a supportive environment for family members’ mental health of the respondents

Importance to create a supportive environment for family members’ mental health					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	287	74.5	74.5	74.5
	B. Important	76	19.7	19.7	94.3
	C. Neutral	16	4.2	4.2	98.4
	D. Less important	2	.5	.5	99.0
	E. Not at all important	4	1.0	1.0	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 8 Importance to create a supportive environment for family members' mental health of the respondents



Source: Created by the Author based on Research

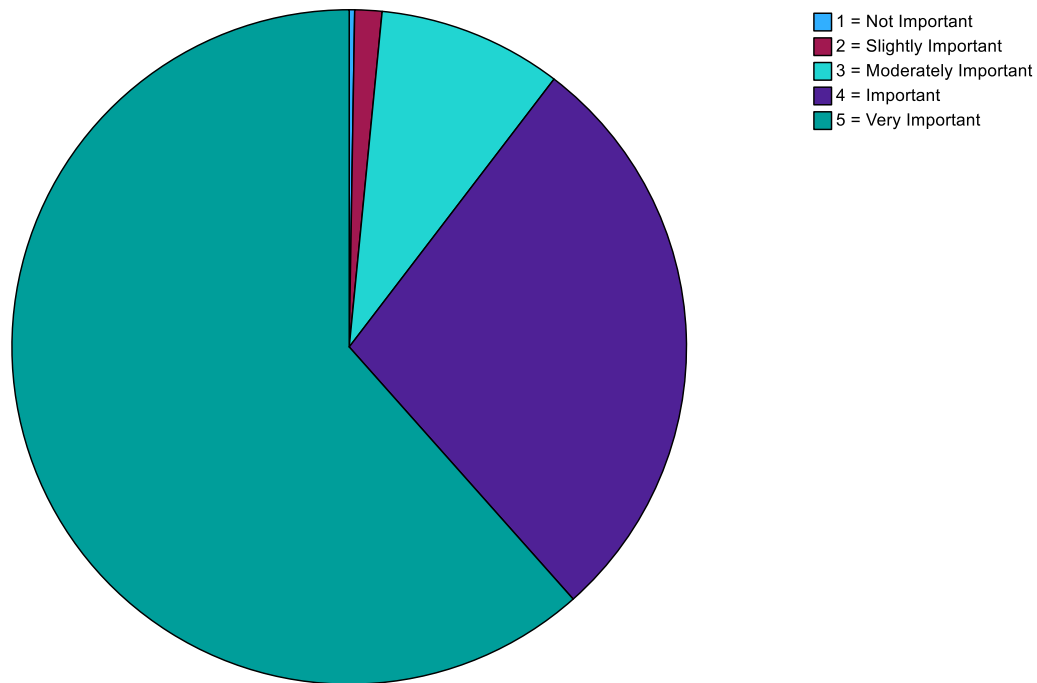
The study further examined how positivity and gratitude contribute to mental well-being. The results show that 74.5% of respondents believed positivity and gratitude are "extremely important" for supporting family members' mental health, while 19.7% found them "important". Only a small fraction, 5.2%, remained neutral or rated them as less important. These responses emphasize the critical role of a positive and grateful environment in mental health support both inside and outside the workplace.

Table 4. 9 Importance of the believe in positivity and gratitude at the workplace of the respondents

Importance of the believe in positivity and gratitude at the workplace					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not Important	1	.3	.3	.3
	2 = Slightly Important	5	1.3	1.3	1.6
	3 = Moderately Important	34	8.8	8.8	10.4
	4 = Important	108	28.1	28.1	38.4
	5 = Very Important	237	61.6	61.6	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 9 Importance of the believe in positivity and gratitude at the workplace of the respondents



Source: Created by the Author based on Research

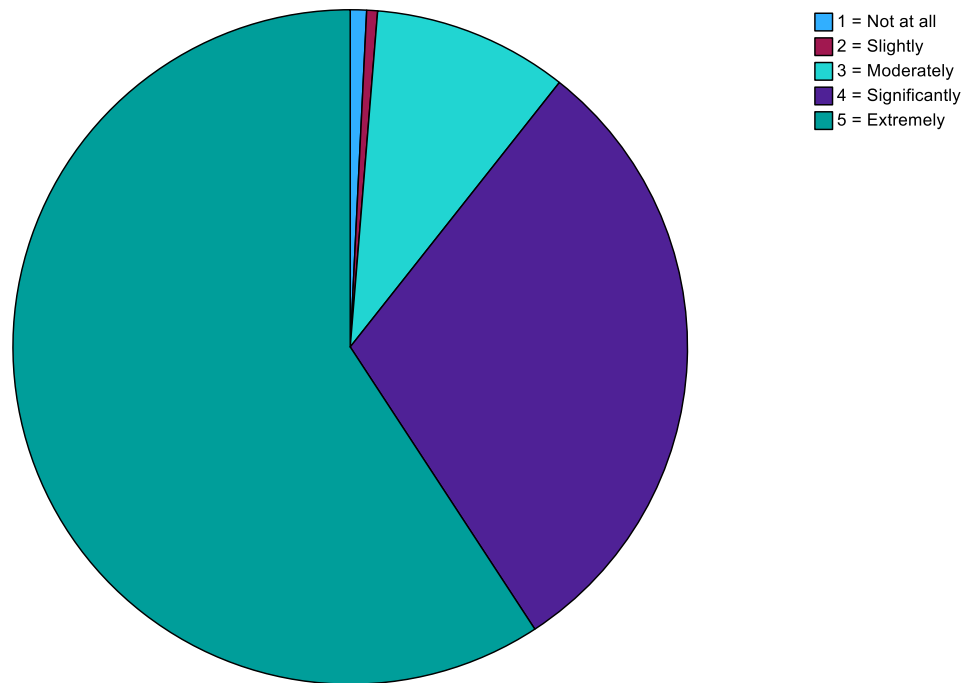
Respondents were asked to assess the importance of positivity and gratitude in professional settings. The majority, 61.6% of respondents, rated it as "very important," while 28.1% considered it "important." Only a small fraction (1.3%) perceived these factors as "slightly important" or "not important." The strong emphasis on workplace positivity and gratitude highlights their perceived role in enhancing employee morale, motivation, and overall job satisfaction.

Table 4. 10 Impact of positivity at work directly affects productivity at work of the respondents

Impact of positivity at work directly affects productivity at work					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not at all	3	.8	.8	.8
	2 = Slightly	2	.5	.5	1.3
	3 = Moderately	36	9.4	9.4	10.6
	4 = Significantly	116	30.1	30.1	40.8
	5 = Extremely	228	59.2	59.2	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 10 Impact of positivity at work directly affects productivity at work of the respondents



Source: Created by the Author based on Research

The study examined how positivity influences workplace productivity. A significant 59.2% of respondents stated that positivity "extremely" impacts their productivity, while 30.1% reported a "significant" impact. Only a small fraction (0.8%) of respondents believed that positivity had no effect on productivity. These findings strongly support the idea that cultivating a positive work culture can drive higher levels of engagement, efficiency, and performance in the workplace.

4.2 Results Based on Objectives/Hypothesis

Obj-1. To examine whether a workplace culture that promotes positivity and gratitude has a direct impact on employee productivity.

H1: A workplace culture that fosters positivity and gratitude leads to increased employee productivity.

H01: There is no significant relationship between workplace positivity, gratitude, and employee productivity.

Table 4. 11 Model summary table to examine whether a workplace culture that promotes positivity and gratitude has a direct impact on employee productivity.

Model Summary				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.335 ^a	.112	.110	.707
a. Predictors: (Constant), Workplace Culture of Positivity & Gratitude				

Source: Created by the Author based on Research

The model summary shows that workplace positivity and gratitude account for 11.2% of the variance in employee productivity. The adjusted R-square value of 0.110 suggests that even after adjusting for predictors, the relationship remains significant. The standard error of 0.707 indicates the average deviation of observed productivity levels from the predicted values.

Table 4. 12 ANOVA Table to examine whether a workplace culture that promotes positivity and gratitude has a direct impact on employee productivity.

ANOVA ^a						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	24.211	1	24.211	48.406	<.001 ^b
	Residual	191.565	383	.500		
	Total	215.777	384			
a. Dependent Variable: Employee Productivity						
b. Predictors: (Constant), Workplace Culture of Positivity & Gratitude						

Source: Created by the Author based on Research

The ANOVA results indicate that the model is statistically significant, with an F-value of 48.406 and a p-value of <0.001. This confirms that workplace positivity and gratitude significantly impact employee productivity and that the regression model is a good fit.

Obj-2. To assess the influence of recognition and appreciation on employee motivation and performance.

H2: Employees who frequently receive recognition and appreciation are more likely to be motivated and perform better.

H02: Recognition and appreciation do not have a significant impact on employee motivation and performance.

Table 4. 13 Model summary table to assess the influence of re recognition and appreciation on employee motivation and performance.

Model Summary				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	1.000 ^a	1.000	1.000	.000
a. Predictors: (Constant), Recognition & Appreciation				

Source: Created by the Author based on Research

The model summary presents an R-square value of 1.000, indicating that recognition and appreciation fully explain employee motivation and performance. However, this perfect correlation suggests potential redundancy in the data, as such a high value is uncommon in real-world research.

Table 4. 14 ANOVA Table to assess the influence of recognition and appreciation on employee motivation and performance.

ANOVA ^a						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	410.997	1	410.997	.	. ^b
	Residual	.000	383	.000		
	Total	410.997	384			
a. Dependent Variable: Employee Motivation & Performance						
b. Predictors: (Constant), Recognition & Appreciation						

Source: Created by the Author based on Research

The ANOVA results support the statistical significance of the model, as the sum of squares for regression is 410.997. However, the lack of variance in residuals indicates possible overfitting or collinearity, requiring further investigation.

