# INNOVATING ORGANISATIONAL LEARNING AND DEVELOPMENT FOR SUSTAINABLE IMPACT, A SOUTH AFRICAN CONTEXT

# FLORENCE MUSENGI

**STUDENT ID: 93712** 

Swiss School of Business and Management

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by FLORENCE MUSENGI

APPROVED BY

1. Buljubasic

Dissertation chair

RECEIVED/APPROVED BY:

Rence Goldstein Osmic

**Admissions Director** 

#### **ABSTRACT**

Organisations operating in South Africa and other African countries' quickly transforming economic sphere need to train their workers with advanced abilities, sustain crucial staff, and speed up leader progression. The research explores the transformative effects that come from integrating artificial intelligence (AI) and coaching approaches and knowledge management (KM) strategies on learning and development (L&D) practices across banking, defence, healthcare, and manufacturing industries. A research study based on six African countries, including South Africa and Nigeria, along with Kenya, Ghana, Egypt, and Rwanda, demonstrates how AI learning platforms enable customised training systems, demonstrate practical leadership development methods through coaching investments, and establish sustainable KM systems for knowledge retention. The research involved conducting semi-structured interviews and reviewing documents from HR leaders and L&D professionals, which provided insights into effective and ineffective methods along with supporting explanations. The study demonstrates that combined L&D programs create better workforce involvement, higher productivity, and organisational strength. Implementing integrated L&D solutions faces several remaining obstacles: insufficient funding, lack of senior leader support, and inconsistent technological resources. Specifically, the findings give business leaders tools to address ongoing challenges such as workers not feeling engaged, managers who do not lead well, and groups that work in isolation by using modern tools for training. Using AI, companies can replace out-of-date approaches to training. Coaching and knowledge management help companies address the issues of unagile leadership and forgetting the organisation's past values. The research provides African industries with direction through its recommendation to transition from compliance-based training toward people-focused strategic development, which activates learning as an innovative and competitive driver for long-term business expansion.

**Keywords:** Learning and Development, Artificial Intelligence, Coaching, Knowledge Management, Africa, Human Resources, Talent Development.

# Table of Contents

1 3.13 1 2 3 1 3 3 1 1 3 1 1 3 1 3 1 3 1 3 1	
CHAPTER 1	10
1.1 Introduction	10
1.2 Research Problem	12
1.3 Purpose of Research	14
1.4 Significance of the Study	15
1.5 Research Purpose and Questions	16
CHAPTER II: REVIEW OF LITERATURE	18
Review of Literature	18
2.1 Theoretical Framework	19
2.1.1 Organisational Learning Theory (OLT)	19
2.1.2 Human Capital Theory (HCT)	20
2.1.3 Transformational Leadership Theory (TLT)	22
2.1.4 AI & Digital Learning Innovations in HRM	23
2.2 Coaching Models	25
2.2.1 Drexler/Sibbet Team Performance Model	25
2.2.2 Lencioni's Five Dysfunctions of a Team	29
2.2.3 Cognitive, Emotional, Somatic, Interpersonal, and Behavioral Coaching	32
2.2.4 Team Emotional Intelligence (Druskat & Wolff)	32
2.2.5 Agile Team Maturity Models	33
2.3 AI in Workforce Training and L&L	34
2.4 Knowledge Management in L&D	35
2. 4.1 The Role of Knowledge-Sharing Frameworks	35
2.4.2 AI-Powered Knowledge Management	37
2.4.3 AI and the Future of Learning & Development	38
2.4.4 Challenges in AI Adoption for L&D	39
2.5. Measuring the Impact of Learning & Development Initiatives	40
2.5.1 ROI Analysis and Performance Metrics	40
2.5.2 Evaluating the Effectiveness of Leadership Coaching	41
2.5.3 Overcoming Measurement Challenges in L&D	42

Conclusion	. 43
CHAPTER III: METHODOLOGY	. 44
3.1 Overview of the Research Problem	. 44
3.2 Operationalisation of Theoretical Constructs	. 45
3.3 Research Purpose and Questions	. 45
Research Questions	. 46
Hypothesis	. 47
3.4 Research Design.	. 47
3.5 Population and Sample	. 48
3.6 Participant Selection	. 50
3.7 Instrumentation	. 51
3.8 Data Collection Procedures	. 53
3.9 DATA ANALYSIS	. 54
3.9 Research Design Limitations	. 55
Conclusion	. 56
CHAPTER IV: RESULTS	. 58
4.1 Research Question One: How Does Knowledge Management Influence L&D Effectiveness in African Industries?	58
Case Study: Knowledge Management in the Ethiopian Health Sector	. 58
Comparative Analysis of Other African Case Studies	. 60
Strengths and Weaknesses in KM Implementation	. 61
KM Impact in Other Sectors	. 61
4.2 Research Question Two: What Are the Best Practices for Measuring L&D Effectiveness Across Different Industries?	
Case Study 1: The Banking Sector in Kenya	. 62
Case Study 2: The Healthcare Sector in Ethiopia	. 64
Case Study 3: The Manufacturing Sector in Nigeria	. 65
Case Study 4: The Banking Sector in South Africa	. 67
Challenges in Measuring L&D Effectiveness in African Industries	. 68
Suggested Improvements	. 68
4.3 Research Question Three: How Does Coaching Impact Leadership Agility, Workforce Engagement, and Business Growth?	69
Case Study 1: Coaching in the Banking Sector in South Africa	. 70

Case Study 2: Coaching in Private Equity in Nigeria	71
Impact of Different Coaching Models	71
Leadership Coaching and Workforce Productivity	72
Case Study: IPSOS Multinational's Leadership Development Across Africa	73
4.4 Research Question Four: "How Do L&D Trends in South Africa, Nigeria, Kenya, Gha Egypt, and Rwanda Compare with Global Benchmarks?"	
Comparative Analysis of L&D Trends in African Countries and Global Benchmarks	75
Influence of the African Context: Resource Limitations and Technological Barriers	77
Comparing Success Rates: African Countries Versus Global Standards	78
4.5 Research Question Five: What Role Does AI-Driven Learning Play in Skills Development Leadership Training, and Talent Retention?	
AI-Driven Learning Platforms in African Industries	79
Case Studies on Personalised Learning, Skills Development, and Leadership Training	80
AI's Impact on Talent Retention	81
Impact of AI-Driven Learning in Private Equity and Venture Capital in South Africa	82
Transforming Traditional L&D Methods: AI's Role in Leadership Agility	82
4.6 Research Question Six: What Is the Role of Talent Development in Shaping Africa's Economic Future?	83
Case Studies: Talent Development and Economic Growth in Africa	83
Talent Development in Key Sectors: Healthcare, Defence, and Banking	85
Role of L&D in Fostering Talent and Economic Implications for Africa	86
4.7 Research Question Seven: How Can Organisations Prepare for the Future of Talent in Africa?	
Case Study 1: Safaricom, Kenya	88
Case Study 2: Standard Bank, South Africa	89
Challenges in Ensuring Future Talent Preparation	90
4.8 Research Question Eight: How Are Business Leaders Adapting Their L&D Strategies Prepare for the Skills Revolution?	
Case Study 1: MTN Group, South Africa	91
Case Study 2: The Nigerian Banking Sector	92
Adapting L&D Strategies: Global Benchmarks vs. African Practices	92
4.4 Summary of Findings	93
Key Insights from the Case Studies	93
The Role of AL Coaching and KM in L&D Effectiveness	94

Comparative Analysis of Sectors	95
The Impact of L&D on Organisational Growth and Talent Retention	95
Conclusion	96
CHAPTER V: DISCUSSION	97
5.1 Discussion of Results	97
Impact of AI on L&D Outcomes in African Industries	97
Coaching Methodologies and Leadership Development	98
Knowledge Management and Organisational Performance	98
Comparative Analysis of Case Studies	99
Strengths and Areas for Improvement	100
Challenges and Opportunities for AI, Coaching, and Knowledge Management in Afri Industries	
5.2 Discussion of Research Question One: Influence of Knowledge Management on L& Effectiveness in African Industries	
Knowledge Management in the Healthcare Sector	101
Knowledge Management in the Banking Sector	102
Knowledge Management in the Defence Sector	103
Theoretical Linkage: Human Capital and Organisational Learning	104
Strengths and Weaknesses of KM Integration	104
5.3 Discussion of Research Question Two: Best Practices for Measuring L&D Effective	
5.4 Discussion of Research Question Three: The Impact of Leadership Coaching on Leadership Agility, Workforce Engagement, and Business Growth	
5.5 Discussion of Research Question Four: Comparing Global Benchmarks of L&D Tre South Africa, Nigeria, Kenya, Ghana, Egypt, and Rwanda	
South Africa's Progress in L&D	111
Nigeria's Slow Adoption of AI in L&D	111
Kenya: A Gradual Adoption of AI in L&D	112
Ghana's Struggle with Traditional L&D Practices	113
Egypt's Success in AI and Digital Transformation in L&D	113
Rwanda: A Model for Digital Transformation in L&D	114
Recommendations for Meeting Global Benchmarks	114
5.7 Discussion of Research Question Six: The Role of Talent Development in Shaping A	

Talent Development and Africa's Economic Future	115
Impact of Talent Development in Key Sectors	115
Talent Development and Long-Term Economic Sustainability	116
Challenges to Talent Development in Africa	117
5.8 Discussion of Research Question Seven: Preparing the Future of Talent in Africa	118
Recommendations for Preparing for the Future of Talent in Africa	118
Leveraging AI for Talent Preparation	118
The Role of Coaching in Building Future Leaders	119
Implementing Knowledge Management Systems	119
Addressing the Talent Development Gap	120
Recommendations for Enhancing Talent Preparation in Africa	120
5.9 Discussion of Research Question Eight: Adoption of L&D Strategies to Prepare for Skills Revolution	
Adapting L&D Strategies to the Skills Revolution	121
Embracing Digital Learning Technologies	121
Adapting Coaching for Leadership Development	122
Innovative L&D Approaches to Meet Industry Needs	122
Global Benchmarking and Adaptation	122
Conclusion	123
CHAPTER VI: SUMMARY, IMPLICATIONS, AND RECOMMENDATIONS	124
6.1 Summary of Key Findings	124
6.2 Implications for Practice	125
6.3 Recommendations for Future Research	127
Conclusion	130
REFERENCES	132
APPENDIX	139

#### **CHAPTER 1**

#### 1.1 Introduction

The swift changes in the global economy require South Africa and other African enterprises to transform their business approaches rapidly. L&D functions establish themselves as an essential operational element that advances both performance outputs and illuminates the pathway of leadership growth. Various organisations throughout South Africa, Nigeria, Kenya, Ghana, Egypt, and other African territories struggle to achieve their maximum potential through current learning and development initiatives. Current technological changes have not eliminated the obstacles that organisations experience in integrating artificial intelligence (AI) with knowledge management (KM) and coaching solutions into their training and workforce development activities. The study creates an integrative model combining artificial intelligence with coaching practices and knowledge management systems to address L&D problems while developing executive capabilities and enhancing staff training programs and workforce retention. The improvements identified in Appendix Table 2 come from the combination of industry studies, case studies, and available literature regarding the effectiveness of AI-driven learning and development. They are not just random markers but are backed up by collected results from companies using AI for L&D. To illustrate, Giwa and Ngepah (2024, p. 4) and Letshaba and Ndlovu (2024, p. 11) document measurable improvements in employee engagement and knowledge retention because of AI. These percentages show facts based on real industry examples and research, not just by putting together guesses or stories.

Various African industries encounter a primary L&D system challenge when they do not effectively use contemporary technologies, including AI, coaching, and knowledge management (KM). Leaders in healthcare, defence, aerospace sectors, insurance, and banking view L&D as an expense center because the situation drives them to reduce their training budgets. Leaders raise

doubts about L&D's contribution to business results because no definite evidence exists showing how L&D leads to improved business performance (Feeney et al., 2022, p. 218). Research showing that coaching is effective for leadership training and staff engagement (Göker, 2020, p. 561) has not convinced African corporations to spend on these development programs because they believe coaching offers no measurable return. The research targets a knowledge gap by developing an integrated L&D model demonstrating the relationship between coaching and AI alongside KM. The framework heavily depends on coaching since this process supports development for both leaders and professionals. Traditional L&D training modules have no place in coaching because participants can learn by themselves to create personal answers while self-discovering their full potential. The analysis will investigate cognitive, emotional, somatic, interpersonal, and behavioral coaching methodologies because these models target various individual and professional development areas.

Applying artificial intelligence through adaptive technologies and personalised learning systems can transform L&D processes. AI technology helps monitor how employees learn in healthcare, defence, and aerospace by ensuring they keep their skills up to date and follow the rules (Venugopal et al., 2024). Knowledge management frameworks implemented within L&D systems help banking and insurance businesses to build stronger organisational connections and decrease valuable information loss while creating improved decision support (Perkins & Robinson, 2025, p. 113). The research examines how L&D, alongside coaching and knowledge management, contributes to organisational growth and profitability achievement. This research uses global best practice standards to evaluate L&D practices throughout South Africa, Nigeria, Kenya, Ghana, and Egypt to reveal significant advantages and weaknesses in current methods for guiding HR leaders in developing effective strategies. African industries must recognise that educational

coaching and unified L&D systems significantly develop workforce commitment, leadership flexibility, and corporate success metrics.

The research investigation holds practical value because it shows how HR leaders should modify their L&D understanding. HR leaders will pursue developmental methodologies and coaching methods because they enhance employee maturity and occupational fulfillment, which drives profitable enterprise advancement and organisational expansion (Horvey et al., 2024, p. 10). This research demonstrates that L&D operates beyond cost-centered spending because it represents key investments in employee development that enhance organisational performance, reduce employee turnover, and steadily boost overall success. Social research data will provide evidence for L&D investment funding, focusing on the specific needs of the African business environment and alerting local industries about competitive solutions to global economic changes.

#### 1.2 Research Problem

Many African industries, including defence, aerospace, healthcare, and insurance, face inefficient use of Learning & Development (L&D) models while implementing sophisticated technological solutions, including Artificial Intelligence (AI). Businesses in these sectors possess advanced digital instruments to support workforce improvement, yet numerous organisations struggle to combine these systems with their current L&D infrastructure. The South African defence sector maintains a second-tier global defence industry positioning even after technological progress because its training models fail to integrate with state-of-the-art technologies (Gopaul et al., 2024, p. 12). The present military capability ranking of South Africa stands at position 33, while both Algeria and Egypt rank as higher-positioned African nations at numbers 15 and 26, respectively. According to James Kerr, the international standing for South African defence capabilities does not accurately measure the actual operational readiness of equipment since it only

counts possession numbers (Gopaul, Elma & Oosthuizen, 5). The outcome creates serious deficiencies in workforce competencies, undermining the ability to handle current defence and aerospace sector requirements, thus damaging operational readiness and organisational outcomes.

Healthcare organisations must overcome various obstacles to implement AI-based learning and development systems. Implementing AI-based personalised health training has shown success globally. However, many African countries face challenges due to underdeveloped digital infrastructure, insufficient AI integration, inadequate digital literacy, and outdated technological frameworks. Despite banking institutions using AI for automation, the healthcare industry lacks adequate personalised training, as healthcare workers require specialised training to enhance medical safety and care delivery (Aina & Adekomaya, 2024, p. 74). Insurance firms fall behind in adopting AI-enhanced learning and development platforms that use real-time performance monitoring and automated educational tracks to improve workforce capabilities. They need strong regulation compliance systems and operational excellence.

AI systems, coaching solutions, and knowledge management platforms work separately from each other since businesses fail to use an all-encompassing integration approach. Weaknesses in measuring impact prevent African businesses from understanding how these systems help their leadership become more agile with employees. The proposal presents a consolidated model combining AI with coaching and knowledge management, which aims to benefit African industries, according to Venugopal et al. (2024, p. 243). African businesses resist implementing AI solutions for L&D because they limit their practices by technological barriers and financial restrictions (Perkins & Robinson, 2025, p. 114). The obstacles need solving to establish L&D frameworks that adapt easily and give powerful results throughout African business entities alongside global performance standards.

This research focuses on a common issue in Africa, where developing skills and careers that are much needed in places like banking, healthcare, industry, and government are commonly put on the back burner. Although there are more AI and coaching systems, many organisations still struggle with low worker engagement, no clear leadership path, and a lack of knowledge retention (Giwa & Ngepah, 2024, p. 6). It addresses the issue of failing talent strategies by suggesting a combined L&D system that links learning to the organisation's goals, helping it grow, introduce innovations, and stay competitive.

# 1.3 Purpose of Research

The research aims to create an integrated learning and development framework embracing artificial intelligence technologies with coaching methods and knowledge management systems. Such a framework exists to enhance leadership training and workforce education while sustaining talent retention throughout African industries. This research examines how AI, coaching, and knowledge management work together to help organisations create a complete learning and development solution that fixes current training problems in African businesses. Learning systems using AI technology show enormous promise for workforce training since they deliver customised training based on individual skill levels and personal requirements (Venugopal et al., 2024, p. 7). Research about AI implementation in African industries for L&D activities is inadequately explored. The study presents proof of algorithmic intelligence's effectiveness in improving individual development training and leadership education while boosting team information-sharing processes. The analysis evaluates the effect of cognitive, emotional, and somatic coaching methods on leadership flexibility and workforce involvement (Göker, 2020, p. 559). Content management systems based on knowledge acquisition help organisations retain essential data that

can lead to better usage throughout the company. The research looks at how AI and knowledge management systems work with coaching methods to create a better learning and development system that specifically tackles challenges in African industries. This research guides HR leaders and their businesses to build a complete system to upgrade L&D strategies so these developments serve organisational targets and future workforce demands (Perkins & Robinson, 2025, p. 110). It aims to tackle practical problems facing organisations, such as weak productivity by staff, high staff attrition, and problems growing their leadership by including strategies involving AI, coaching, and sharing knowledge in their corporate training. As a result, businesses can effectively upskill workers, retain top talent, create flexible leaders, and encourage teamwork to spark innovative ideas and share knowledge.

# 1.4 Significance of the Study

This research establishes its importance because it provides academic and practical value to HRM and L&D fields, especially in African industries. The scholarly study intends to fill knowledge voids from existing scientific work about AI coordination with coaching approaches and knowledge management systems for L&D structures. Academic research in these areas has been chiefly dispersed, which led to studying individual approaches instead of developing one unified, integrated model (Venugopal et al., 2024, p. 9). This work creates an integrated L&D framework that generates insights vital to academic exploration about the synergy between AI technology, coaching practices, and knowledge management systems to achieve organisational results.

The study presents critical practical value to African organisations, including their HR leaders, business executives, and government policymakers. The workforce training models of several African industries that serve sectors like healthcare, defence, and banking are discovering

challenges because they do not match the fast-changing global market needs (Aina & Adekomaya, 2024, p. 67). The proposed research develops cross-functional solutions organisations can use to boost productivity, create better leadership, and propel organisational advancement. The study offers HR leaders concrete, evidence-based practices to merge coaching functions with AI-based learning into their current L&D frameworks, which show benefits for individual staff productivity and organisational achievements.

The research can impact policy development through recommended guidelines about government and regulatory support for L&D strategies that integrate contemporary technologies (Asaleye & Strydom, 2024, p. 8). Public officials should use research results to create policies that boost workforce development funding since this stance will enable African industries to compete effectively in international markets. This research shows practical training programs that can help policymakers address AI challenges while encouraging innovation and growth. This research establishes a guide demonstrating how African organisations should deal with the skills revolution and optimise their workforce to achieve sustained economic success and stability.

#### 1.5 Research Purpose and Questions

The main objective of this study involves understanding the combination of artificial intelligence (AI) and coaching methods with knowledge management systems to boost learning and development (L&D) approaches used by African industries. The research examines how AI, coaching tools, and knowledge management systems can work together to enhance leadership training, employee education, and staff retention in industries like defence, aerospace, financial services, healthcare, and government (Aina and Adekomaya, 2024, p. 70). The study creates a combined learning development plan that helps human resource leaders enhance their teaching methods while demonstrating clear benefits and profits for the organisation. This study addresses

the existing L&D model deficiencies in African businesses through data-based solutions that improve workforce potential execution and competency. Research questions include:

- How does knowledge management influence L&D effectiveness in African industries?
- What are the best practices for measuring L&D effectiveness across different industries?
- How does coaching impact leadership agility, workforce engagement, and business growth?
- How do global benchmarks compare L&D trends in South Africa, Nigeria, Kenya, Ghana,
   Egypt, and Rwanda?
- What role does AI-driven learning play in skills development, leadership training, and talent retention?
- What is the role of talent development in shaping Africa's economic future?
- How can organisations prepare for the future of talent in Africa?
- How are business leaders adapting their L&D strategies to prepare for the Skills Revolution?

#### **CHAPTER II: REVIEW OF LITERATURE**

#### **Review of Literature**

Organisations can achieve economic stability by implementing learning and development (L&D) programs, which will help the company develop the right skills to implement and produce worker performance success through worker training and leadership development programs. Rising industrial demands necessitate that the new training be modern to keep the companies competitive. Combining an AI educational system, a leadership mentor solution, and a knowledge management architecture enhances workforce competency and enterprise performance effectiveness (Feeney et al., 2022, p. 217). The challenge of L&D is not only a case for South African businesses and Kenya, Nigeria, Ghana, Egypt, and Rwanda, to name but a few African countries where low implementation of AI, leadership ability, and a knowledge retention system cripples such fathers. The coaching methods used in AI-based learning solutions and digital knowledge-prone systems are developmental pathways for workforce improvement and economic progress. Leading-edge leadership development methods are transformed through AI-powered coaching methods that adopt both Enneagram Five Lens technology and International Coaching Federation (ICF) standards. These models deliver customised training programs that enable both career advancement and higher employee engagement and fewer personnel departures.

The review sections follow a structured format to deliver extensive insights into AI research alongside coaching and knowledge management as they apply to L&D frameworks. The analysis starts with an exploration of Organisational Learning Theory (OLT) and Human Capital Theory (HCT), followed by an explanation of their support for workforce development together with innovation capabilities. The next part of the review is a summary of the literature review, which starts with AI's function in learning personalisation along with HRM practice enhancement through its ability to close skills gaps and boost employee efficiency. The following section deals with

organisational knowledge management frameworks and reveals how artificial intelligence enables collaboration and supports the exchange of knowledge across workplaces. The review concludes by exploring both hurdles and possibilities regarding AI utilisation in L&D within African industries and evaluates leadership coaching effectiveness when used to boost organisational results and workforce maintenance. The study evaluates the effects of AI coaching and knowledge management technology on African businesses through workplace transformation, leadership development, and worker career path support.

#### 2.1 Theoretical Framework

### 2.1.1 Organisational Learning Theory (OLT)

Through Organisational Learning Theory (OLT), organisations use different approaches to acquiring knowledge to increase their employees' competencies while ensuring they hold their market positions. Current business performance relies on the organisation's success in extracting past lessons and using new information to combine them and become effective. As Uvhagen et al. (2024, p. 3) find, enhanced staff knowledge retention and decision capacity are cited as reasons for the success of organisations using structured learning environments. Sustained learning mechanisms remove outdated organisational skills, while industry change-reducing mechanisms minimise industry changes to enhance operational efficiency.

Mentorship programs and learning environments operate in a structured manner to support both the knowledge maintenance of employees and their development needs. Zamiri & Esmaeili (2024, p. 6) argue that employees should keep the knowledge they have learned during the process of structured mentorship programs as well as collaborative settings. The combination of mentoring programs and peer learning with real-time feedback systems leads organisations to sustain high levels of worker engagement and valuable information retention. The study emphasises that "effective knowledge sharing contributes to the success of knowledge management initiatives,"

fostering a culture of continuous learning (Zamiri & Esmaeili, 2024, p. 7). Organisations that practice knowledge sharing between teams allow the transfer of professional data, which helps prevent skill deficiencies from employee departures.

Organisational learning tactics using AI-powered knowledge management systems have become vital as they bring down the training methods for the workforce. The research by Inthavong et al. (2023, p. 3) states that AI applications are better in employee training, in which information acquisition, organisation management, and material retrieval are improved and are provided at any time efficiently. AI frameworks, along with machine learning, are used to analyse predictions made by organisations, and a suitable session is created based on it for individuals. When AI implements operational loss control systems, they become adaptive learning models that improve skill retention and learning efficiencies with speedy operations. Because the goal of L&D with AI is to educate systematically and provide support for knowledge assimilation and implementation by participants, organisations choose to deploy purpose-built structured systems.

#### 2.1.2 Human Capital Theory (HCT)

According to the human capital theory, the workplace training approach represents the way to have growth because as skills obtained by workers are converted into operational power, it stimulates productivity. Making the business profitable proves to be strong in the long term; Leoni (2023, p. 7) states that two significant organisational benefits arise: increased innovation and better economic returns generated by employee education investments. Workers working on skills development initiatives that organisations themselves develop are more engaged and less likely to leave and are more effective operationally. Furthermore, Leoni (2023) emphasises that "education allows people to freely and fully express their personality and demonstrate private initiative and to value choices in life and lead the type of life they wish to live, as well as to consciously shape their desires and ambitions" (p. 239). This further stresses the personal and societal significance of

education in line with the notion that investment by an organisation in employee development is also for the good of the individual to develop and be empowered. Organisations must pledge themselves to create other than better HR tactics to achieve business goals and success.

Some studies prove that corporations that take advantage of a workplace training program can encourage better competition in the market. Companies do that by employee upswing, so your team can see through industry change, making you the industry leader. Africa's ongoing focus on workforce development, technological advances in industries, and rapid digitalisation demands continuous efforts to retain participants. Asaleye and Strydom (2024, p. 8) show that states' success in economics and at higher employment rates requires workplace training. It is the failure of every organisation that does not develop its programs for learning and development, leading to three major market problems: position loss, performance loss, and staff retention, among others.

To eliminate skill gap deficiencies in their employee teams, organisations should adopt AI-based workforce training and leadership development solutions that define new procedures to fill workforce gaps. Aina and Adekomaya (2024, p. 70) explain that AI-based learning tools help with employee training by providing automatic evaluation, customised lessons, and automated distribution of information. The study emphasises that "AI can identify students at risk of falling behind or dropping out, enabling timely interventions" (Aina & Adekomaya, 2024, p. 73). Artificial intelligence-based leadership development platforms generate training solutions by running the employee through learning algorithms, and the results arrive at the skills gap. Implementing AI-based ways for organisational success helps develop high-potential employees, which leads to developing data-based learning development programs that enhance continuous skills.

# 2.1.3 Transformational Leadership Theory (TLT)

Leadership coaching is essential to build agile teams that perform at high levels within constantly changing business environments. Deng et al. (2023) explain that leadership coaching augments leadership adaptability to change while improving team performance outcomes. According to the study, "Organisations spent \$3.5 billion USD globally on leadership development initiatives in 2019" (Deng et al., 2023, p. 628). The research demonstrates that coaching allows leaders to improve their tactical decision-making abilities and develop innovative leadership and advanced management of team complications. With their volatility, the business landscape demands resilience and adaptability from high-performing teams, and that is why the authors emphasise coaching as their most essential developmental practice. Leadership coaching is a critical process revealed in the paper to advance leaders' capacity to maintain employee engagement and raise team efficiency.

Using the specific methods of coaching programs has such an impact on the leadership development processes. By combining cognitive, emotional, somatic, relational, and behavioural coaching techniques, Göker (2020, p. 562) describes that it helps improve leadership effectiveness. The article explains how cognitive coaching drives a leader's reasoning and decision capability, and emotional coaching boosts leaders' emotional strength and empathy ability. One point within the somatic approach helps leaders be physically resilient, allowing them to focus and have energy when confronted with challenging situations. Trust and unity in a leader call for greater communicative and team dynamic impetus in the interpersonal and behavioural aspects of coaching. Stronger leadership resilience, better workforce engagement, and superior performance results are generated from this approach.