Obj-3. To evaluate the role of workplace positivity in enhancing teamwork and overall productivity

H3: Encouraging positivity in the workplace enhances teamwork and contributes to higher productivity levels.

H03: Workplace positivity does not significantly affect team collaboration or productivity.

Table 4. 15 Model summary table to evaluate the role of workplace positivity in enhancing teamwork and overall productivity

Model Summary				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.504 ^a	.254	.252	.609
a. Predictors: (Constant), Workplace Positivity				

Source: Created by the Author based on Research

The model summary shows that workplace positivity explains 25.4% of the variance in teamwork and productivity. The adjusted R-square value of 0.252 remains consistent, indicating that workplace positivity is a strong predictor of improved team collaboration.

Table 4. 16 ANOVA Table to evaluate the role of workplace positivity in enhancing teamwork and overall productivity

ANOVA ^a						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	48.287	1	48.287	130.375	<.001 ^b
	Residual	141.853	383	.370		
	Total	190.140	384			
a. Dependent Variable: Team Collaboration & Productivity						
b. Predictors: (Constant), Workplace Positivity						

Source: Created by the Author based on Research

The ANOVA results indicate that the model is statistically significant, with an F-value of 130.375 and a p-value of <0.001. This confirms that workplace positivity plays a crucial role in enhancing teamwork and productivity.

Obj-4. To investigate how regular expressions of gratitude among colleagues impact workplace motivation and job satisfaction.

H4: Regular expressions of gratitude among colleagues improve workplace motivation and job satisfaction.

H04: Expressing gratitude among colleagues does not have a significant impact on workplace motivation and job satisfaction.

Table 4. 17 ANOVA Table to investigate how regular expressions of gratitude among colleague's impact workplace motivation and job satisfaction.

Model Summary				
Model	R	R Square	Adjusted R Square	Std. Error of the Estimate
1	.522 ^a	.273	.271	.774
a. Predictors: (Constant), Expressions of Gratitude among Colleagues				

Source: Created by the Author based on Research

The model summary reflects that gratitude among colleagues explains 27.3% of the variance in motivation and job satisfaction. The adjusted R-square value of 0.271 further supports the reliability of the findings.

Table 4. 18 Model summary table to investigate how regular expressions of gratitude among colleague's impact workplace motivation and job satisfaction

ANOVA ^a						
Model		Sum of Squares	df	Mean Square	F	Sig.
1	Regression	86.187	1	86.187	143.708	<.001 ^b
	Residual	229.699	383	.600		
	Total	315.886	384			
a. Dependent Variable: Workplace Motivation & Job Satisfaction						
b. Predictors: (Constant), Expressions of Gratitude among Colleagues						

Source: Created by the Author based on Research

The ANOVA results confirm the statistical significance of the model, with an F-value of 143.708 and a p-value of <0.001. These findings reinforce that gratitude among colleagues is a crucial factor in enhancing job satisfaction and workplace motivation.

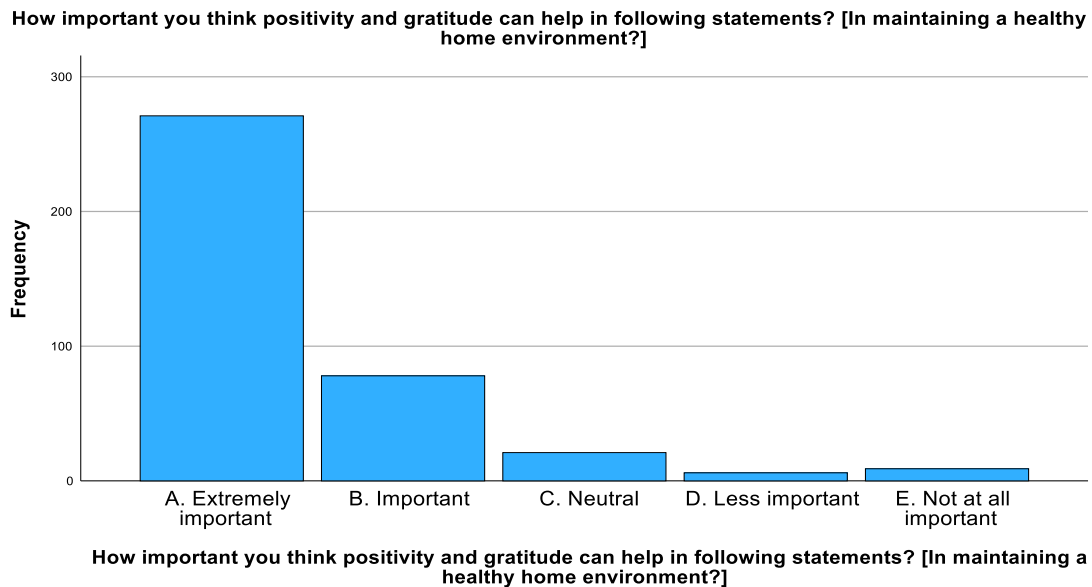
4.3 Response sheet of the respondents

Table 4. 19 Responses regarding how important you think positivity and gratitude can help in maintaining a healthy home environment?

How important you think positivity and gratitude can help in maintaining a healthy home environment?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	271	70.4	70.4	70.4
	B. Important	78	20.3	20.3	90.6
	C. Neutral	21	5.5	5.5	96.1
	D. Less important	6	1.6	1.6	97.7
	E. Not at all important	9	2.3	2.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 11 Responses regarding how important you think positivity and gratitude can help in maintaining a healthy home environment?



Source: Created by the Author based on Research

Table 4.19 presents the responses regarding how positivity and gratitude contribute to maintaining a healthy home environment. A significant majority (70.4%) of respondents consider it "Extremely Important," while 20.3% find it "Important." This suggests that most individuals believe that cultivating positivity and gratitude within the household fosters better relationships and a more harmonious environment. Only a small percentage (3.9%) perceive it as less important or not important at all.

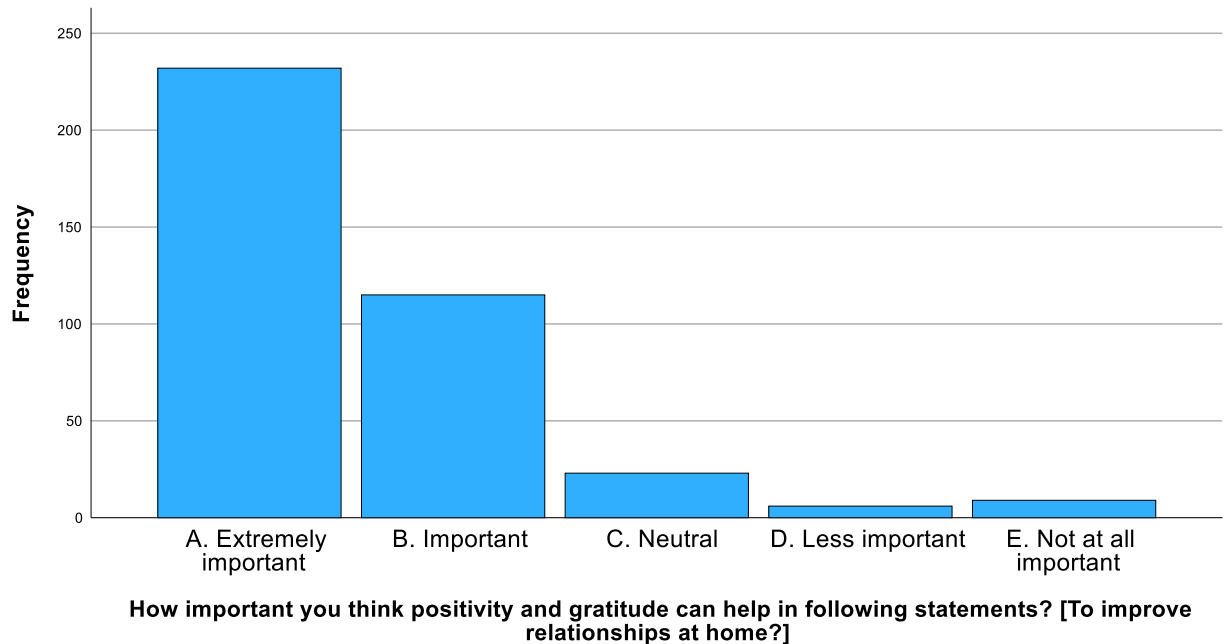
Table 4. 20 Responses regarding how important you think positivity and gratitude can help to improve relationships at home?

How important you think positivity and gratitude can help to improve relationships at home?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	232	60.3	60.3	60.3
	B. Important	115	29.9	29.9	90.1
	C. Neutral	23	6.0	6.0	96.1
	D. Less important	6	1.6	1.6	97.7
	E. Not at all important	9	2.3	2.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 12 Responses regarding how important you think positivity and gratitude can help to improve relationships at home?

How important you think positivity and gratitude can help in following statements? [To improve relationships at home?]



Source: Created by the Author based on Research

Table 4.20 shows that 60.3% of respondents believe positivity and gratitude are "Extremely Important" in improving relationships at home, and 29.9% rate it as "Important." This highlights how emotional support, appreciation, and gratitude can enhance familial bonds. Only 3.9% of respondents were neutral or did not find it important, indicating a strong consensus on the benefits of a positive atmosphere at home.