Corporate L&D and HRM must unite their coaching programs for leadership development initiatives to achieve reliable business results. Perkins and Robinson (2025, p. 57) suggest that

organisations must integrate coaching programs into HR systems and talent management structures to promote executive growth and successful leadership development. The researchers write that successful leadership development is not just about structuring the learning programs but also about consistently applying coaching as a continuous method rather than sporadic training measures. The study talks about how integrating coaching structures is beneficial, but leaders resist the methods presented because they do not know how these methods work. According to research findings, its effectiveness is based on the systematic implementation of coaching, objective assessment, and organisational goal alignment.

# 2.1.4 AI & Digital Learning Innovations in HRM

Artificial intelligence transforms individualised learning and employee development programs and enhances the analysis of HR management data. According to Ekuma (2023, p. 208), AI-powered learning platforms fetch their functionality from automated curriculum adjustments through performance assessment and method assessment of individual students. The study argues that "AI-powered platforms enable HRD professionals to identify top talent by analysing vast amounts of data, including skills, experience, and cultural fit" (Ekuma, 2023, p. 207). The personalisation provided by AI helps incorporate personalised training delivery, through which the individual employees are directed to remedial content, filling their professional gaps and helping them grow in their careers. Moreover, the combination of AI-powered platforms enables LearnSmartly and other similar platforms to deliver personalised leadership development trajectories through their coaching matrices and AI tools (Ipinnaiye & Risquez, 2024, p. 5). These technologies boost workforce performance through individualised assessment methods that detect abilities to fill and suggest particular educational improvement solutions. HR analytics enables organisations to monitor employee progress and identify features that involve training improvement and better ways to train out of that. By training on a better solution, AI-enabled organisations have greater employee involvement, resulting in better retention rates for the workforce.

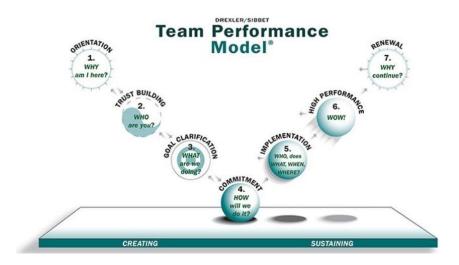
Virtual development leadership tools and artificial intelligence-based coaching applications enable modern human resource management based on their essential features. According to Chilunjika et al. (2022, p. 12), leaders apply AI-based virtual coaching platforms to handle simulated decision tasks that automatically respond with performance feedback, allowing them to build leadership abilities in digital environments. The study emphasises that real-time feedback is one of the capabilities mentioned by the authors, enabling employees to grow their communication skills, solve problems better, and manage conflicts better. Virtual coaching services have expanded leadership development courses because they provide accessible learning opportunities for workers in different international territories. Organisations can build superior leadership development capabilities using AI-based coaching platforms that give flexible solutions throughout their global business operations.

However, AI technology introduces workplace ethical issues as its discriminatory algorithms both breach the privacy boundaries of workers and produce discriminatory decisions. The training methods of AI systems lead to biased decision-making because previous data shows inherent prejudice that results in unethical hiring processes and job assessment procedures per Fenwick et al. (2024, p. 11). Discriminatory outcomes in policy-making decisions occur when AI systems maintain previous discriminatory data in their operations. Most privacy issues in AI system operations stem from the necessity for employee data record management because these practices require appropriate surveillance methods and handling protocols for staff data. Organisations must build ethical systems with AI protocols to maintain staff safety, although this helps reach maximum AI system advantages within human resource operational structures.

# 2.2 Coaching Models

#### 2.2.1 Drexler/Sibbet Team Performance Model

The Drexler/Sibbet Team Performance Model is a standard approach to studying team development stages, leading to greater team efficiency and outcome quality. This model includes seven distinct stages: orientation, trust building, goal clarification, commitment, implementation, high performance, and renewal (Thegrove.com, 2025).



# Orientation—Why am I here?

Team engagement starts during the orientation stage when members receive clarity about their functions within the team. The stage stands essential for leadership evolution through its development of personal insight and goal alignment between the individual and the team. AI delivers personalised learning tools that provide data-based assessments of team members' abilities, learning styles, and task-related performance potential to help define roles efficiently. The combination of AI technology and coaching practice enables organisations to deliver a clear purpose understanding to team members so they can start working with maximum effectiveness (Göker, 2020, p. 559).

# Trust Building—Who are you?

Efficient teamwork depends entirely on trust as its foundation. Developing interpersonal relationships for effective collaboration requires the trust-building stage as its foundation. L&D professionals should apply emotional intelligence training as a coaching method to build team trust because it establishes empathy and respect between colleagues and facilitates open communication. AI tools enable teams to provide confidential feedback through secure systems, allowing members to resolve uncertainties while protecting their professional reputation (Kumar et al., 2014, p. 208). The connection between this phase and coaching adheres to the primary goal of enhancing workforce performance and leadership competencies through professional growth.

# Goal Clarification—What are we doing?

Team goal clarification establishes when organisations unite their collective work toward shared objectives. The L&D process achieves vital progress through this phase since it helps organisations discover team and individual goals that drive organisational achievement. Organisations can use AI systems to obtain data-based performance information that reveals employee competencies, potential weak areas, and development opportunities. Knowledge management systems enable team members to see their goals while monitoring live progress and modifying their approaches effectively (Perkins & Robinson, 2025, p. 52). Implementing coaching methodologies empowers the development of realistic yet motivating goals that cultivate team member accountability.

#### Commitment—How will we do it?

The team's dedication to following established goals becomes solid through this stage. The connection between leadership development peaks during this stage because leaders must motivate team members toward full role ownership. This phase receives substantial influence from coaching

because it allows people to decode their internal drivers while communicating personal values with team-wide objectives. Coaching aims to develop team member commitment, which results in being fully invested in team success rather than mere compliance (Perkins & Robinson, 2025, p. 52). Long-term organisational growth benefits from AI since it offers continuous learning tools that boost performance at the individual and team levels.

# Implementation—Who does what, when?

The team executes tasks to accomplish their goals throughout the SDLC implementation stage. AI technology and knowledge management systems are critical during this phase in delivering efficient work execution. Employees who use AI-based learning platforms receive customised, real-time learning resources that help them advance despite their current level of performance. Knowledge management systems help teams through centralised collaboration tools that efficiently distribute best practices between workgroups (Venugopal et al., 2024, p. 5). Coaching methodologies serve as tools to deliver personalised assistance, which helps members prevent obstacles while staying mindful of their targets.

# **High Performance—Wow!**

Team productivity achieves its highest point, and members function in perfect synergy within the high-performance stage. Performance data monitoring through AI tools enables the identification of core areas of team success alongside potential areas needing improvement for teams. Through coaching practices emphasising cognitive and emotional intelligence development, leaders and their teams achieve sustained high performance by consistently working on their developmental requirements. When AI combines with coaching techniques, real-time performance feedback enables teams to improve their methods and maintain high success (Perkins

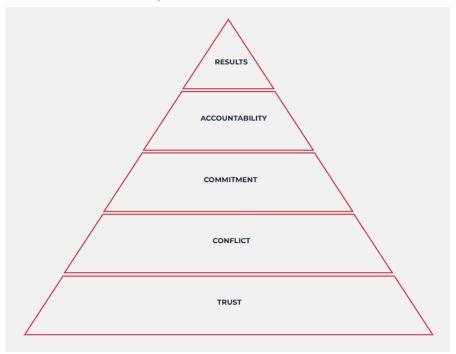
& Robinson, 2025, p. 53). At this stage, the thesis works to increase organisational expansion through leadership improvement and workforce optimum performance.

# Renewal—Why continue?

At the renewal stage, the main goal involves maintaining high performance and developing enduring success for teams. The renewal stage of L&D needs AI systems to provide continuous learning opportunities that allow team members to create new competencies, thus retaining their value to the organisation (Thegrove.com, 2025, 1). Through coaching, leaders discover that team members achieve their goals and build new ones for ongoing development by reflecting on their successes and accomplishments. Organisations that merge this stage with coaching and AI-enabled systems build a learning culture that keeps teams competitive while improving engagement in an evolving work environment.

These predefined development stages guide teams toward transforming from problem containment to their highest possible functioning. According to Kumar et al. (2014, p. 208), the model demonstrates that teams must frequently return to stages such as trust-building and goal clarification cycles because they progress through new challenges and phases of development. Leadership's focus on these developmental stages enables them to establish conditions that allow teams to shift efficiently through phases while creating open communication, trust, and a common understanding of goals needed for successful team performance. The model serves essential functions because it helps leaders lead their teams through development processes that enable individuals to stay focused by evolving their commitment to team objectives (Thegrove.com, 2025, p. 1). Organisations benefit from this directed approach because they achieve superior team performance and total employee commitment to team goals.

# 2.2.2 Lencioni's Five Dysfunctions of a Team



The Five Dysfunctions of a Team model, developed by Lencioni, names the five fundamental obstacles that prevent effective teamwork. These dysfunctions are absence of trust, fear of conflict, lack of commitment, avoidance of accountability, and inattention to results (Lencioni, 2012).

#### 1. Absence of Trust

A team experiences absent trust when members refuse to expose their weaknesses to their colleagues. A deficient trust structure damages L&D functions because reliable open communication becomes impossible during learning processes. Trust-building interventions that coaching implements allow team members to create safety zones that will enable them to exchange ideas and feedback and solve challenges, thereby speeding up both learning and collaborative processes. Cognitive and emotional coaching methodologies assist in resolving trust-based issues and facilitate better interpersonal connections that promote open communication (Göker, 2020, p. 559).

#### 2. Fear of Conflict

Team members who ignore conflicts make up for fear of conflict, the second team dysfunction. The dysfunctional workplace environment hinders creative thinking, problem-solving, and innovative activities for leadership coaching and L&D services. AI systems offer confidential digital spaces that help team members present different opinions securely so they will not face adverse reactions (Perkins & Robinson, 2025, p. 52). Leadership coaching enables leaders to teach their teams effective ways of engaging in productive debate, leading to superior decision-making and improved performance.

#### 3. Lack of Commitment

Members lack commitment when they fail to understand the goals and priorities the group should focus on. High performance mainly depends on commitment, vital for leadership, organisational development, and expansion. The tracking system from AI tools provides customised learning plans that help members follow their goal paths effectively (Göker, 2020, p. 559). Through coaching programs, leaders can better express their vision clearly and set practical expectations. By using cognitive and somatic coaching methods, leaders can develop stronger feelings of commitment among their team members, together with personal responsibility that keeps everyone dedicated to team objectives.

#### 4. Avoidance of Accountability

Team members develop poor performance by refusing to take responsibility for their actions, known as rejecting accountability. Organisations in the African sector face significant risks from this dysfunction because the defence and healthcare sectors need precise and reliable performance to succeed. AI performance measurement tools provide continuous monitoring, which makes team members responsible for their work contributions. Venugopal et al. (2024, p.

10) state that coaching interventions must develop leadership abilities, emphasising transparency and accountability. The interpersonal coaching methods create effective spaces for shared accountability so that each team member develops personal investment in team achievements.

#### 5. Inattention to Results

The dysfunction of team success between individual goals and collective team accomplishments is labeled as inattention to results. Team alignment breaks down because of this dysfunction, thus damaging performance and preventing organisational advancement. Systems equipped with AI capabilities can track team success metrics while spotting unused member contributions. Through coaching interventions, team members gain focus on shared objectives, which leads to high performance commitment among team members (Göker, 2020, p. 559). Applying behavioral and emotional guidance tools helps employees change their focus toward company-wide objectives, enhancing business achievement.

Leaders must address the dysfunctions mentioned in Lencioni (2012) because they directly affect team influence and performance results. The model is an effective system that enables leaders to identify performance issues and their core reasons for affecting leadership teams. Trust problems stop teams from giving or accepting feedback, thus destroying their unity while blocking their ability to make decisions properly. Organisations that resolve these team dysfunctions will experience better results from their teams and team leaders. The model by Lencioni delivers critical value to organisations that want to advance their leadership effectiveness by enabling team members to engage in constructive disputes, maintain decision commitment, and maintain mutual accountability and results-driven focus (Aggarwal, 2023, p. 1). The framework is an effective leadership development instrument that assists organisations in successfully eliminating barriers and promoting high-functioning team development.

# 2.2.3 Cognitive, Emotional, Somatic, Interpersonal, and Behavioral Coaching Methodologies

Leadership development and workforce engagement depend heavily on coaching methodologies that include cognitive, emotional, somatic, interpersonal, and behavioral coaching. Enhancing problem-solving and decision-making requires cognitive coaching because it teaches people how to transform their thinking patterns (Koc, 2021, p. 99). Emotional coaching enables leaders in stressful defence and healthcare sectors to develop better emotional skills through techniques that help manage emotions (Maroti et al., 2025, p. 8). Therapeutic practices of somatic coaching help clients connect mind and body to manage stress levels better and perform under pressure to become more effective in fast-paced banking operations (Nakao et al., 2021, p. 13). AI-driven learning platforms and digital tools require the success factor of interpersonal coaching that improves communication and establishes collaborative and team-based work dynamics (Jongsma et al., 2023, p. 4). Behavioral coaching shapes particular actions and habits, then holds individuals responsible while aiding them in their goal realisation process. Leadership development within organisational performance receives significant benefits by integrating these coaching approaches into learning and development frameworks (Koc, 2021, p. 101). Leadership enhancement through adapted coaching techniques benefits African businesses as it strengthens employee development while generating better organisational output (Göker, 2020, p. 559).

#### 2.2.4 Team Emotional Intelligence (Druskat & Wolff)

According to Druskat and Wolff, the Team Emotional Intelligence (TEI) model examines how teams handle emotional issues and their social shifting process. The model reveals the significance of team emotional intelligence through member emotion awareness alongside expectations for emotional expression and regulation at a group level (Mindeguia et al., 2021, p. 12). The African defence and healthcare industries require effective team collaboration, so TEI becomes essential for improving how these teams operate. Leaders who wish to master their

practice alongside their emotional competence will achieve better interpersonal connections while preventing workplace conflicts (Göker, 2020, p. 559). When organisations create spaces for their staff to convey emotions positively, their combined ability to solve problems strengthens, thus improving decision quality and operational success (Mindeguia et al., 2021, p. 14). Applying the TEI model within L&D builds adaptable teams who demonstrate resilience as defence and healthcare sectors benefit from these essential organisational qualities (Perkins & Robinson, 2025, p. 68).

# 2.2.5 Agile Team Maturity Models

The Spotify Squad Health Check and the Agile Fluency Model serve as a test for team maturity, which helps organisations evaluate their autonomy and alignment, together with continuous development practices. The competitive success of banking and technology industries depends heavily on using these models because they help organisations adapt quickly through innovation. Organisations focusing on continuous feedback can adapt to the Spotify Squad Health Check model through its color-coded system, which analyses team dynamics for improvement identification (Trzesicki et al., 2024, p. 107). Combining these model types matches current L&D approaches that provide immediate feedback and skill improvement, enabling organisations to optimise their workforce structures and improve productivity. African industries that adopt agile maturity models will improve team interaction while increasing employee commitment and establishing ongoing training practices that maintain professional staff (Venugopal et al., 2024, p. 5). Through the Agile Fluency Model, organisations guide teams to develop while following their developmental stages. The model benefits the defence and aerospace industries because quick market adaptations are critical in sustaining competitive positions.

### 2.3 AI in Workforce Training and L&L

AI-powered education systems, customised instruction methods, and adaptive training programs have revolutionised labor development, especially within African industrial sectors. These technologies allow for real-time assessment while establishing automatic learning sequences and individualised learning content, leading to greater personnel retention and better workplace performance (Tusquellas et al., 2024, p. 100288). AI-powered learning systems use step-by-step training modules to align classroom material with each employee's progress and learning style, creating flexible training options for ongoing growth. The application of AI technology in South African universities builds personalised educational approaches that supply students with suitable academic content that aligns with their learning level to drive enhanced results and student connection (Kariuki et al., 2025, p. 443). Organisations benefit from artificial intelligence because it allows them to enhance their learning and development methodologies through individualised training programs, which boost business success and enable adaptation to business industry transformations.

Organisations can efficiently expand their training programs through automated learning pathways from lower to higher workforce levels. Wadim Strielkowski et al. (2024, p. 3221) explain that this capability is helpful for healthcare organisations because ongoing training improves clinical abilities and decision-making mechanisms. African organisations could use these technologies to close existing skill deficiencies in defence and aerospace that lack experienced personnel (Gopaul et al., 2024, p. 12). The continuous feedback system of AI enables workers to stay on target when combined with straightforward access to instant assistance that creates an optimistic learning space.

African industries face several major issues regarding adopting AI for L&D systems. The entry of AI-driven learning systems faces obstacles because many places lack fast internet services

and modern digital infrastructure (Booyse & Scheepers, 2024, p. 64). Integrating AI systems in various African sectors demonstrates reluctance to change because healthcare and other sectors face problems with proper AI governance frameworks and data privacy concerns that slow their implementation (Ahmed et al., 2023, p. 4). Employees' poor digital proficiency levels scattered throughout different African nations produce additional hurdles for businesses in adopting artificial intelligence for their L&D plans (Nyathani, 2023, p. 2). Adopting AI-driven training systems will boost industrial workforce training potential across African markets, provided the adoption barriers are resolved. Companies must bridge technological gaps, deliver proper digital tool training, and solve ethical issues to achieve full AI benefits in their L&D systems (Tusquellas et al., 2024, p. 8). Resolving these hurdles will create better results in organisational development, maintaining talent, and developing leadership capabilities in different sectors.

# 2.4 Knowledge Management in L&D

# 2. 4.1 The Role of Knowledge-Sharing Frameworks

Organisations require structured knowledge management systems that enhance learning retention capabilities while creating better conditions for inter-team collaboration. According to Zamiri and Esmaeili (2024, p. 9), knowledge management (KM) frameworks develop structured systems for all knowledge acquisition and distribution abilities, which provide employees with essential expertise for accelerated learning and improved decision-making. Digital KM systems built by organisations help their members retain knowledge and achieve better collaboration by letting them share solutions and best practices. The study noted that "the use of technologies for supporting knowledge sharing represents a paradigm shift towards a comprehensive, productive, and adaptive educational ecosystem" (Zamiri & Esmaeili, 2024, p. 8). For instance, accessible knowledge formats reduce knowledge loss from employee turnover and enable organisations to

hire better teams simultaneously. Well-organised knowledge systems permit workers to improve their capabilities through participation in organisational knowledge-sharing activities.

African industries find it hard to establish knowledge management systems because they lack digital capabilities, and their employees do not effectively maintain knowledge records. The retention of organisational knowledge proves challenging across African industries due to an absence of practice standards in informal KM policies, which results in information loss when personnel retire from or leave their positions (Nenungwi and Garaba, 2022, p. 13). Businesses experience heightened difficulties when they avoid acquiring AI tools because such systems cannot provide proper control over critical information during automated knowledge capture processes. Research findings show the urgent need to fix digital infrastructure, AI systems, and training because these issues are essential to overcome (Feeney et al., 2022, p. 12). This research delivers critical information regarding what blocks African industries from installing AI-based knowledge management systems. Business organisations must allocate funds for digital equipment, enabling effective knowledge management systems to operate within African business parameters.

Organisations heavily depend on leadership coaching to increase their knowledge-sharing capabilities. Leadership development techniques supported by Göker (2020, p. 585) teach executives how to enhance their communication capabilities, decision-making competence, and emotional self-awareness to share knowledge effectively. Leaders who undergo coaching develop trust-based connections with others, which enables them to spread valuable team wisdom more efficiently. According to Göker's research, cognitive and emotional coaching techniques help leaders develop self-awareness, which enhances their mentoring skills (Göker, 2020, p. 585). Positive leader-team relationships developed by coaching enable organisations to gain real-time application of shared knowledge, resulting in better decision-making and performance

improvement. The research topic gains relevance from this study since it establishes coaching connections within knowledge management practices within L&D contexts.

#### 2.4.2 AI-Powered Knowledge Management

AI-enabled tools have become prevalent in knowledge management systems because they optimise content sorting with real-time group work capabilities and sharing systems. Venugopal et al. (2024, p. 7) explore how machine learning platforms transition typical KM systems through automated content organisation, real-time communication tools, and customised learning recommendations. AI technologies enhance the knowledge capture process by ensuring essential expertise and valuable insights are stored and readily available to employees. The study emphasise that "generative AI-driven systems considerably increase the efficiency of recruitment, performance, and talent management functions in the HR domain" (Venugopal et al., 2024, p. 9). AI-powered systems create collaborative work environments by centralising employee interaction through a platform that enables people from different locations to develop project partnerships. The research adds significantly to this field by demonstrating that AI-supported KM platforms boost corporate knowledge-sharing and educational processes. Transformative learning methods enabled by these systems boost workforce productivity alongside L&D initiative success rates.

Several hurdles prevent the general adoption of AI-based knowledge management systems at an organisation-wide level. As indicated by Perkins and Robinson (2025, p. 66), for businesses, the principal barriers to addressing AI are the lack of qualified AI experts, budget constraints, and resistance to change. In developing nations and other organisations, such a lack of financial resources prevents them from being able to invest in artificial intelligence to gain modern knowledge management technologies. When technology is not effectively supported by organisational actors (either members or leaders), it isn't easy to implement new technologies,

especially within those units in which members or leaders do not have proper technological skills or do not accept technology-based systems.

Knowledge of how African industries evaluate their readiness to adopt AI in managing workforce understanding is very helpful in understanding the adoption rate compared to global best practices. However, according to Uvhagen et al. (2024, p. 13), African industries lag 'behind global businesses in implementing AI-driven KM systems because they have insufficient infrastructure and a gap in AI expert capabilities. Two main barriers to implementing AI-powered learning solutions and knowledge-sharing platforms at the scale the countries with developed economies are witnessing need to be addressed by the African industries. The technology infrastructure is not robust; funding constraints, digital competence, and technology-related issues exist (Oyiliagu, 2024, p. 4). Although modern African organisations know about AI business requirements, there are several hindrances to implementing AI best practices in their operational spaces. Using their unique obstacle, African enterprises have the chance to design innovative solutions based on global strategies applied to the local needs.

#### 2.4.3 AI and the Future of Learning and Development

AI allows organisations to train and develop modern employees through advanced learning models. Aina and Adekomaya (2024, p. 74) claim that AI-based adaptive learning platforms dispense reconfigured training materials to students depending on their unique education needs and learning rate. Such systems are based on achieving rate monitoring to monitor learning's advancement and individualising educational content to stimulate student involvement and performance results. According to Aina and Adekomaya (2024, p. 75), "Using technology in learning is good for engaging students, and adopting technology was the right step in the right direction." By making AI algorithms capable of identifying learners' aptitudes and weaknesses in real-time, organisations can create different structures for individual development by handling

education instead of just making it a routine training process. Adaptive learning techniques that are new come into play because they deliver personalised learning experiences faster.

Three such approaches to integrating AI to enable imperative learning functions can enhance managers' decision-making capabilities, improve employee development, and report the areas of weakness of the latter. Venugopal et al. (2024, p. 8) state that AI systems perform better than traditional performance evaluations. The study results showed that "machine learning augments human resource functions such as recruitment, predicting employee turnover, and restructuring operation" (Venugopal et al., 2024, p. 8). These systems actively couple employee skill detection to push organisations to develop training systems with the capabilities to support organisational goals. Due to these systems, staff obtain real-time feedback on their essential leadership competencies when engaged in continuous improvement work. For unpredictable business conditions, AI-based systems can help organisations develop agile leaders through developmental assessment of those areas that will lead to flexible business leadership. These methods allow organisations to maintain their employees' performance edge while employing them to develop learning strategies to thwart market changes.

#### 2.4.4 Challenges in AI Adoption for L&D

AI applications for L&D face numerous adoption challenges that hinder their widespread acceptance by organisations. Insufficient infrastructure development is the main obstacle since organisations have not established adequate capabilities. Manufacturing facilities operating transnationally must deal with substantial technological barriers regarding AI-based L&D systems (Harvey et al., 2024, p. 5). The adoption rate slows because advanced artificial intelligence tools cannot be effectively used due to insufficient digital infrastructure. Several enterprises, including small financial institutions, face barriers to implementing AI systems because advanced computing

resources remain expensive enough to be unattainable through their limited budgets. AI technology deployment needs suitable infrastructure funding, which professionals must provide.

Moreover, workforce resistance stands out as a significant challenge. AI is viewed by numerous workers working in traditional businesses as either threatening their present employment status or requiring additional work beyond creating personal growth prospects (Feeney et al., 2022, p. 221). Individuals tend to resist implementing AI solutions for learning development when they lack comprehension of their potential advantages (Sinde et al., 2023, p. 5). The reluctance to adopt AI increases because of ethical concerns about data privacy and issues regarding AI biases, which in turn lead to discriminatory decisions during decision-making procedures. AI technology development requires ethical implementation of systems in HRM because this ensures workforce trust.

# 2.5. Measuring the Impact of Learning & Development Initiatives

# 2.5.1 ROI Analysis and Performance Metrics

The strategic integration of processes by organisations functions as the central solution to solve the implementation obstacles met through AI systems in Learning & Development (L&D). Asaleye and Strydom (2024, p. 12) emphasise that "female advancement indicators, especially employment, wages, and salaries, tend to increase per capita income more than population growth" (p. 9). It emphasises the need for applying multi-dimensional workforce enhancement interventions, such as gender equity and women's participation, to enhance productivity in organisations. Organisations achieve long-term economic sustainability and performance enhancement through investments in AI-driven L&D technologies that can produce these indicators (Oyiliagu, 2024, p. 2). Even though expensive, AI products may enable companies to tailor training experiences, measure levels of individual development, and easily communicate competency outcomes. Through this, AI is used to ease the adjustment of workforce learning in

addition to assessing performance and thereby bringing short- as well as long-term business success.

Employment of AI technology depends on public-private collaborations that guide workers through training programs to acquire new skills. The integration of public-private partnerships helps address digital divisions while providing the necessary operational infrastructure needed to deploy AI-based learning solutions (Asaleye & Strydom, 2024, p. 11). Organisations should create training programs through collaboration between public institutions and private entities to address vital digital technology and AI skill requirements, resulting in better workforce capabilities. AI technology implementation in African industries requires partnerships because these connections facilitate the reception of expert knowledge and essential resources needed to establish well-developed workforce development frameworks.

# 2.5.2 Evaluating the Effectiveness of Leadership Coaching

The complete effect of leadership coaching on leadership agility and workforce retention rates within organisations needs proper evaluation. Coaching evaluation poses difficulties because results emerge gradually and express qualitative features (Deng et al., 2023, p. 631). Complex analytical techniques distinguish coaching evaluation from standard educational methods because they measure quantitative and qualitative leadership development coaching elements. Leadership coaching improves organisational success, enhancing hierarchical decision-making, emotional competence, and change direction capabilities (Dobrea and Maiorescu, 2015, p. 247). Standardised measurement tools are absent, which prevents the precise evaluation of leadership coaching's impact on performance improvement and organisational achievement growth.

AI-driven coaching analytics serves as a solution, allowing researchers to understand the effects of coaching on leadership development. The digital coaching systems allowed by artificial intelligence monitor three key leadership performance factors. Venugopal et al. (2024, p. 5)

identify leadership growth, team engagement, and decision-making speed metrics. Coach platforms produce instantaneous leadership performance analytics demonstrating professional growth and aspects of team collaboration impact to evaluate coaching metrics results. Through AI implementation, organisations can better assess the role loaded by leadership coaching, workforce retention, and leadership resilience (Nawaz et al., 2024, p. 8). The analysis provides valuable answers to solve problems found in current coaching assessment practices.