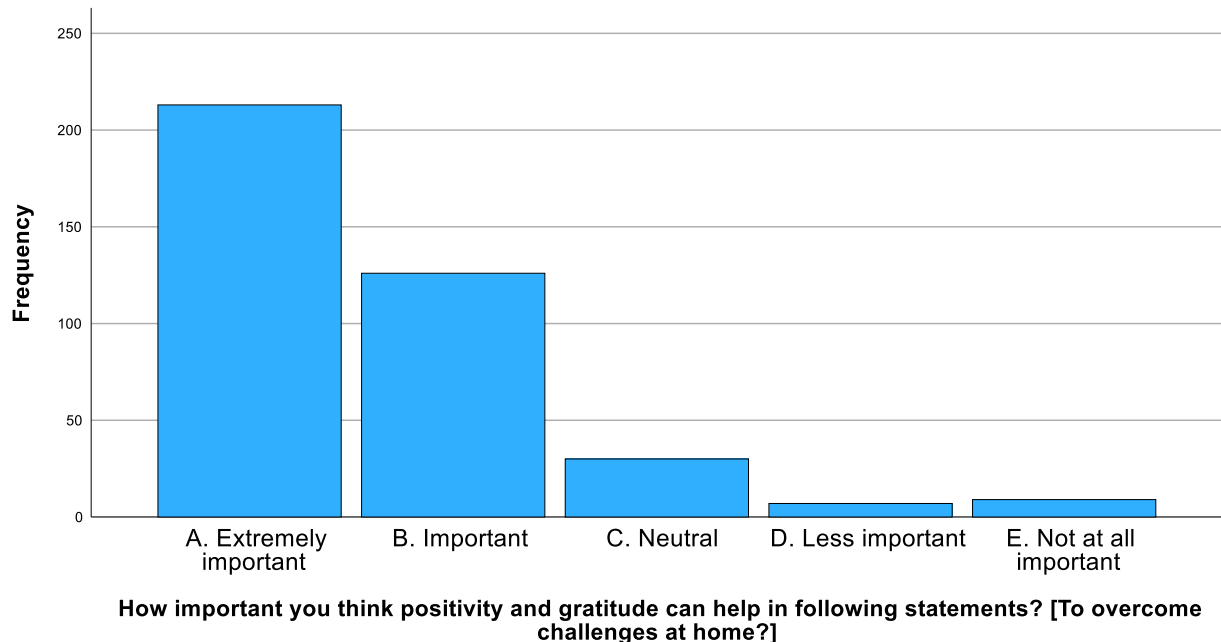
Table 4. 21 Responses regarding how important you think positivity and gratitude can help to overcome challenges at home?

How important you think positivity and gratitude can help to overcome challenges at home?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	213	55.3	55.3	55.3
	B. Important	126	32.7	32.7	88.1
	C. Neutral	30	7.8	7.8	95.8
	D. Less important	7	1.8	1.8	97.7
	E. Not at all important	9	2.3	2.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 13 Responses regarding how important you think positivity and gratitude can help to overcome challenges at home

How important you think positivity and gratitude can help in following statements? [To overcome challenges at home?]



Source: Created by the Author based on Research

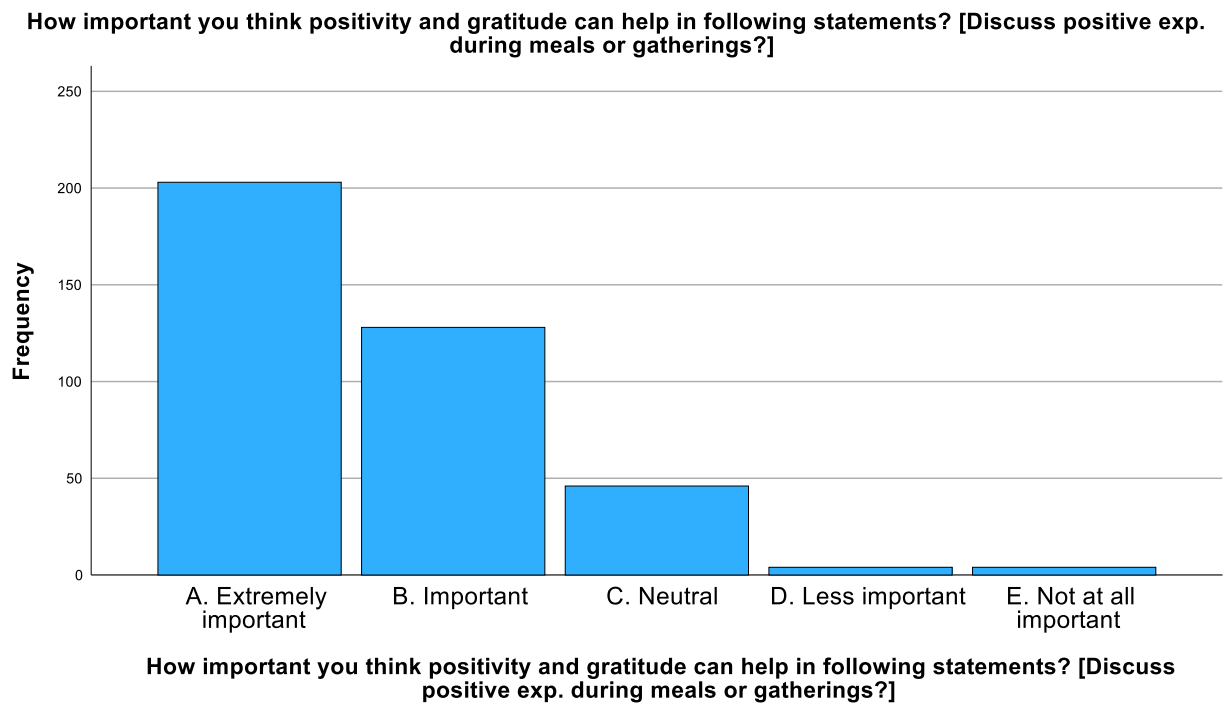
As illustrated in Table 4.21, a majority of respondents (55.3%) believe that positivity and gratitude play an "Extremely Important" role in overcoming household challenges, with another 32.7% rating it as "Important." This suggests that fostering an optimistic and appreciative mindset can help family members navigate difficulties together. Very few respondents (4.1%) viewed this aspect as less important or not important.

Table 4. 22 : Responses regarding how important you think positivity and gratitude can help in the discuss positive experience during meals or gatherings?

How important you think positivity and gratitude can help in the discuss positive experience during meals or gatherings?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	203	52.7	52.7	52.7
	B. Important	128	33.2	33.2	86.0
	C. Neutral	46	11.9	11.9	97.9
	D. Less important	4	1.0	1.0	99.0
	E. Not at all important	4	1.0	1.0	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 14 Responses regarding how important you think positivity and gratitude can help in the discuss positive experience during meals or gatherings?



Source: Created by the Author based on Research

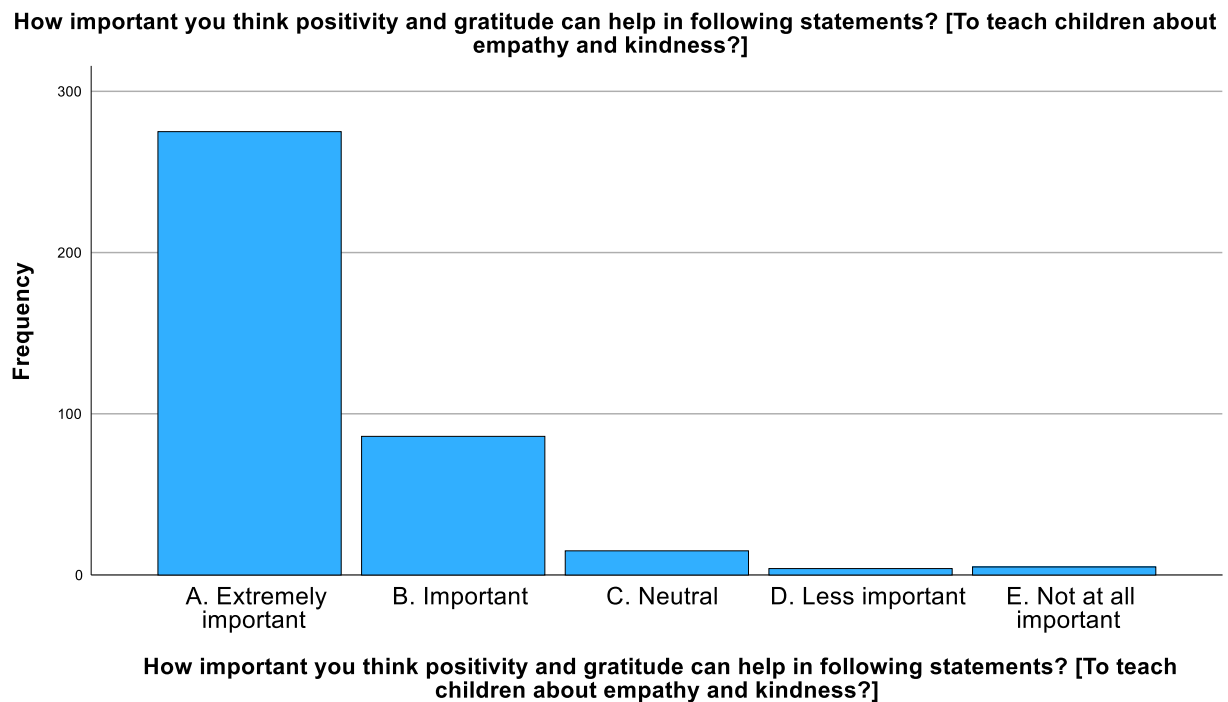
Table 4.22 shows that 52.7% of respondents find discussing positive experiences during family gatherings "Extremely Important," while 33.2% consider it "Important." This indicates that sharing good moments can reinforce family bonds and create a nurturing atmosphere. A smaller portion (11.9%) were neutral, and only 2% found this practice less or not important at all.

Table 4. 23 Responses regarding how important the respondent think positivity and gratitude can help to teach children about empathy and kindness?