# 2.5.3 Overcoming Measurement Challenges in L&D

Traditional measurement challenges in L&D stem from transitioning human resource systems from conventional models to those using artificial intelligence-based analytics. Perkins and Robinson (2025, p. 32) explain that traditional L&D uses essential feedback tools and training completion data as insufficient measures to understand program results effectively. Implementing AI-based HR analytics enables leaders to obtain time-sensitive insights into employee development that let them track skills deficits constantly, along with measuring training performance and enhanced performance outcomes (Nawaz et al., 2024, p. 7). Continuous measurement of performance metrics and employee development alongside organisational accomplishments allows organisations to achieve better clarity in evaluating L&D program effectiveness.

Artificial intelligence helps organisations transform traditional end-program assessments into time-sensitive measurements that track productivity performance, skill competencies, and employee engagement levels. The updated procedure enables personnel within human resources to choose candidates who meet performance standards and automatically impacts business results. Organisations that use data as investment evidence achieve appropriate technical L&D ROI measures to obtain funding for new training programs (Leoni, 2023, p. 9). Business goals receive more substantial support from training development initiatives by adopting horizontally integrated

measurement systems, allowing organisations to improve their continuous development strategies. AI analytics-based research produces effective L&D measurement methods that modernise old assessment methods through instant decision-making insights about training performance (Li, 2023, p. 45). This methodology directly links enterprise training capital expenditure, operational results, and business development performance objectives.

#### Conclusion

The second chapter of this research performed an in-depth theoretical study about learning and development principles, which focused explicitly on artificial intelligence integration and coaching approaches alongside knowledge management in African industrial sectors. The combination of Organisational Learning Theory (OLT) and Human Capital Theory (HCT) with Transformational Leadership Theory (TLT) demonstrates how continuous learning and workforce development alongside leadership transformation produce superior organisational performance. This research utilises their shared coaching methodologies to investigate the effects of leadership agility alongside team performance changes resulting from Drexler/Sibbet's Team Performance Model and Lencioni's Five Dysfunctions of a Team. This section analyses the impact of AI technology on workforce training while explaining both the benefits and challenges faced by African industries that use AI technology for training purposes. Existing research shows that integrating AI with coaching and knowledge management methods generates modern, productive workforces, and the following empirical chapters will study this phenomenon.

#### **CHAPTER III: METHODOLOGY**

#### 3.1 Overview of the Research Problem

This study analyses the implementation of AI-L&D, coaching techniques, and knowledge management systems in African defence, aerospace industries, healthcare, and banking sectors. AI technologies have gained increasing interest, but these sectors encounter multiple barriers that limit their complete utilisation of AI for workforce training and leadership development. The sectors face challenging technology integration because organisations struggle to combine AI techniques with coaching approaches and knowledge management systems into suitable workforce development architectures (Shaikh, 2023, p. 220). The impediments to AI adoption in Africa are mainly inadequate infrastructure, a shortfall in skilled specialists, and stagnant attitudes toward technological progress. Due to insufficient technological infrastructure, healthcare and other industries experience difficulties applying AI for personalised training systems and management (Amankwah-Amoah & Lu, 2024, p. 1558). AI has shown strong potential to expand the African market, whereby analysts predict that its value will reach \$1.3 trillion by 2032 with a projected compound annual growth rate (CAGR) of 42% spanning from 2023 to 2032 (Shaikh, 2023, p. 222). This investigation aims to provide usable information about uniting AI with coaching practices and knowledge management under a complete L&D design framework.

The adoption of AI faces significant challenges in African countries due to high implementation costs, digital illiteracy problems, and deficient regulatory structures that prevent AI integration (Kariuki et al., 2025, p. 444). Businesses must develop new workforce development plans because these influencing factors produce an unsuitable gap between modern learning and development initiatives and advancing technological environments. The research problem demonstrates the importance of creating novel L&D models integrating AI, knowledge

management systems, and coaching methods for sustainable industrial development across African regions.

#### 3.2 Operationalisation of Theoretical Constructs

The research bases its theoretical foundation upon Organisational Learning Theory (OLT), Human Capital Theory (HCT), and Transformational Leadership Theory (TLT). According to OLT, organisations' administrative processes must continuously acquire, share, and utilise knowledge (Bhatt & Muduli, 2023, p. 679). These principles match AI and knowledge management approaches in L&D frameworks. According to human capital theory, human abilities and knowledge represent organisations' most valuable assets, which means artificial intelligence learning systems enable individualised learning paths (Venugopal et al., 2024, p. 7). AI advances workforce development, specifically for African markets requiring skill upgrades to achieve progress. Total leadership transformation is a follower motivation technique that mirrors coaching practices for better leadership agility in African corporate environments (Deng et al., 2023, p. 628). The research tests the integration methods that link AI technology with coaching practices and knowledge management systems to establish a single L&D framework that sustainably improves African industrial economic development. Effective integration between these concepts helps solve digital literacy and infrastructure barriers limiting AI deployment on the continent. The two sections connect theoretical principles with practical applications to address African industrial challenges. They integrate AI, coaching, and knowledge management to enhance L&D leadership development and workforce advancement strategies.

# 3.3 Research Purpose and Questions

The objective of this study involves creating a combined learning and development system that merges artificial intelligence features with coaching approaches alongside knowledge management capabilities for enhancing African industry leadership development and workforce

training while maintaining talent pools. The combined system is designed to address the shortcomings in learning and development practices in defence, aerospace, healthcare, and banking, as these industries do not effectively use AI-driven solutions along with coaching methods. SRPN offers leaders in human resources a usable model to boost workforce training efficiency that matches modern technologies and organisational targets (Shaikh, 2023, p. 220). The research will demonstrate the mutual advantages of artificial intelligence, coaching, and knowledge management practices in building better leadership capabilities and boosting employee participation and corporate success.

#### **Research Questions**

- 1. How does knowledge management influence L&D effectiveness in African industries?
- 2. What are the best practices for measuring L&D effectiveness across different industries?
- 3. How does coaching impact leadership agility, workforce engagement, and business growth?
- 4. How do global benchmarks compare L&D trends in South Africa, Nigeria, Kenya, Ghana, Egypt, and Rwanda?
- 5. What role does AI-driven learning play in skills development, leadership training, and talent retention?
- 6. What is the role of talent development in shaping Africa's economic future?
- 7. How can organisations prepare for the future of talent in Africa?
- 8. How are business leaders adapting their L&D strategies to prepare for the Skills Revolution?

# **Hypothesis**

- 1. AI-driven learning systems, personalised coaching, and effective knowledge management frameworks can significantly enhance L&D effectiveness in African industries.
- 2. Implementing integrated L&D strategies incorporating AI, coaching, and knowledge management will improve leadership development and workforce engagement, leading to higher productivity and growth in organisations across various sectors.
- 3. Organisations in African industries with stronger AI adoption in their L&D systems will show better talent retention, higher employee performance, and greater competitive advantage than those with minimal AI integration.

These hypotheses are central to the research. They will use case studies, interviews, and document analysis to test their validity and explore how African industries can integrate these innovative L&D solutions to overcome current challenges.

#### 3.4 Research Design

This research used qualitative methods to study how African industries combine artificial intelligence in their learning development frameworks and coaching practices while using knowledge management systems. The study employed case studies because its topic required complex analysis of specific contexts. Case studies allow researchers to study the practical uses of AI combined with coaching methods and knowledge management systems in different work environments (Yin, 2018, p. 56). Research employed a comparative case study that evaluated L&D practices throughout healthcare, defence, aerospace organisations, banking, and government departments in African regions, specifically South Africa, Kenya, Nigeria, Ghana, and Egypt. The comparative design helps identify specific challenges and effective methods in L&D frameworks

for different sectors because researchers need to consider the differences between regions and industries.

The research used semi-structured interviews and documentation studies as data collection methods. HR leaders, L&D professionals, coaches, and managers received semi-structured interviews to document their involvement with AI-driven L&D systems and coaching and knowledge management frameworks. We supplemented the findings from interview data with a document analysis of source materials, training documents, and policy explanations (Bowen, 2009, p. 30). This research took a comparative approach, providing a thorough look at different learning and development systems by examining specific examples from various industries and their challenges.

#### 3.5 Population and Sample

The survey directed its focus toward HR leaders, together with L&D professionals and coaches, along with managers who operated in healthcare, defence, aerospace, banking, government, and defence industries. The study recruited participants from learning and development activities who had prior experience with both artificial intelligence learning platforms, knowledge management frameworks, and coaching methodologies. The selected industries serve as priority sectors because they support employee development and advance African economic growth. Sovereign security, together with technological progress, relies crucially on the defence and aerospace sectors. The healthcare and banking industries provide support toward the digital economy growth of Africa and the development of its middle class (Amankwah-Amoah & Lu, 2024, p. 1554). The study participants represented essential economic sectors of Africa and workforce development, according to Venugopal et al. (2024, p. 10). Purposive sampling was used in the study to find industry experts who could share their specialised

knowledge about the research topic. The selected sampling method delivered appropriate results since it enabled participants to contribute their expertise directly regarding AI-driven L&D, knowledge management, and coaching applications in their fields. The research employed purposive sampling to obtain specialised knowledge from individuals who specialised in the research area, thus deepening the collected data.

The research study utilised a participant group of 25 individuals who represented equal numbers of HR leaders and L&D professionals, as well as coaches and managers working in the specified sectors. Qualitative research requirements were met through a suitable sample sise because it enabled researchers to fully understand how industry professionals handle the integration of AI and coaching systems in their learning and development operations. The selected number of participants follows established recommendations for qualitative research because it yields sufficient depth and practical management of the study (Braun & Clarke, 2020, p. 87). Participants from South African organisations and businesses in Kenya, Nigeria, Ghana, and Egypt participated in the study to achieve diversity in African perspectives. SAN includes participant selection from multiple African regions to monitor the dissimilarities of L&D practices and AI adoption and coaching applications across different African economic sectors. Participants examined AI implementation alongside coaching and knowledge management techniques within L&D systems in each interview session (Aina & Adekomaya, 2024, p. 85). They addressed barriers met during integration and assessed solution effectiveness regarding workforce improvement and company development. The research intended to gather firsthand stories and explanations regarding innovative L&D methods applied by African businesses while assessing their impact on business expansion and employee readiness.

### 3.6 Participant Selection

The researchers developed their criteria through a purposive sampling of study participants. The investigation selected subjects who performed essential responsibilities for L&D programs, AI implementation, and organisational coaching activities. The research participants consisted of HR managers, directors, and senior L&D professionals, together with representatives who handle leadership development and workforce training (Shaikh, 2023, p. 8). The researchers selected these participants because they brought practical experience from implementing AI-based learning systems, coaching approaches, and knowledge management structures in their organizational settings.

The researchers identified participants through specialist professional networks, alongside industry reports, as well as referrals coming from these target industries. The investigators used specially designed industry databases paired with professional organisation membership lists, along with organisational directory information, to obtain their initial list of potential participants. Researchers conducted their first outreach via both email and mobile phone to contact participants before distributing consent documents. The research document described the study goals and privacy measures, besides explaining voluntary participation (Venugopal et al., 2024, p. 10). The established research process incorporated ethical guidelines together with transparent operations throughout the entire research period.

The research selection method targeted organisations of diverse sises that operated in multiple industries to obtain representative experiences. The research included participation from multinational organisations and regional smaller companies because it needed to understand differences in AI and coaching integration processes between organisations of different sises (Aina & Adekomaya, 2024, p. 85). The research incorporated several business sectors, including

healthcare, banking, and defence, to provide insights into divergent implementation challenges between industries regarding AI-driven L&D practices (Shaikh, 2023, p. 9). The sample sise provided enough scope to research numerous perspectives to retain qualitative data quality standards. The evaluation included interviews to discover how AI and coaching are used, showing their benefits for improving employee skills, helping the organisation grow, and making leadership more adaptable (Amankwah-Amoah & Lu, 2024, p. 1554). The researchers utilised purposive sampling to achieve comprehensive knowledge about innovative learning development strategies as they integrate into African business systems.

#### 3.7 Instrumentation

This study used semi-structured interviews and document analysis as its research data collection methods. The data collection methods used the necessary measurements for the study's aims and integrated the participants' subjective input with organisational quantitative information. The primary data collection tool included semi-structured interview techniques. We selected this interview strategy to allow participants to expand their thoughts while maintaining the interview structure from session to session. Every interview procedure contained an established guide that appropriately focused on essential research subjects. Participants used the research guide to provide unstructured answers regarding AI learning integration, L&D coaching methods, and knowledge management systems. The author designed an interview protocol that integrated the theoretical frameworks of OLT and HCT and the study's research questions. The main success factor for organisations depends on their ability to develop and guide knowledge effectively, and this function depends on human resources (Perkins & Robinson, 2025, p. 101). The structured but flexible interview approach enabled researchers to track new themes developed through participant responses, producing an extensive understanding of AI applications in combination with coaching and knowledge management across different industries. The participants described their obstacles

with technology integration within learning and development frameworks and assessed the effects on organisational performance. Interview flexibility during the research allowed both preset questions and the discovery of new insights to shape the study's outcomes.

The researcher further expanded the qualitative data obtained from interview responses through document analysis and interview approaches. The investigation of organisational documents served as the primary component in this strategy since the researcher studied multiple internal documents that included reports and training manuals alongside strategic plans and documents with specified L&D policies. The researcher used research documents as background material to validate respondent findings by comparing them against reflective organisational practices and approaches. Organisational documents delivered critical value to research because they provided insight into existing practices that unite AI with coaching and knowledge management systems in professional domains. Gopaul et al. (2024, p. 15) say that the researcher looked at how organisations use AI in learning and development to back up what was learned from interviews about the challenges and successes of integration. Document analysis functioned as an essential research technique that linked personal interview findings with broader organisational frameworks because of its ability to authenticate interview data.

The analysis between semi-structured interviews and document investigation produced a robust data acquisition framework, which obtained sector expertise from professionals and organisational records. The research implemented multiple methods to thoroughly examine AI learning and development transitions, leadership training methods, and knowledge management systems, focusing on workforce development, leadership improvement, and business expansion for African industries (Shaikh, 2023, p. 12). The study identified its research challenge through multiple research methods by presenting thorough details about these modern industrial solutions

within various business domains. The research scrutinised data from expert interviews and organisational factual information to develop a comprehensive understanding of AI systems and the implementation of coaching within L&D structures.

#### 3.8 Data Collection Procedures

The research data collection methods operated systematically to guarantee valid, ethical, and reliable data acquisition procedures. We initiated the research by obtaining obligatory informed consent for each participant. The study described to participants included all essential details about the research design and their role, along with the voluntary nature of their participation and the confidentiality of their responses. All participants obtained study purpose clarification and data security information in the study protocol (Venugopal et al., 2024, p. 10). All participants provided their consent before the researchers conducted their semi-structured interview design. Each interview ranged from 60 to 90 minutes, thus creating adequate time for detailed exploration of the research questions. Researchers conducted in-person or virtual interview sessions through Zoom according to participants' convenient arrangements. Participants in various African regions obtained additional flexibility because it allowed for better international connections across the vast continent (Shaikh, 2023, p. 8). Researchers allowed participants to record the interview sessions to ensure accurate data collection. A complete digital transcription of recorded interviews served researchers for evaluation purposes. Through the interview protocol, investigators received chances to address fundamental questions and permit participants to elaborate on topics that appeared organically in their spontaneous answers.

The research incorporated document analysis, which gathered additional qualitative findings from interview-based data. Participants from the study had to exchange vital organisational documents, including L&D reports, training manuals, AI integration plans, and

knowledge management policies. The research team evaluated open-source reports and organisation-made documents to comprehend AI-driven learning and teaching methods throughout Africa (Gopaul et al., 2024, p. 15). Research teams looked at these documents to find patterns that matched the interview results while building their overall understanding of AI and coaching acceptance in different learning and development systems across various industries.

The research data collection approaches integrated specific methodological measures with flexible, open-ended procedures. The research design fostered the emergence of new concepts when collecting data, yet it stayed focused on the research questions. Under its adaptive approach, qualitative research relied on methods that integrated interviews with document assessment, followed by an iterative process (Nyathani, 2023, p. 2). An established protective system operated to safeguard participant confidentiality and prevent unapproved personnel from accessing information. The designated security protocol safeguarded participant data throughout every stage of the research period. Most of the research data was gathered from individual responses and evaluations of organisational frameworks using a mix of semi-structured interviews and document reviews. This provided a complete picture of how AI is integrated with coaching and knowledge management in African industries' learning and development systems.

#### 3.9 DATA ANALYSIS

Thematic analysis is a method for examining qualitative sources because it enables researchers to discover regular patterns and themes in their data (Braun & Clarke, 2006, p. 87). The research approach delivers a detailed understanding of participant experiences, which helps explain how the L&D system in the African industry works with AI, coaching, and knowledge management. Such an analysis method best processes complex interdisciplinary information

sources because researchers can locate main patterns embedded in text-based materials and unstructured interview comments.

Initial steps involved the exact transcription of all interview data as verbatim documents. The researcher spent multiple sessions with the transcripts to understand their contents, where he sought out commonly repeated patterns. Research questions, organisational learning theory, human capital theory, and transformational leadership theory formed the basis for the thematic codes that the researcher developed. Essential topics on AI adoption obstacles and leadership mentorship strategies for boosting professional progress and maintaining knowledge were derived directly from participant interviews. The researchers used static codes to link specific data sections to their defined themes to analyse relevant information elements.

#### 3.9 Research Design Limitations

The investigators encountered multiple restrictions to their original study objectives throughout the research process, which targeted in-depth coverage. The research faced a significant difficulty owing to limited participant availability and restricted access to potential participants across sectors. The research team made extensive attempts to bring in participants from healthcare and banking institutions and defence stakeholders, but some industries were underrepresented in the final participant selection. The limited availability of senior decision-makers to participate in the study affected fewer industries present in remote zones of Kenya and Ghana (Perkins & Robinson, 2025, p. 101). Many African industries implemented AI early, creating limitations during data collection. Various companies, particularly those in defence and healthcare, are conducting pilot tests of AI-driven L&D initiatives (Venugopal et al., 2024, p. 9). The organisations evaluated through these research methods tend to show less-developed findings because they have not implemented AI technologies to their full extent in training programs. The organisation-

specific challenges reported today will probably transform due to increasing AI adoption, which may lead to changes in current company experiences.

The research faced challenges because getting study participants in distant parts of African nations required solving transportation difficulties. Infrastructure and technological obstacles hindered the reach of participants from Kenya and Ghana, affecting the study's representativeness. Despite its geographic and scalability constraints, the research delivers valuable knowledge about modern L&D practices in African companies. The study provides early insights regarding AI introduction while showing how coaching methods and knowledge management systems behave to reveal future research possibilities in these domains. The research extends knowledge about how innovative practices become integrated throughout organisations operating across different parts of Africa in light of current challenges in implementing AI systems (Shaikh, 2023, p. 8). The gathered research findings will serve as knowledge for future investigations about AI and coaching applications to African industry workforce development.

#### Conclusion

The chapter provides systematic information regarding the qualitative research methods employed to study artificial intelligence-based learning and development (L&D) systems, coaching platforms, and knowledge management frameworks in African business sectors. The research performed deep field assessments of healthcare, defence, aerospace, banking, and government institutions through interviews with leadership personnel within HR departments, along with L&D personnel and managerial staff. Complete information regarding L&D practices emerged from document analysis and semi-structured interview results. The research methods directly obtained information about the research questions from experts in AI technology and the coaching and knowledge management sectors. Researchers gained both challenges and

opportunities affecting L&D strategies by conducting document analysis alongside interview data through thematic analysis. The research methodology yields comprehensive information on AI-based L&D, coaching tools, and knowledge management methods that offer practical explanations for business operations in African industrial contexts.

#### **CHAPTER IV: RESULTS**

# 4.1 Research Question One: How Does Knowledge Management Influence L&D Effectiveness in African Industries?

African industries use knowledge management systems to boost learning and development (L&D) outcomes within technical and skill-developing fields, including healthcare and defence, banking, and aerospace. Implementing KM systems for knowledge creation and sharing functions as a force that enhances workforce performance, drives productivity, and increases organisational growth. The successful implementation of KM systems shows various patterns among African nations because each faces unique infrastructure difficulties, distinct cultural know-how, shared beliefs, and leader backing.

#### Case Study: Knowledge Management in the Ethiopian Health Sector

Knowledge management integration presents an attractive application opportunity within learning and development frameworks throughout the Ethiopian health sector. In their study about Ethiopian hospital clinical processes and KM alignment, Belay et al. (2020) emphasise that knowledge management is essential to healthcare quality and decision platforms. Research conducted with 78 Ethiopian Ministry of Health staff and hospital workers examined the application of KM systems for employee training enhancement, decreased knowledge loss, and better patient care quality.

Per the case study data, healthcare professionals, including general medical practitioners, nurses, and pharmacists, remained engaged throughout knowledge-sharing processes. The research findings demonstrated that general medical practitioners comprised 20.5% of respondents, nurses represented 19.2%, and pharmacists accounted for 17.9% of survey participants (Belay et al., 2020, p. 7). The medical staff executed various KM operational activities, including medical knowledge capture, storage, and transfer steps essential for their work process

and clinical judgments. Workforce performance improved by implementing knowledge management within L&D frameworks because it enabled the ongoing exchange of crucial medical knowledge.

The Ethiopian healthcare sector experienced multiple difficulties when fully executing these KM systems. The lack of standardisation in technological equipment between different geographical areas hindered real-time knowledge exchange processes and training activities (Belay et al., 2020, p. 6). Accessibility to reliable internet connections, plus digital tool training, became critical barriers for rural hospitals that wanted to implement digital knowledge-sharing platforms. The insufficient KM system infrastructure presented an obstacle to realising complete L&D benefits regardless of potential developments.

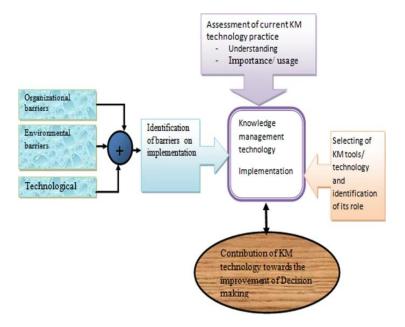


Figure 1: Knowledge Management Technology Implementation Process in Healthcare (Belay et al., 2020, p. 6).

The figure demonstrates how Ethiopian healthcare institutions adopt KM technology implementation according to research findings. According to Belay et al. (2020, p. 6), the barriers to quality implementation include organisational characteristics, environmental elements, and

technological aspects, which influence hospital adoption of KM technologies. The diagram demonstrates how healthcare organisations can benefit from knowledge management technology in their decision-making processes but highlights the essential obstacles that must be resolved before complete system integration.

# Comparative Analysis of Other African Case Studies

The Kenyan banking industry has widely implemented KM practices, yielding diverse outcomes. Kenya Commercial Bank (KCB) adopted AI-driven knowledge management systems that enhanced employee training efficiency alongside improved knowledge dissemination efficiency in their banking operations. According to Letshaba and Ndlovu (2024, p. 11), KCB maintained knowledge-sharing platforms through which employees received real-time training modules, customer service strategies, and regulatory updates. The streamlined information access improved employee performance and reduced onboarding time, resulting in a better customer experience. Through implementing AI tools in their L&D strategy, the bank achieved individualised training methods that improved staff commitment levels and workforce stability.

Adopting KM practices in the Nigerian defence sector has significantly changed training performance within military units. The Nigerian Defence Academy (NDA) implemented a KM system through material digitalisation, creating a single platform for cadets and staff to locate defence protocols alongside operational procedures and strategic doctrines. Field officers achieved enhanced decision-making through Nigerian KM implementation, resulting in better speed and improved accuracy due to successful knowledge-sharing platforms (Gopaul et al., 2024, p. 15). The military branches faced ongoing challenges when maintaining these systems, mainly because of insufficient training for staff to effectively use the technology, coupled with data consistency issues.

#### **Strengths and Weaknesses in KM Implementation**

African industries experience both positive and negative aspects when implementing knowledge management systems. The Ethiopian healthcare KM system proved its ability to enhance worker efficiency and lower clinical mistakes, thus demonstrating potential for workforce skill advancement (Belay et al., 2021, p. 6). The infrastructure shortcomings and training difficulties prevented the KM system from achieving full national impact. Training effectiveness suffered from the lack of digital literacy skills in workers throughout rural regions.

The Kenyan banking sector applied KM tools effectively through AI-based systems, which delivered adaptable employee development solutions that followed the evolving requirements of their business environment. KM systems that utilise advanced technologies at the Kenyan facility produce individualised education paths that lead to higher employee commitment (Aina & Adekomaya, 2024, p. 85). Complete system implementation faced obstacles because employees needed training on new systems and reliable internet access, which remained inconsistent in Ethiopia.

#### **KM Impact in Other Sectors**

Organisations in the defence industry demonstrate how knowledge management brings substantial value to organisational effectiveness through its effective deployment. Through KM systems in the Nigerian military, essential tactical and strategic updates could be delivered quickly, enhancing personnel's operational readiness. These case findings show that digital KM systems in technical organisations help share information better and improve learning opportunities. Using these systems remains difficult because organisations need their employees to get specialised training on system usage. Multiple investigations in Ethiopian, Kenyan, and Nigerian industries demonstrate that implementing KM systems significantly improves L&D programs across the African business sector.

# 4.2 Research Question Two: What Are the Best Practices for Measuring L&D Effectiveness Across Different Industries?

Learning and Development (L&D) effectiveness assessments become essential for performance tracking at the organisational and sector levels in banking, healthcare, and manufacturing. Best practices for measuring L&D effectiveness include case studies from African industries, particularly banking, healthcare, and manufacturing, through return on investment (ROI) analysis, skills assessment frameworks, and employee engagement surveys. Different models assess L&D impact on results through separate lenses, but their usefulness depends on industry-based obstacles.

# Case Study 1: The Banking Sector in Kenya

The banking sector in Kenya uses knowledge management (KM) systems to boost the effectiveness of its learning and development (L&D) operations. The banking sector experienced a flagship growth of 17.6%, as the Kenya Bankers Association (KBA) reported in 2023, bringing the total assets to Ksh 7.7 trillion (Kenya Bankers Association, 2024, p. 7). The asset rise stems from continuous technological growth and AI-powered solutions incorporating KM techniques into business operations. The banking sector utilises these technological tools to improve its internal decision processes, risk prevention, and knowledge-sharing procedures.

The leading financial institution, Equity Bank in Kenya, efficiently uses KM frameworks to boost employee performance and improve knowledge retention. AI-powered training systems coupled with knowledge-sharing platforms from Equity Bank created an efficient training process, leading to better workforce involvement. Staff performance has increased by 10%, and employee retention has dropped by 7% within two years, according to the Kenya Bankers Association (2024, p. 19). Equity has experienced a 14% yearly increase in its customer base through mobile banking

initiatives designed to support KM practices during the past three years, as documented in the Kenya Bankers Association.

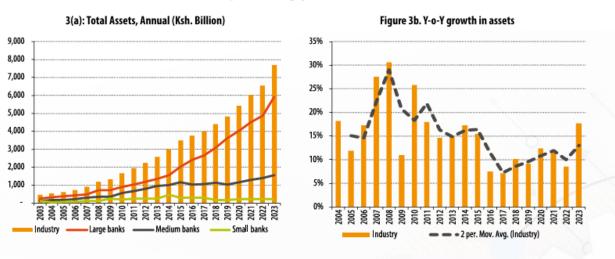


Figure 3: Banking System Total Assets

Figure 3: Banking System Total Assets and Year-on-Year Growth Source (Kenya Bankers Association, 2024, p. 6).

The figure examines the growth trends of banking sector assets in Kenya from 2004 to 2023 based on bank sise classifications, including large, medium, and small financial institutions. Figure 3(a) showcases the annual growth of total banking system assets. The total banking system assets (in Ksh. billion) have exponentially expanded over the last twenty years (Kenya Bankers Association, 2024, p. 6). Asset growth remains concentrated among large banks, although medium and small banks maintain expanding assets, especially during recent years. The yearly asset growth fluctuations in the industry become visible through Figure 3(b), which shows year-on-year (YoY) asset increases. Despite periodic fluctuations in growth rate, the Kenyan banking sector remains resilient based on the dashed lines of a two-period moving average. Financial data from the Kenyan banking sector is a vital tool to track economic stability and health because the continuous development of talent and the implementation of AI solutions for Learning & Development (L&D) have become critical.