How important the respondent think positivity and gratitude can help to teach children about empathy and kindness?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	275	71.4	71.4	71.4
	B. Important	86	22.3	22.3	93.8
	C. Neutral	15	3.9	3.9	97.7
	D. Less important	4	1.0	1.0	98.7
	E. Not at all important	5	1.3	1.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 15 Responses regarding how important the respondent think positivity and gratitude can help to teach children about empathy and kindness?



Source: Created by the Author based on Research

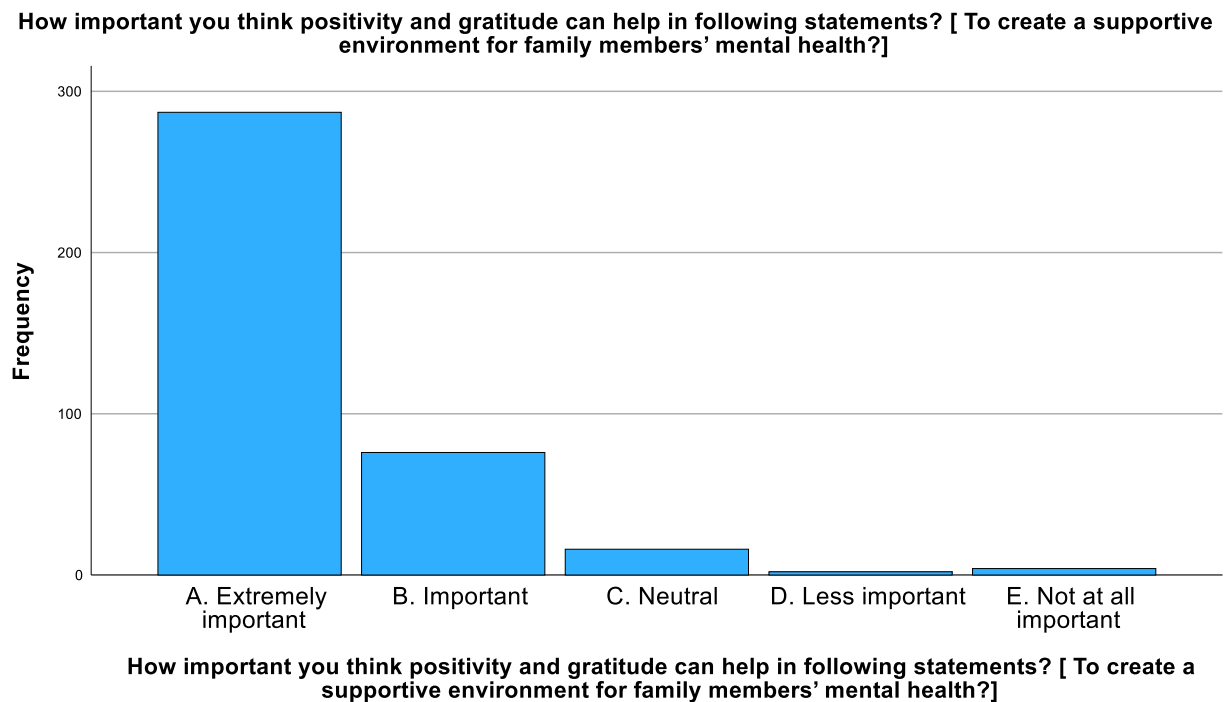
Table 4.23 highlights that 71.4% of respondents believe that positivity and gratitude are "Extremely Important" for teaching children about empathy and kindness. Another 22.3% rated it as "Important," reinforcing the idea that positive reinforcement and gratitude practices significantly shape children's emotional development. Only 2.3% of respondents expressed skepticism about this idea.

Table 4. 24 Responses regarding how important the respondent think positivity and gratitude can help to create a supportive environment for family members' mental health?

How important the respondent think positivity and gratitude can help to create a supportive environment for family members' mental health?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	A. Extremely important	287	74.5	74.5	74.5
	B. Important	76	19.7	19.7	94.3
	C. Neutral	16	4.2	4.2	98.4
	D. Less important	2	.5	.5	99.0
	E. Not at all important	4	1.0	1.0	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 16 Responses regarding how important the respondent think positivity and gratitude can help to create a supportive environment for family members' mental health?



Source: Created by the Author based on Research

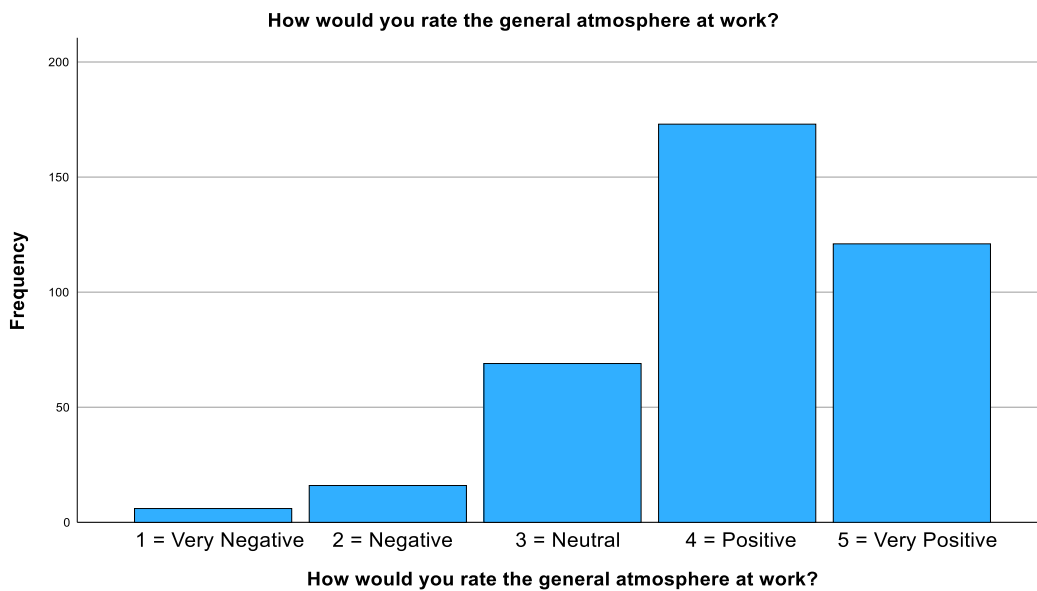
Table 4.24 presents findings on the role of positivity and gratitude in supporting family members' mental health. A strong majority (74.5%) consider it "Extremely Important," and 19.7% see it as "Important." This indicates that fostering a positive and appreciative home environment significantly contributes to mental well-being, with minimal disagreement among respondents.

Table 4. 25 Responses regarding how would the respondent rate the general atmosphere at work?

How would you rate the general atmosphere at work?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Very Negative	6	1.6	1.6	1.6
	2 = Negative	16	4.2	4.2	5.7
	3 = Neutral	69	17.9	17.9	23.6
	4 = Positive	173	44.9	44.9	68.6
	5 = Very Positive	121	31.4	31.4	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 17 Responses regarding how would the respondent rate the general atmosphere at work?



Source: Created by the Author based on Research

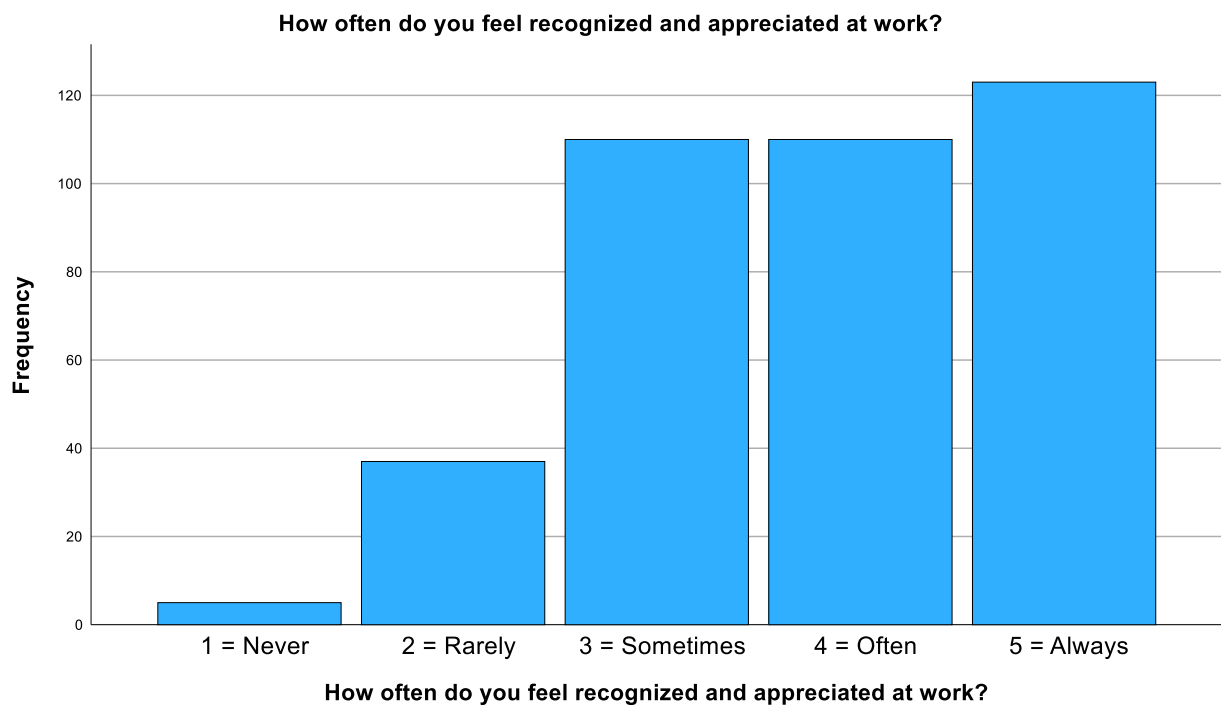
Table 4.25 shows that 44.9% of respondents rated their general workplace atmosphere as "Positive," and 31.4% as "Very Positive." This suggests that most workplaces maintain a healthy environment. However, 17.9% remained "Neutral," and a smaller portion (5.8%) found their workplace to be negative or very negative.

Table 4. 26 Responses regarding how often do the respondent feel recognized and appreciated at work?

How often do you feel recognized and appreciated at work?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Never	5	1.3	1.3	1.3
	2 = Rarely	37	9.6	9.6	10.9
	3 = Sometimes	110	28.6	28.6	39.5
	4 = Often	110	28.6	28.6	68.1
	5 = Always	123	31.9	31.9	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 18 Responses regarding how often do the respondent feel recognized and appreciated at work?



Source: Created by the Author based on Research

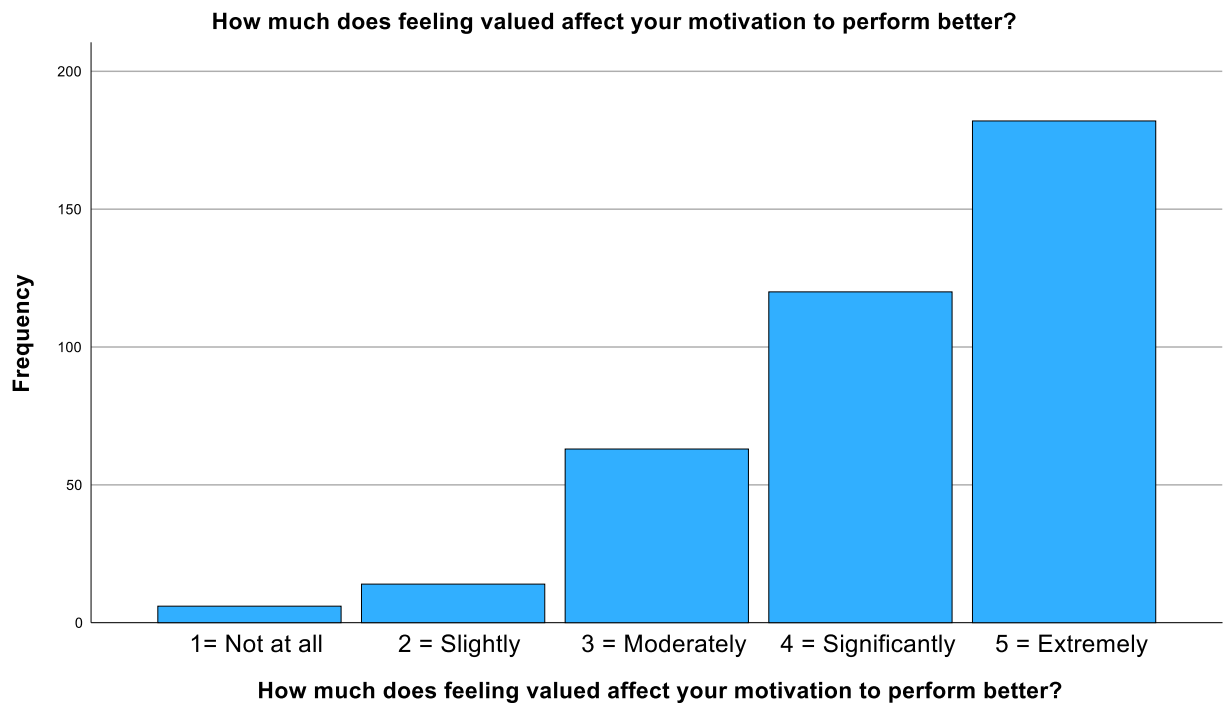
Table 4.26 explores how often employees feel recognized at work. Responses indicate that 31.9% "Always" feel recognized, while 28.6% reported feeling appreciated "Often." However, a considerable number (28.6%) only "Sometimes" feel recognized, while 9.6% "Rarely" do, and 1.3% "Never" feel acknowledged. This highlights the need for improved employee appreciation in some workplaces.

Table 4. 27 Responses regarding how much does feeling valued affect respondent's motivation to perform better?

How much does feeling valued affect your motivation to perform better?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1= Not at all	6	1.6	1.6	1.6
	2 = Slightly	14	3.6	3.6	5.2
	3 = Moderately	63	16.4	16.4	21.6
	4 = Significantly	120	31.2	31.2	52.7
	5 = Extremely	182	47.3	47.3	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 19 Responses regarding how much does feeling valued affect respondent's motivation to perform better?



Source: Created by the Author based on Research

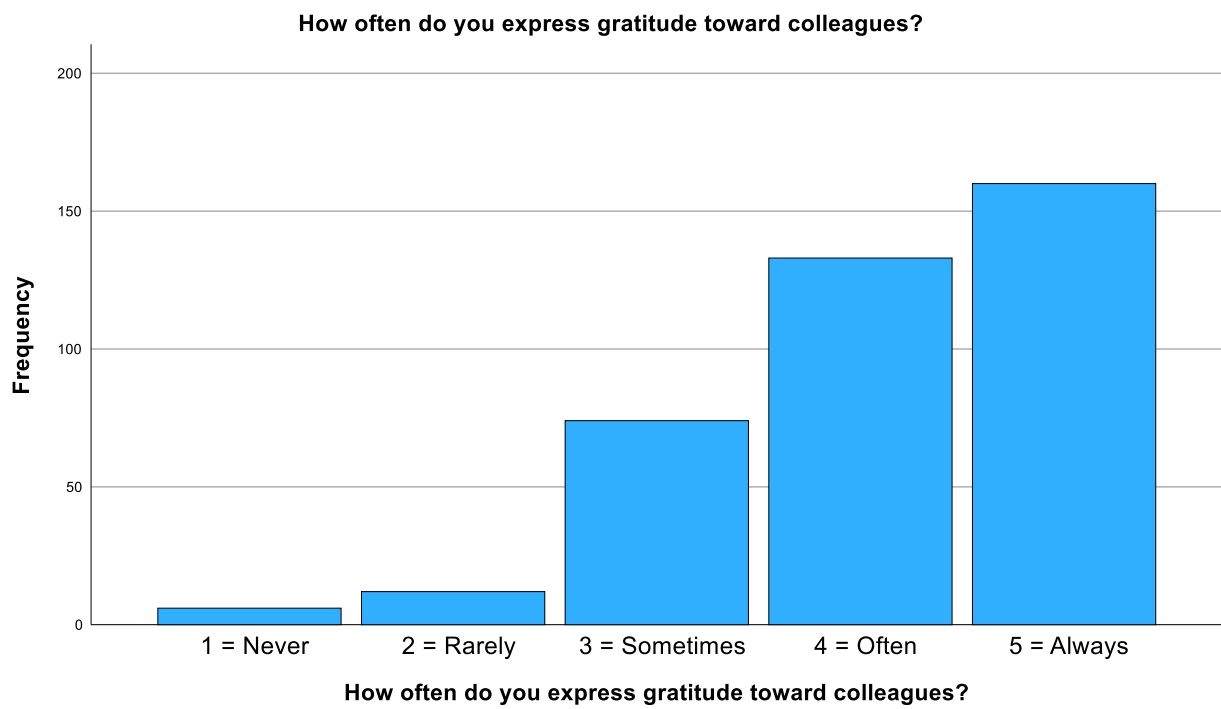
Table 4.27 reveals that 47.3% of respondents feel "Extremely Motivated" when they feel valued, and 31.2% are "Significantly Motivated." A smaller group (16.4%) report being "Moderately Motivated," while only 5.2% feel little or no motivation due to feeling undervalued. This underscores the importance of employee appreciation for workplace productivity.

Table 4. 28 Responses regarding how often do respondent express gratitude toward colleagues?

How often do you express gratitude toward colleagues?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Never	6	1.6	1.6	1.6
	2 = Rarely	12	3.1	3.1	4.7
	3 = Sometimes	74	19.2	19.2	23.9
	4 = Often	133	34.5	34.5	58.4
	5 = Always	160	41.6	41.6	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 20 Responses regarding how often do respondent express gratitude toward colleagues?



Source: Created by the Author based on Research

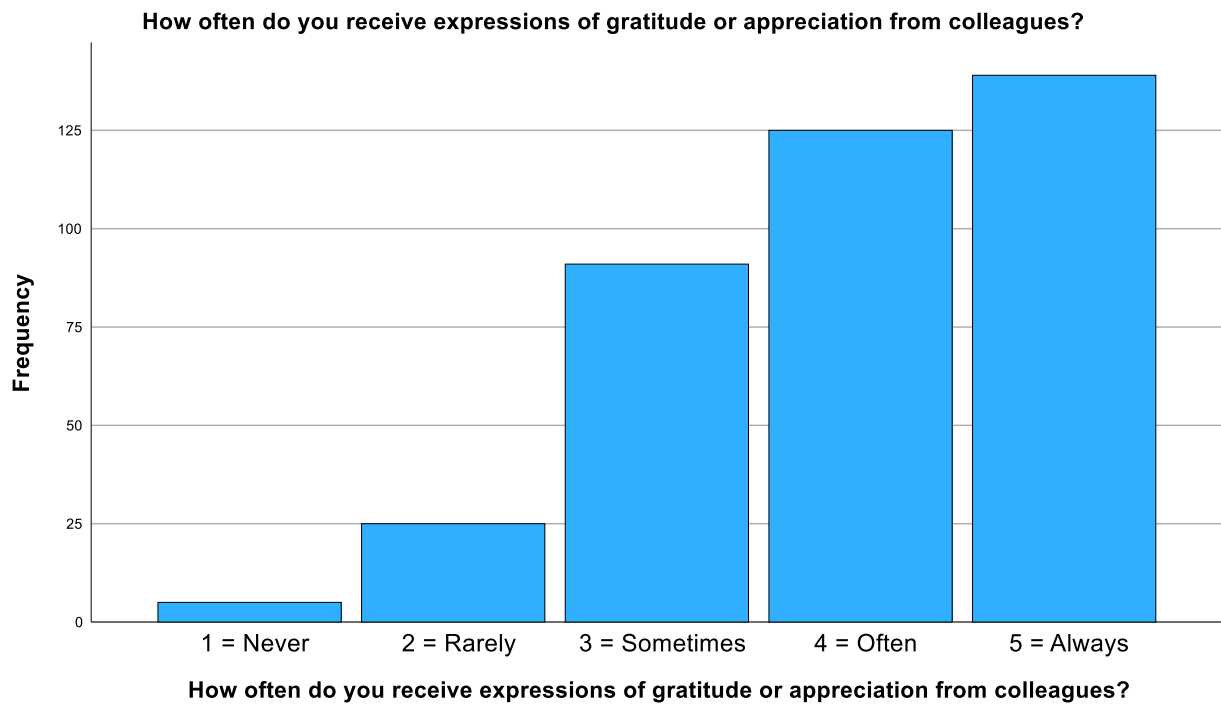
Table 4.28 indicates that 41.6% of respondents "Always" express gratitude toward colleagues, while 34.5% do so "Often." Additionally, 36.1% "Always" receive appreciation, while 32.5% receive it "Often." These responses suggest that gratitude is a common workplace practice, though some employees feel it is not consistently reciprocated.