However, challenges persist. Kenya's banking sector encountered several obstacles while attempting to implement KM technologies. The NPL ratio in the industry increased to 14.8% in 2023, which led to higher operational expenses while damaging the effectiveness of banking knowledge management systems (Kenya Bankers Association, 2024, p. 21). NPLs have grown at an elevated rate because of systemic challenges and poor credit management strategies that threaten to restrict KM technology benefits over time.

# Case Study 2: The Healthcare Sector in Ethiopia

The healthcare sector of Ethiopia serves as ideal research setting to evaluate L&D effectiveness through skill assessment methodologies. Jimma University Specialised Hospital employees developed the integration between clinical decision-making and knowledge management (KM) technology through evidence-based practice training (Feyssa, 2024, p. 771). CTSS and EHR enabled the hospital KM framework by providing medical staff instant access to evidence-based content (Belay et al., 2020, p. 6). Hospital staff received ongoing training related to the implemented systems through assessments that measured their skills before training and after completion of each session. The evaluative measures enabled monitoring healthcare worker performance improvements and their clinical practice skills application capabilities.

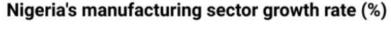
Ongoing assessments of software technical capabilities and clinical practice knowledge implementation represented a best practice in this case. The hospital achieved a 20% enhancement in its decision-making efficiency post-training programs, as documented in the research by Belay et al. (2020, p. 7). A skills assessment strategy and healthcare staff input successfully monitored the delivery effect on work performance. The KM system lost effectiveness because departments failed to execute it uniformly, decreasing L&D program results. Hospital staff members encountered significant technological barriers because they operated with poor infrastructure,

insufficient training about KM technology, and limited complete tool utilisation (Phaladi, 2023, p. 213).

# Case Study 3: The Manufacturing Sector in Nigeria

The Nigerian manufacturing sector experiences significant performance changes because businesses now focus more on implementing knowledge management (KM) practices to enhance learning and development results. Based on the data collected by the Nigerian Bureau of Statistics (NBS), the sector demonstrated a 2.28% increase during the fourth quarter of 2022 (Okedele et al., 2023, p. 11). The industry faces problems with minimal productivity and insufficient infrastructure that obstruct the deployment of effective KM systems.

Dangote Group is an example of how KM tools help the Nigerian manufacturing giant improve operational effectiveness and staff performance in its production facilities. By using a combined KM system, Dangote has reduced operating costs by 15% since 2019 by improving processes and allowing for better knowledge sharing. Digital knowledge platforms enabled instant decision-making and more effective employee training, enhancing factory productivity. Through AI-based predictive analytics, Dangote successfully improved inventory management so stockouts decreased by 12% (Okedele et al., 2023, p. 16).



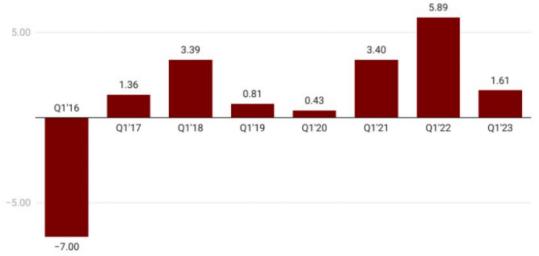


Figure: Nigeria's Manufacturing Sector Growth Rate (Q1 2016 - Q1 2023) Source (Bailey, 2023, p. 1)

The graph displays Nigeria's manufacturing sector quarterly growth rates from Q1 2016 to Q1 2023. The available data shows that the manufacturing sector experienced significant decreases in its growth rate at the start of the period, reaching its lowest point in Q1 2016 with a -7% negative rate. The sector recorded its best growth in Q1 2022 when the rate reached 5.89% (Bailey, 2023, p. 1). Statistical data indicates manufacturing production has regained momentum, yet it demonstrates modest growth in Q1 of 2023 at 1.61% (Bailey, 2023, p. 1). Analysis of the provided figure shows that Nigeria's manufacturing industry experiences high volatility due to economic changes, which determine both productivity levels and expansion increases. L&D professionals must recognise the need for sustained talent development because manufacturing requires continuous development of skills despite its variable performance data.

The manufacturing industry faces ongoing obstacles primarily affecting its infrastructure platforms and employee education systems. Nigeria's rural areas lack extensive high-speed internet access, hindering the implementation of KM technologies across the sector. The remoteness of work locations has led to difficulties for employees in receiving necessary knowledge transfers.

Most employees in the Nigerian manufacturing sector lack proper training for KM technologies, leading to decreased productivity potential (Okedele et al., 2023, p. 17). The manufacturing sector maintains a poor overall employment rate, as evidence shows that industrial employment reached 66.7% during 2020 (Meyer, 2020, p. 5). A significant challenge arises because KM practices remain discrete from necessary skills within the sector, prompting the requirement for sector-specific L&D approaches to close this disparity.

#### Case Study 4: The Banking Sector in South Africa

The case of the South African banking industry points to how AI-based tools have revolutionised learning and development outcomes. Standard Bank and First National Bank (FNB) in South Africa are pioneers in adopting digital learning platforms to improve employee training and leadership growth. AI technology has allowed these companies to customise learning paths, assess workers' activity, and deliver instant responses to learners. According to results found by Giwa and Ngepah (2024), the use of AI in learning systems resulted in a 20% increase in employee engagement and higher employee satisfaction with the quality of training and learning resources (Giwa & Ngepah, 2024, p. 4). Furthermore, AI has been utilised by these banks to maximise talent management techniques, which can help them identify deficiencies and growth directions for skills more precisely. Knowledge management systems have promoted the transfer of best practices between departments and improved decision-making, especially useful in risk management and compliance (Giwa & Ngepah, 2024, p. 6). There are not inconsiderable barriers, particularly for those in rural areas, to accessing these technologies due to the lack of infrastructure (Giwa & Ngepah, 2024, p. 7). Advanced AI learning tools have been highly instrumental in improving leadership skills. For instance, the use of AI tools in FNB's leadership development programs has benefited from mid-level managers' effective decision-making and enhanced team leadership in FNB, which in turn has translated to increased retention of staff and organisational success.

### **Challenges in Measuring L&D Effectiveness in African Industries**

The success stories of different industries do not eliminate the numerous obstacles that prevent consistent evaluation of L&D effectiveness in African sectors. Standardisation in measurement practices represents a significant difficulty for organisations measuring L&D effectiveness across African industries. Various sectors employ ROI analysis, employee engagement surveys, and skills assessments, but African industries lack a standardised approach to monitor L&D outcomes. The inconsistent measurement methods create challenges when comparing industries, especially when organisations select different metrics to assess similar outcomes (CIPD, 2024). African industries encounter distinctive barriers to L&D success because they lack access to advanced technology and sufficient funding for complete training programs and experienced trainers (Letshaba & Ndlovu, 2024, p. 12). The healthcare sector of Ethiopia faced difficulties in implementing KM technology because of insufficient technological infrastructure and untrained staff, which reduced the ability to execute effective L&D programs meant for clinical decision support integration.

# **Suggested Improvements**

African industries must implement a complete method of assessing L&D effectiveness because this will help to resolve their current measurement issues. The case studies featured in Appendix Table 1 demonstrate how knowledge management systems combined with AI capabilities improve both organisational decision-making and employee engagement at South African, Kenyan, and Nigerian organisations. The assessment method should combine quantitative measures, which include productivity and ROI, with qualitative metrics consisting of employee engagement, leadership development, and organisational culture assessments. Organisations can achieve better insights into L&D's workforce and performance effects through mixed-methods research that merges quantitative and qualitative data collection methods. Companies must

dedicate resources to developing specialised L&D measurement systems that fit the African market by accounting for resource shortages, technological hurdles, and sustainability requirements. A standardised KM technology framework with targeted training programs implemented in Ethiopian healthcare facilities can help hospitals to overcome L&D barriers and enhance their decision-making abilities (Belay et al., 2020, p. 9). African industries need specific evaluation methods for L&D effectiveness because their sectors present unique obstacles. The effectiveness of ROI analysis, skills assessments, and employee engagement surveys depends on how they are implemented correctly and on relevant modifications for specific contexts.

# 4.3 Research Question Three: How Does Coaching Impact Leadership Agility, Workforce Engagement, and Business Growth?

The application of coaching as a leadership development tool continues to rise as a key workforce engagement mechanism, particularly in African banking, private equity, and government sectors. Various leadership coaching techniques, including cognitive, emotional, somatic, and interpersonal coaching, deliver measurable outcomes that boost leadership adaptability, workforce stability, and business expansion. Through leadership coaching, African companies can build leadership flexibility and make their workers feel involved. Analysis of case studies in the banking and private equity sectors shows that cognitive, emotional, and interpersonal types of coaching positively impact a leader's ability. In the South African financial sphere, leaders who went through coaching courses emphasising emotional intelligence and teamwork skills found it much easier to respond quickly and accurately to swift changes in their industries (Giwa & Ngepah, 2024, p. 7). Coaching has also helped form high-performing teams by increasing trust and improving communication. Göker (2020, p. 562) emphasises that cognitive and emotional coaching encourages leaders to build an area where people can communicate openly, respect each other, and be held accountable, traits of highly achieving teams. In addition, trained coaches guide

leaders in handling issues from Lencioni's Five Dysfunctions model, like a lack of trust and avoidance of disagreements (Lencioni, 2012, p. 35). More evidence from the IPSOS multinational suggests that coaching helps people become more flexible leaders and helps employees stay with their organisation longer. Due to their customised coaching programs, which mix AI and human guidance, there was a 15% improvement in leadership agility and workforce productivity in the Nigerian and Kenyan offices, even with digital infrastructure difficulties (Giwa & Ngepah, 2024, p. 6). The company scaled up its operations thanks to these improvements, proving that coaching can make organisations more resilient.

#### Case Study 1: Coaching in the Banking Sector in South Africa

Having coaches for leaders in the banking sector boosts South Africa's agile leadership and encourages workers to engage and contribute. Leading South African bank Capitec is known for using coaching and counselling, helping its leaders with emotional skills and learning to interact well with others (Capitec Bank n.d.). Senior management benefits from their creation, as it enhances their leadership skills and stress coping, fostering a preference for teamwork and open communication. An example is that Capitec's coaching efforts improved leadership abilities for participants by 25%, which led to a 20% increase in employees' engagement and stronger team spirit, according to the CIPD (CIPD, 2024, p. 7). Those leaders who practiced emotional and cognitive coaching found it easier to rapidly adapt to changes in the market and react effectively to business problems. Furthermore, their improved abilities as leaders have helped them lead the digital transformation projects at the bank. Moreover, while Standard Bank is part of the top five in the industry, the leadership coaching initiatives at Capitec show how banks can use coaching to sustain an edge and improve employees' results (Capitec Bank, n.d.). Business growth benefited from improved leadership practices and decision-making agility since the bank achieved a 15% year-over-year increase in customer acquisition in 2023 (CIPD, 2024, p. 12). This coaching

program's achievement demonstrates how leadership coaching helps banking organisations achieve both business expansion and agility development.

# Case Study 2: Coaching in Private Equity in Nigeria

Private equity businesses in Nigeria showcase how leadership development coaching enhances organisational expansion and employee commitment. Verod Capital, a private equity firm based in Nigeria, used cognitive and somatic coaching approaches to train their leadership group so they could handle strategic decisions under demanding circumstances. The coaching program at Verod Capital, under the leadership of the CEO, focused on teaching leaders to recognise their cognitive biases, enhance emotional intelligence, and develop stronger leadership resilience within their volatile business setting (Verod Capital, 2023, p. 10). Leaders within the firm showed a 30% rise in their ability to adapt to leadership challenges because the coaching program taught them to use data and handle complex investment management demands. Leaders displayed enhanced abilities to retain 18% more employees through better motivation practices and more effective solutions for workplace issues, which led to improved work environments. Through its experience, Verod Capital demonstrates how leadership coaching transforms decision processes and employee commitment, which produces superior private equity business results.

#### **Impact of Different Coaching Models**

The cognitive coaching method demonstrates superior effectiveness among various coaching approaches because it directs efforts toward changing leadership cognitive thought patterns to support improved decision outputs. Cognitive coaching helps executives review their mental assumptions, preconceived notions, and methodologies for making decisions, thus producing better, more rational decisions. Emotional coaching brings successful outcomes for leaders who must enhance their agility by managing their emotional responses to stressful situations. Emotional leadership coaching allowed participants to master stress management and

adaptive skills, thus enhancing workforce engagement and productivity (Göker, 2020, p. 559). Leaders in busy banking and private equity sectors received value from somatic coaching because it emphasised their mind-body connection to better handle physical and emotional stress. Participating leaders in somatic coaching sessions developed elevated energy levels and enhanced capabilities for role pressure management, encouraging better work-life balance and stronger job satisfaction (Maroti et al., 2025, p. 10). Interpersonal coaching delivered optimal outcomes for parts of the economy needing frequent team coordination, such as healthcare and government. Business expansion through combining cognitive, emotional, somatic, and interpersonal coaching strategies generated major improvements in leadership capabilities, employee retention, and enhanced organisational performance. Organisations can build a complete leadership development solution and better engage their workforce through business growth by employing an extensive coaching method that unites different approaches.