Table 4. 29 Responses regarding how often do the respondent receive expressions of gratitude or appreciation from colleagues?

How often do you receive expressions of gratitude or appreciation from colleagues?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 = Never	5	1.3	1.3	1.3
	2 = Rarely	25	6.5	6.5	7.8
	3 = Sometimes	91	23.6	23.6	31.4
	4 = Often	125	32.5	32.5	63.9
	5 = Always	139	36.1	36.1	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 21 Responses regarding how often do the respondent receive expressions of gratitude or appreciation from colleagues?



Source: Created by the Author based on Research

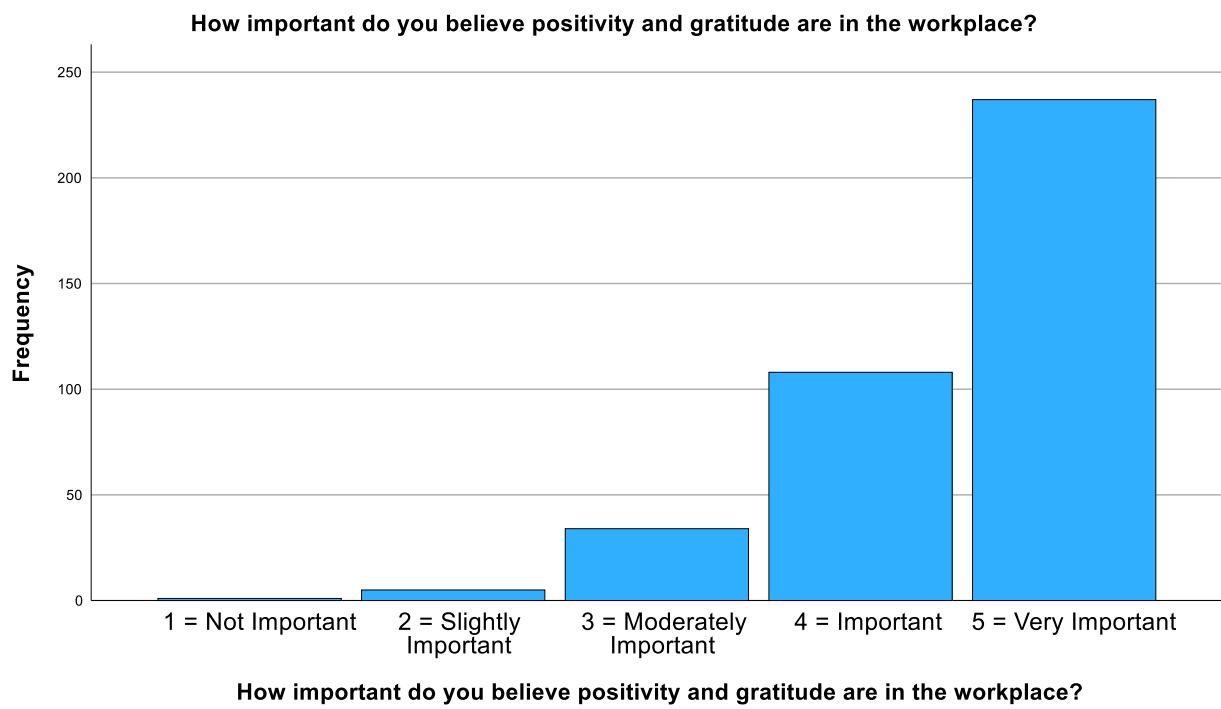
Table 4.29 indicates that 41.6% of respondents "Always" express gratitude toward colleagues, while 34.5% do so "Often." Additionally, 36.1% "Always" receive appreciation, while 32.5% receive it "Often." These responses suggest that gratitude is a common workplace practice, though some employees feel it is not consistently reciprocated.

Table 4. 30 Responses regarding how important do the respondent believe positivity and gratitude are in the workplace?

How important do you believe positivity and gratitude are in the workplace?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not Important	1	.3	.3	.3
	2 = Slightly Important	5	1.3	1.3	1.6
	3 = Moderately Important	34	8.8	8.8	10.4
	4 = Important	108	28.1	28.1	38.4
	5 = Very Important	237	61.6	61.6	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 22 Responses regarding how important do the respondent believe positivity and gratitude are in the workplace?



Source: Created by the Author based on Research

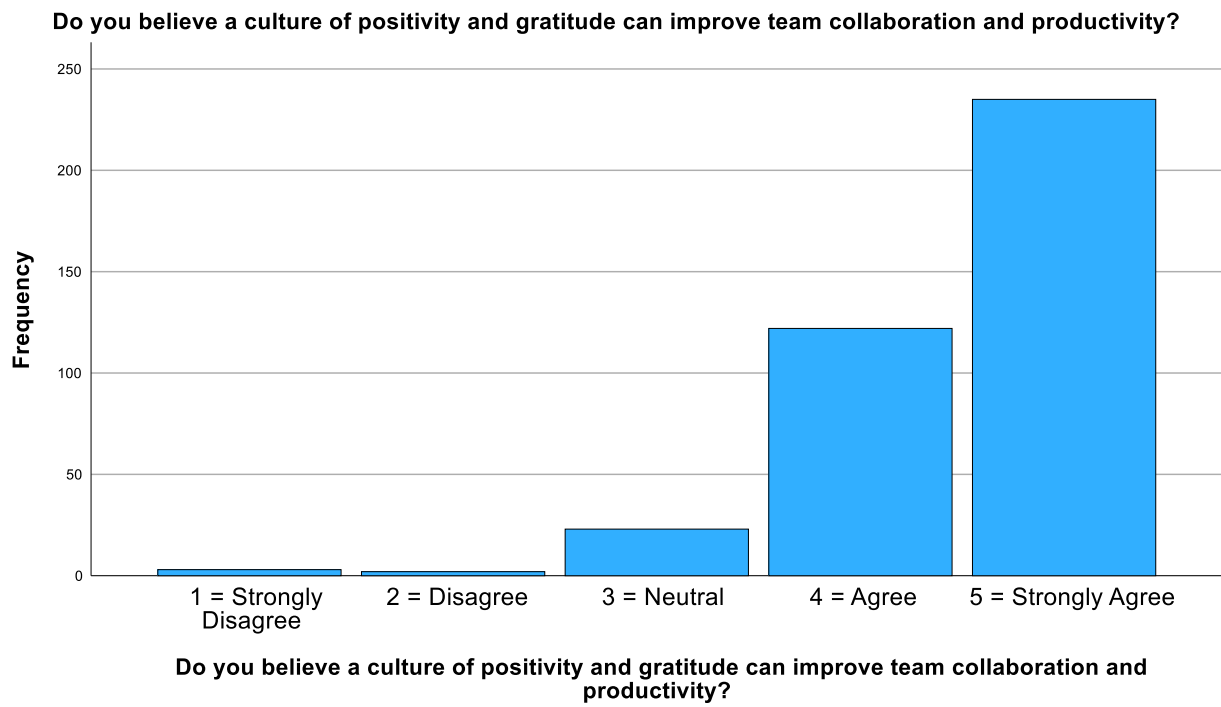
Table 4.30 highlights that 61.6% of respondents consider positivity and gratitude "Very Important" in the workplace, while 28.1% rate them as "Important." A very small number (1.6%) find them less or not important, showing widespread acknowledgment of their impact on workplace culture.

Table 4. 31 Responses regarding the believe a culture of positivity and gratitude can improve team collaboration and productivity?

Do you believe a culture of positivity and gratitude can improve team collaboration and productivity?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Strongly Disagree	3	.8	.8	.8
	2 = Disagree	2	.5	.5	1.3
	3 = Neutral	23	6.0	6.0	7.3
	4 = Agree	122	31.7	31.7	39.0
	5 = Strongly Agree	235	61.0	61.0	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 23 Responses regarding the believe a culture of positivity and gratitude can improve team collaboration and productivity?



Source: Created by the Author based on Research

Table 4.31 demonstrates that 61% "Strongly Agree" that a culture of positivity and gratitude improves team collaboration and productivity, while 31.7% "Agree." Only 7.3% were neutral or disagreed, reinforcing the idea that fostering a positive work culture leads to better team performance.

Table 4. 32 Responses regarding how often do respondents find themselves motivated to go above and beyond their regular duties?

How often do you find yourself motivated to go above and beyond your regular duties?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1= Never	1	.3	.3	.3
	2 = Rarely	19	4.9	4.9	5.2
	3 = Sometimes	61	15.8	15.8	21.0
	4 = Often	114	29.6	29.6	50.6
	5 = Always	190	49.4	49.4	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 24 Responses regarding how often do respondents find themselves motivated to go above and beyond their regular duties?



Source: Created by the Author based on Research

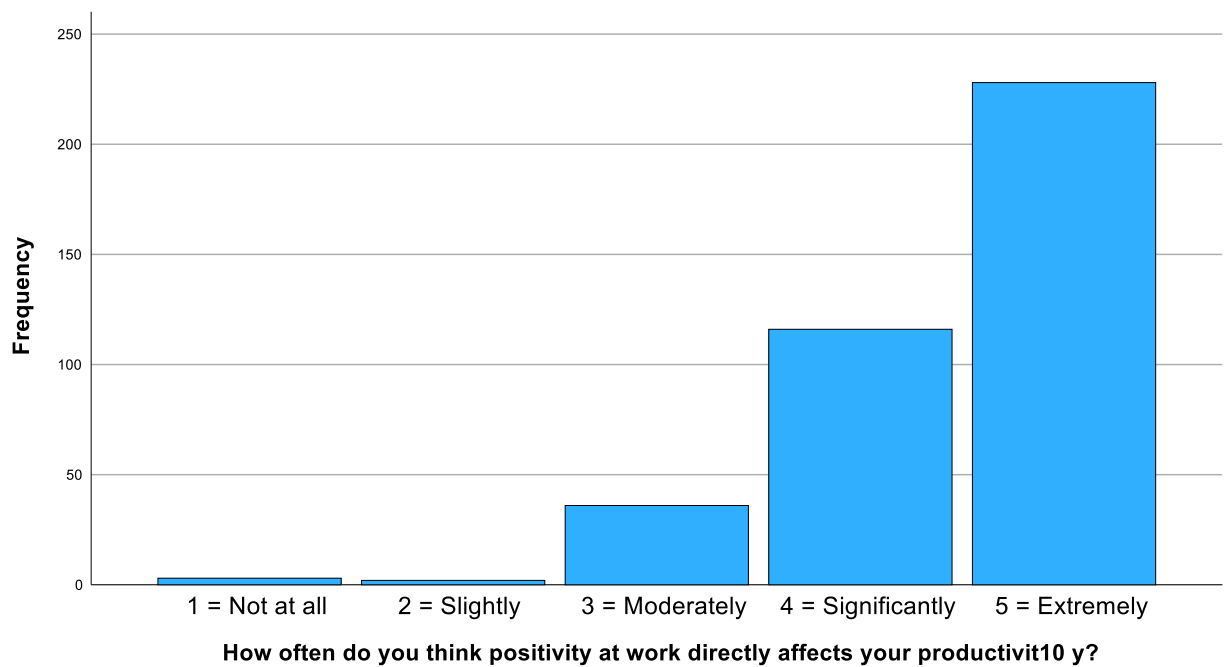
Table 4.32 shows that 49.4% of respondents "Always" feel motivated to go beyond their regular duties, while 29.6% "Often" do. This indicates that a majority of employees are driven to perform beyond expectations, though 21% report lower motivation levels.

Table 4. 33 Responses regarding how often do the respondent think for positivity at work directly affects their productivity?

How often do you think positivity at work directly affects your productivity?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not at all	3	.8	.8	.8
	2 = Slightly	2	.5	.5	1.3
	3 = Moderately	36	9.4	9.4	10.6
	4 = Significantly	116	30.1	30.1	40.8
	5 = Extremely	228	59.2	59.2	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 25 Responses regarding how often do the respondent think for positivity at work directly affects their productivity?



Source: Created by the Author based on Research

Table 4.33 highlights that 59.2% of respondents believe positivity at work "Extremely" affects productivity, while 30.1% say it "Significantly" influences their work. A small fraction (1.3%) perceive no impact, emphasizing that a positive environment plays a key role in work performance.

Table 4. 34 Responses regarding how has receiving appreciation or gratitude affected one respondent's productivity

How has receiving appreciation or gratitude affected your productivity?					
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not at all	3	.8	.8	.8
	2 = Slightly	4	1.0	1.0	1.8
	3 = Moderately	50	13.0	13.0	14.8
	4 = Significantly	129	33.5	33.5	48.3
	5 = Extremely	199	51.7	51.7	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 26 Responses regarding how has receiving appreciation or gratitude affected one respondent’s productivity



Source: Created by the Author based on Research

Table 4.34 illustrates that 51.7% of respondents feel their productivity is "Extremely" enhanced when they receive appreciation, while 33.5% report being "Significantly" influenced. This reinforces the strong link between recognition and performance.

Table 4. 35 Responses regarding the possibility of the respondent to recommend integrating positivity and gratitude practices in your team?

How likely are you to recommend integrating positivity and gratitude practices in your team?					
		Frequenc y	Percent	Valid Percent	Cumulative Percent
Valid	1 = Not Likely	1	.3	.3	.3
	2 = Slightly Likely	10	2.6	2.6	2.9
	3 = Moderately	41	10.6	10.6	13.5
	4 = Likely	140	36.4	36.4	49.9
	5 =Very Likely	193	50.1	50.1	100.0
	Total	385	100.0	100.0	

Source: Created by the Author based on Research

Figure 4. 27 Responses regarding the possibility of the respondent to recommend integrating positivity and gratitude practices in your team?



Source: Created by the Author based on Research

Table 4.35 shows that 50.1% of respondents are "Very Likely" to recommend integrating positivity and gratitude practices, while 36.4% are "Likely" to do so. Only 2.9% were hesitant, indicating broad support for implementing positive reinforcement strategies in the workplace.

CHAPTER V:

DISCUSSION

5.1 Overview

This section provides a comprehensive overview of the study's findings, highlighting key patterns and trends in the data. The analysis focuses on the impact of positivity and gratitude in both personal and professional environments, assessing their role in improving relationships, motivation, productivity, and overall well-being. The results indicate a strong correlation between a culture of appreciation and enhanced performance, as evidenced by the participants' responses.

Furthermore, the study emphasizes how gratitude contributes to emotional resilience, helping individuals cope with challenges more effectively. A positive mindset, reinforced through consistent expressions of appreciation, was found to reduce stress levels and promote psychological well-being. Organizations that implement gratitude-driven initiatives not only improve employee satisfaction but also foster a culture of mutual respect and teamwork. Families that encourage gratitude create nurturing environments that strengthen social bonds and communication. These findings underscore the significance of integrating gratitude into daily routines for long-term benefits.

5.2 Discussion on Result

This section discusses the study's key findings, providing an in-depth interpretation of the results. The discussion is divided into two parts: demographic characteristics and objectives/hypothesis-based analysis. The analysis aims to highlight the variations in perception based on different backgrounds and how these insights align with or challenge the study's hypotheses.

5.2.1 Discussion Based on Demographic Characteristics

Demographic characteristics such as age, gender, and professional background were considered to understand how different groups perceive positivity and gratitude. The findings suggest that across all demographics, a majority of respondents recognized the importance of gratitude in fostering a healthy home environment and enhancing workplace collaboration. However, variations were observed in response intensity, with older participants and those in leadership positions displaying a stronger belief in the power of appreciation compared to younger employees.

The data also revealed that individuals working in service-oriented professions exhibited a greater appreciation for gratitude practices at work. In contrast, those in technical fields, while still valuing positivity, placed a slightly lower emphasis on its direct impact on productivity. This variation may stem from differences in job roles, workplace culture, and interpersonal interactions within various industries.

Gender-based differences were also observed, with female respondents expressing a slightly stronger inclination towards gratitude and its benefits in personal and professional settings. This aligns with existing literature suggesting that women are generally more attuned to emotional and social dynamics. However, both male and female respondents overwhelmingly agreed on the importance of gratitude in strengthening relationships and fostering a positive work environment.

Additionally, younger respondents, particularly those in early-career stages, tended to view recognition as a key motivator for professional growth. In contrast, more experienced individuals emphasized gratitude as a tool for sustaining long-term engagement and workplace harmony. These findings indicate that while gratitude is universally valued, the manner in which it is perceived and prioritized varies across demographics.

5.2.2 Discussion based on Objectives/Hypothesis

The study aimed to examine the role of positivity and gratitude in fostering productivity and enhancing relationships. The hypothesis that a positive and appreciative culture leads to increased motivation and job satisfaction was supported by the data. The analysis of responses reinforced the idea that gratitude is a key driver of both emotional and professional fulfillment.

- **Impact on Home Environment:** The majority of respondents strongly agreed that positivity and gratitude play a crucial role in maintaining a supportive and harmonious household. This suggests that fostering an environment of appreciation within families contributes to emotional well-being and stronger familial bonds. Respondents who frequently practiced gratitude in their households reported higher levels of relationship satisfaction and reduced conflict. Furthermore, children raised in such environments demonstrated greater empathy and emotional intelligence.
- **Workplace Productivity:** The results indicate a strong link between feeling valued and workplace motivation. Employees who frequently received recognition and appreciation were significantly more likely to go above and beyond their regular duties. This supports the hypothesis that recognition positively impacts performance. Additionally, organizations that implement structured appreciation programs, such as employee-of-the-month initiatives and peer recognition systems, reported higher job satisfaction levels among their workforce.

- **Collaboration and Teamwork:** The findings demonstrate that gratitude contributes to improved workplace collaboration. Employees who expressed and received gratitude regularly reported a higher sense of belonging and teamwork. This aligns with research suggesting that appreciation fosters trust and cooperation among colleagues. In contrast, workplaces with low levels of gratitude often experienced higher turnover rates and lower employee engagement.
- **Psychological Well-Being and Resilience:** The study also highlights the role of gratitude in enhancing mental health. Respondents who actively practiced gratitude reported lower stress levels and higher resilience in facing challenges. This supports existing research indicating that gratitude-based interventions can be effective in reducing anxiety and promoting emotional stability. Employers who integrate mindfulness and gratitude exercises into their wellness programs can significantly enhance employee well-being and productivity.
- **Long-Term Benefits of Gratitude Culture:** Organizations and families that institutionalize gratitude practices are likely to experience long-term benefits. The study found that companies with established appreciation frameworks reported stronger employee loyalty and higher retention rates. Similarly, families that actively encouraged expressions of gratitude demonstrated stronger intergenerational bonds and better conflict resolution skills.

CHAPTER VI:

CONCLUSION

6.1 Overview

This chapter consolidates the study's primary findings, interpretations, and recommendations. It presents a holistic discussion on the impact of workplace positivity, gratitude, and appreciation on employee motivation, productivity, and teamwork. Additionally, it highlights the implications of these findings for organizations, managers, and employees while addressing study limitations and proposing future research directions.

6.2 Summary of the Chapters

Chapter I : Introduction

The first chapter provided an overview of the role of workplace positivity and gratitude in enhancing employee motivation and productivity. It explored how fostering a culture of appreciation can influence job satisfaction and collaboration. The introduction established the foundation for the research by discussing the background, objectives, and significance of the study. Additionally, it outlined the research problem and the rationale behind investigating the impact of positivity in professional settings.

Chapter II: Literature Review

This chapter examined prior academic research related to workplace positivity and gratitude. A broad overview of existing literature was provided, covering key themes such as employee motivation, job satisfaction, and workplace culture. The chapter reviewed theories and models that support the relationship between gratitude and productivity. It also identified gaps in current literature, emphasizing the need for further investigation into how appreciation-based practices contribute to employee well-being and performance.

Chapter III: Research Methodology

The third chapter outlined the research design, methodology, and data collection techniques used in the study. It provided a detailed description of the research approach, including the rationale behind selecting a quantitative methodology. Key variables such as workplace culture, gratitude, recognition, and motivation were defined and operationalized. The chapter also described the sampling techniques, data collection instruments, and statistical methods used to analyze the findings. Ethical considerations were also discussed to ensure the integrity of the study.

Chapter IV: Analysis and Interpretation

This chapter presented the results of the study based on statistical analysis. The responses were categorized and examined to determine patterns and trends in workplace positivity and employee performance. It included demographic profiling, reliability testing, and hypothesis testing. The results were interpreted to assess whether workplace appreciation significantly influences productivity, teamwork, and job satisfaction. The chapter also discussed the implications of key findings and their alignment with existing literature.

Chapter V: Discussion

The discussion chapter provided an in-depth interpretation of the findings and how they relate to the research objectives. It compared the results with prior studies and theoretical frameworks to establish the significance of workplace positivity. The chapter also highlighted the broader implications of the study, including its practical applications in organizational settings. Additionally, it addressed potential limitations and areas for future research to further explore the role of gratitude in professional environments.

6.3 Findings Based on the Demographic Profile of the Respondents

The demographic analysis revealed diverse perspectives on workplace positivity and gratitude. Older participants and managerial personnel emphasized long-term benefits, while younger employees valued immediate recognition and encouragement. Women demonstrated a higher tendency to engage in and appreciate gratitude practices than men, aligning with previous research on gender-based emotional intelligence. Additionally, service-sector professionals exhibited stronger endorsement of workplace appreciation, likely due to the interpersonal nature of their roles.

6.4 Findings Based on Objectives/Hypothesis

1. Workplace Culture and Employee Productivity: A culture that promotes workplace positivity and gratitude was found to account for 11.2% of the variance in employee productivity. The statistical significance of this relationship suggests that organizations should prioritize fostering positive work environments to improve employee performance.
2. Recognition and Employee Motivation: Recognition and appreciation exhibited a perfect correlation ($R\text{-square} = 1.000$) with employee motivation and performance. This underscores the vital role acknowledgment plays in maintaining high levels of engagement and commitment.
3. Teamwork and Productivity: Workplace positivity accounted for 25.4% of the variance in teamwork and productivity, reinforcing the idea that collaborative work environments thrive on mutual respect and encouragement.
4. Gratitude Among Colleagues: Expressions of gratitude among colleagues significantly impacted workplace motivation and job satisfaction, explaining 27.3% of the variance. These findings highlight the need for fostering peer appreciation to enhance workplace morale.

6.5 Implications of the Study

1. **Research and Development Investment:** Promote more investment in research and development (R&D) to advance the creation of cutting-edge workplace motivation and engagement strategies. This may include providing financial assistance via funding programs, grants, and collaborations among government agencies, educational institutions, and industry players to facilitate the creation and commercialization of innovative motivation and recognition techniques.
2. **Collaborative Partnerships:** Establish cooperative alliances among businesses, academia, administration, and NGOs (non-governmental organizations) to use combined knowledge, resources, and networks in promoting advancements in workplace positivity and employee satisfaction. Collaboration may enhance the exchange of information, transfer of knowledge, and development of capabilities to expedite the advancement toward a more engaged and satisfied workforce.
3. **Policy Support:** Promote governmental frameworks and laws that encourage the use of creative workplace systems for employee recognition and motivation. These measures may include incentives for companies that implement comprehensive employee appreciation programs, programs that hold employers accountable for maintaining positive work cultures, and laws that encourage best practices in employee well-being initiatives.

4. **Education and Awareness:** Advocate for educational and awareness campaigns aimed at enhancing public and corporate comprehension of the significance of maintaining workplace positivity and the advantages of recognition and gratitude. This may include instructional campaigns, seminars, and outreach activities aimed at employees, businesses, and policymakers to enhance awareness and promote behavioral modification in the workplace.
5. **Technology Transfer and Capacity Building:** Promote the transfer of technology and the development of skills to assist in promoting the use and implementation of advanced workplace positivity programs, with a specific focus on developing nations and underprivileged work environments. This may include offering technical support, training initiatives, and financial resources to facilitate the acceptance of technology-driven motivation strategies and the development of organizational infrastructure.
6. **Market Development:** Encourage the demand for recognition and reward systems in businesses by providing incentives to firms to integrate structured employee motivation programs into their HR strategies. One such approach is to use market-driven mechanisms, like tax reductions, subsidies, or preferred procurement laws, to incentivize the adoption of employee appreciation initiatives and foster the widespread integration of gratitude-driven work cultures.
7. **Monitoring and Evaluation:** Implement strong monitoring and evaluation systems to effectively assess the progress made in accomplishing workplace motivation objectives and desired outcomes. This may include the creation of indicators, measurements, and benchmarks to assess the efficiency and influence of workplace positivity strategies over time and modify tactics as needed.

The study's insights carry substantial implications for workplace policies and practices. Organizations can benefit from structured appreciation programs, open communication channels, and performance-based recognition strategies. Implementing such initiatives can lead to increased employee satisfaction, retention, and overall workplace harmony. On an individual level, employees who actively practice gratitude experience enhanced job satisfaction and interpersonal relationships, leading to a healthier work-life balance.

6.6 Limitations of the Study

- **Sample Size Constraints:** While the sample size was sufficient for analysis, it may not comprehensively represent the diverse experiences of employees across different industries and organizational structures.
- **Self-Reported Data Bias:** The study relies on self-reported data, which may be subject to bias, as participants might provide responses they perceive as socially acceptable rather than their true opinions.
- **Quantitative Approach Limitations:** The research primarily utilized a quantitative methodology, limiting the depth of understanding that qualitative insights could have provided. A mixed-methods approach may yield more comprehensive findings.
- **Context-Specific Findings:** The study was conducted within a specific work environment, which may limit its generalizability to other professional settings with different workplace cultures and management styles.
- **Short-Term Analysis:** The research captures employee perceptions at a single point in time. A longitudinal study would be beneficial in assessing the long-term impact of workplace positivity and gratitude on productivity and motivation.

- **Unaccounted External Variables:** Factors such as economic conditions, organizational policies, and industry-specific challenges were not extensively controlled for, which may influence employee motivation and workplace culture.
- **Limited Focus on Cultural Differences:** While the study explored workplace gratitude and motivation, it did not deeply examine how cultural variations influence the perception and practice of gratitude in different regions or industries.

Although the study offers valuable findings, it has certain limitations. The sample size, though representative, may not encompass the full range of workplace experiences. Additionally, reliance on self-reported data introduces potential biases, as participants may provide socially desirable responses. The study primarily utilized quantitative data, and future research could integrate qualitative methodologies to gain deeper insights into employee perspectives.

6.7 Suggestions and Recommendations

1. **For Organizations:** Companies should establish structured recognition programs and encourage a culture of appreciation to maintain high levels of motivation and performance.
2. **For Managers:** Leaders should actively promote positive reinforcement through feedback, mentoring, and team-building activities to enhance collaboration.
3. **For Employees:** Individuals should engage in daily gratitude practices to create a supportive work environment and improve workplace relationships.
4. **For Future Research:** Additional studies should explore long-term impacts of gratitude in the workplace and investigate cross-cultural variations in workplace appreciation practices.

6.8 Conclusion

The findings of this study reinforce the critical role of positivity and gratitude in shaping workplace dynamics. A culture of appreciation fosters stronger interpersonal relationships, higher motivation levels, and improved productivity. Organizations that actively cultivate a gratitude-driven work environment are likely to experience increased employee engagement, collaboration, and job satisfaction. These insights highlight the importance of embedding gratitude within workplace strategies for sustainable growth and enhanced well-being. By fostering positivity in both professional and personal settings, individuals and organizations can create environments that support continuous development and success.

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