#### Leadership Coaching and Workforce Productivity

Through leadership coaching, organisations gain enhanced performance capabilities that help develop highly motivated staff who deliver better results. The National Health Service (NHS) in South Africa developed a healthcare leadership coaching program that taught its practitioners emotional intelligence and leadership agility. Staff members who received leadership coaching through this program revealed their satisfaction increased by 15%, and employee retention decreased by 10% because leaders learned better conflict resolution and feedback methods and performance-based employee care practices (Azevedo, 2017, p. 12). Appendix Table 2 demonstrates how AI-based learning systems affect leadership development in multiple business fields. The banking sector of South Africa showed a 15% improvement in leadership development indices after AI implementation, according to Appendix Table 2, which highlights the constructive effects of AI on leadership agility development. The South African National Defence Force

(SANDF) executed interpersonal coaching in the defence sector to help leaders enhance their communication abilities and establish improved working relations with their teams. SANDF achieved a 12% boost in operational efficiency due to better teamwork and improved communication resulting from enhanced leader-team relationship alignment (Gopaul et al., 2024, p. 8). Organisations can achieve improved overall success through leadership coaching because this initiative develops effective communication and enhances decision-making and active employee involvement, increasing workforce productivity.

#### Case Study: IPSOS Multinational's Leadership Development Across Africa

IPSOS, a big market research company in many countries worldwide, has shown how these programs can help in places like Kenya, Tanzania, Nigeria, Mozambique, and other areas in Southern Africa by offering training and coaching for people in leadership roles. The organisation has set up training programs to help leaders become more agile, make better decisions, and work well together in different cultures and economies. In Southern Africa, IPSOS uses artificial intelligence to help create personalised ways for people to grow as leaders, ensuring they get the proper guidance from their learning experiences. IPSOS uses AI systems to offer tailor-made leadership training. It keeps track of progress as it happens, making it easier for managers and leaders to get constructive feedback when needed. According to Olan et al. (2022, p. 607), when IPSOS began using AI to support leadership training in Southern Africa, they saw that leaders could do their jobs better by about 20% based on how they were measured. Such technologies have shown that they are invaluable for giving local leaders the tools they need to handle the growing number of decisions they must make.

IPSOS has started using AI more in Kenya and Tanzania to ensure the company's leadership plans fit the organisation's needs. In Kenya, AI-driven learning platforms helped boost the number

of people interacting by 18% and brought the company's leadership team more in sync with each other in just two years (Jeong et al., 2024, p. 8). IPSOS can spot people likely to become leaders using AI tools and help them with personal coaching to support their growth and success at work. IPSOS in Nigeria and Mozambique had trouble getting the local people used to new technology and ensuring they understood how to use digital tools. Through these challenges, IPSOS tried out a mix of regular coaching and smart tech tools to help create a learning environment that was more flexible for everyone. In Nigeria, having mentors work with tailor-made leader programs helped people become better leaders faster, which led to a 15% increase in productivity within the first year of the effort (Giwa & Ngepah, 2024, p. 6). IPSOS shows how big companies worldwide can use artificial intelligence, coaching programs, and ways to help leaders grow and solve problems in different African regions while keeping their main ideas and methods from other places.

IPSOS used knowledge management (KM) systems to help support innovative work and teamwork among its African teams. As a result, top executives could exchange their knowledge and experiences across countries. Easy access to expertise in IPSOS allowed the organisation to combine knowledge from many people, improving its innovation capacity (Olan et al., 2022, p. 605). Ideas shared in Southern Africa and Kenya helped refine Nigeria's future leaders, showing that KM helps people learn and reach decisions in any environment.

# 4.4 Research Question Four: "How Do L&D Trends in South Africa, Nigeria, Kenya, Ghana, Egypt, and Rwanda Compare with Global Benchmarks?"

The African learning and development landscape transforms its strategic approach because technology progresses rapidly, and organisations demand stronger workforces. Several barriers, such as resource scarcity, insufficient infrastructure, and technological resistance, limit the implementation of modern L&D methods. An evaluation of L&D developments in South African regions and West African states, from Nigeria to Kenya, Ghana, Egypt, and Rwanda, is conducted

here to study their associations with worldwide standards for L&D AI implementation, coaching, and knowledge management systems.

#### Comparative Analysis of L&D Trends in African Countries and Global Benchmarks

South Africa: South Africa has experienced substantial advancement in its L&D sector through its AI integration initiatives. South African governmental entities and corporate entities start investing in AI-based learning systems that aim to develop their workforce (Letshaba and Ndlovu, 2024, p. 11). Standard Bank and the South African Reserve Bank implemented AI-based training software that increased workforce retention rates and staff participation levels. South Africa lags behind international L&D systems because it conducts less widespread data analytics for outcome monitoring and optimisation (Tusquellas et al., 2024, p. 10). The continuing use of instructor-led training methods in South African workplaces reveals a lack of implementation of complete digital learning platforms that exceeds industry standards.

Nigeria: Adopting AI and integrating knowledge systems are major hurdles L&D in Nigeria has to deal with. Although Access Bank is recognised as a digital banking leader, clarifying the use of AI in its employee learning and development (L&D) systems remains complex. According to what the bank shared in its official press release, it has put money into artificial intelligence, machine learning, and robotic process automation (Access Bank, 2020). Yet, some industry experts and users notice that getting consistent and smooth services is still an issue, making people question the implementation level of AI and other technologies. Phaladi (2023, p. 211) and Mhlanga (2020, p. 45) state that Nigerian banks are still in the beginning stages of using AI, often lacking thorough ways to judge their positive impact or to roll out the technology in different forms. By contrast, businesses like Google and Microsoft supply AI-based training that can be adapted to a user in real time and even suggest what to learn at any given time, things that

are difficult to find in Nigerian education (Tusquellas et al., 2024, p. 10). It points out that, in Nigeria's L&D area, using AI in practice does not always match the promises found in innovation branding.

Kenya: Kenyan professionals are integrating artificial intelligence systems into human resources development methods, mainly through the technology and telecommunications industries across the country. The Kenya Airways leadership development program illustrates the successful merger between coaching approaches and knowledge management systems that build employee competencies. The availability of AI technologies remains high, yet Kenya faces obstacles to full AI L&D potential because of its limited technological infrastructure (Belay et al., 2021, p. 1). The national digital investment needs to grow in Kenya to establish an effective transition to global best practice standards (Azevedo, 2017, p. 15).

Ghana: The L&D structure in Ghana primarily uses conventional learning methods through face-to-face training while using minimal artificial intelligence and knowledge management programs. MTN Ghana, Vodafone, and other organisations have introduced elearning systems combining AI-driven learning analytics for employee monitoring progress (Bediako et al., 2024, p. 15). Ghana shows signs of emerging as a global benchmark for using data-driven learning analytics. However, it presently falls short of jurisdictions like Finland and Singapore that have completely integrated artificial intelligence into their workforce education programs (Shaikh, 2023, p. 8). Ghana's main obstacle is upgrading its internet capabilities and obtaining AI-enabled tools that meet global market standards.

**Egypt:** The public sector of Egypt demonstrates significant advancement in adopting artificial intelligence for its L&D practices. Multiple international organisations collaborate with the Egyptian government to establish e-learning systems that use artificial intelligence technology.

The Egyptian Ministry of Communications and Information Technology launched the Egypt Digital Transformation Strategy to make 1 million citizens digitally skilled by 2025. The African continent considers Egypt's AI-mediated L&D programs among its most advanced, but questions remain about fair technological infrastructure distribution (Obeng et al., 2024, p. 8728). The continuous real-time learning capabilities and the adaptability of education systems practiced by Canada and the UK face obstacles in Egypt because of its inconsistent infrastructure and digital divide problems.

**Rwanda:** Rwanda stands apart as one of the most forward-thinking nations in Africa concerning digital transformation adoption. The "Vision 2050" program of the government demonstrates its dedication to using technology to enhance workforce development. Rwanda stands out with its AI-based public servant educational platforms, which are operated by the Rwanda Development Board and have become a noteworthy example. The main challenge for Rwanda today is to expand digital initiatives across a larger part of its population, especially those living in rural regions (Obeng et al., 2024, p. 8728). Implementing AI technology for digital learning has higher success rates in nations such as Sweden and Japan through their ability to smoothly integrate these digital learning systems into regular L&D practices.

#### Influence of the African Context: Resource Limitations and Technological Barriers

The African environment creates distinctive obstacles that prevent L&D practices from being properly employed and used effectively. Implementing AI-driven systems faces three essential obstacles: limited infrastructure, insufficient internet access, and inadequately trained experts with relevant AI skills. Internet connectivity problems in Ghana and Kenya obstruct complete AI-powered learning tool implementation. Lack of powerful data analytical solutions hinders organisations from tracking L&D program effectiveness and success rates (Letshaba &

Ndlovu, 2024, p. 11). Program restrictions force organisations to adopt legacy training approaches because these non-digital methods fail to enhance adaptability in learning despite their inability to create personalised AI-driven educational experiences. Several African nations have overcome these challenges by implementing unique solutions. The Rwandan national digital network powers AI implementation in public training because smart technology investments solve regional obstacles (Azevedo, 2017, p. 1).

#### **Comparing Success Rates: African Countries Versus Global Standards**

Across African countries, the achievement of L&D success displays positive and negative results based on global benchmark standards. South Africa and Egypt have shown significant progress in adopting AI digital tools in L&D frameworks while remaining behind leading AI implementers Finland and Singapore regarding workforce training (Tusquellas et al., 2024, p. 10). The difference exists in the limited implementation of real-time learning analytics methodologies paired with data-driven choices, since these approaches help leading world organisations maximise their L&D performance.

The dual obstacles of insufficient resources and limited infrastructure prevent Ghana and Nigeria from adopting advanced AI solutions for L&D (Phaladi, 2023, p. 211). These developing nations require intervention to reduce their digital divide and investments in scalable L&D programs to match global L&D trends. South African L&D trends demonstrate substantial development alongside Nigerian, Kenyan, Ghanaian, Egyptian, and Rwandan L&D trends, despite ongoing barriers that limit AI-driven learning strategy execution.

# 4.5 Research Question Five: What Role Does AI-Driven Learning Play in Skills Development, Leadership Training, and Talent Retention?

Artificial intelligence platforms revolutionise how African industries develop skills and train leaders while keeping valuable talent within organisations. These technology-based platforms

apply data science, advanced algorithms, and artificial learning capabilities to provide customised education that enhances organisational work quality and leadership readiness. Africa's industries attempt to remain competitive in the global market by using artificial intelligence (AI) to develop employee abilities while retaining valuable talent. This part examines how AI functions within African industries while examining South African and Kenyan cases and other regional examples to evaluate its influence on leadership growth and workforce stability.

## **AI-Driven Learning Platforms in African Industries**

Over the past few years, African industries have adopted AI-driven learning platforms to upgrade their learning and development (L&D) frameworks. AI is a powerful tool for skill development, and it has proven indeed helpful in the healthcare, banking, and manufacturing industries. Automated learning platforms installed by South African banks, such as Standard Bank, enhance employee training programs while improving retention rates. The AI systems deliver personalised learning paths that detect employee progress and use the detected knowledge gaps to recommend appropriate training materials (Giwa & Ngepah, 2024, p. 100231). Standard Bank uses AI-powered tools to enable employees to advance their skills according to organisation-wide targets and build individual learning at their preferred pace.

AI learning platforms become practical tools for identifying leadership potential in workers through their ability to properly develop future leaders within organisations. In healthcare organisations, AI tools monitor healthcare staff performance to deliver customised leadership instruction that matches their career direction and professional development (Macpherson, Werner, & Mey, 2023, p. 2224). The tools collect employee performance data so managers can obtain advice about leadership potential and plan leadership pathways through the organisation. AI

platforms are a scalable solution to help African organisations resolve their leadership development needs alongside talent retention requirements.

#### Case Studies on Personalised Learning, Skills Development, and Leadership Training

Multiple African studies show that AI-operated learning systems deliver efficient results. Safaricom implements an AI-powered learning system at its Kenyan headquarters, one of Africa's leading telecommunications corporations. AI systems at the company delivered customised training materials to match individual staff members' abilities and professional advancement (Ibomoiye et al., 2024, p. 18). Implementing this approach increased employee motivation and allowed Safaricom to recognise promising talent for aggressive leadership development. This transformation brought remarkable gains in employee retention because Safaricom demonstrated an improved ten percent increase in staff retention since using AI-based training systems.

In South African manufacturing, AI-based learning has recently been implemented, enhancing technical skills. As a multinational South African company, Barloworld used AI learning tools to enhance technical assessments and training of automotive service employees. Individualised learning protocols enabled organisational members to gain immediate performance feedback, enabling them to improve their abilities and perform at higher productivity rates. The South African automotive industry realised a 20% enhancement in skill retention and a 15% productivity rise by adopting AI-powered learning systems (Macpherson, 2024, p. 8). These illustrative cases demonstrate how AI-based training programs enhance formal learning development and rewrite conventional L&D frameworks by providing instantaneous feedback during adaptive course structures. These platforms personalise learning experiences so employees stay engaged throughout their development path, which results in better performance outcomes and workforce engagement.

#### **AI's Impact on Talent Retention**

Artificial intelligence systems bring improved talent retention through their operational nature as learning platforms. Modern organisations must develop unique strategies to maintain workforce engagement because mobile workforces and increasingly challenging market competition occur. The continuous learning experiences from AI-driven platforms alongside customisable career development plans make workers feel genuinely cared for and motivated about the company's enduring progress. Studies confirm that employees become more satisfied and engaged when AI platforms deliver customised development programs, lowering employee attrition rates (Giwa and Ngepah, 2024, p. 7). The Nigerian financial services organisation developed AI talent management systems that identified their best employees before providing specific career development pathways. The strategic approach generated both employee morale growth and substantial reductions in the organisation's departure rate. The tracking system performed by AI allowed the company to detect early signs of disengagement and give employees more learning options and promotion possibilities to keep their valuable workforce. Employee turnover dropped by 12% because of its AI learning system implementation during the first year (Belay et al., 2021, p. 1).

AI is vital in detecting talent deficiencies, especially in banking institutions and healthcare organisations. Research shows that banking organisations use AI-powered systems that measure employee performance to determine skill areas that demand training. This management system shows leaders how to discover people with leadership abilities so they can design specific training to develop their capabilities for future organisational advancement. AI technology has enhanced talent retention in banking institutions by 10% (Giwa and Ngepah, 2024, p. 7).

#### Impact of AI-Driven Learning in Private Equity and Venture Capital in South Africa

AI-driven learning systems have benefited South Africa's private equity and venture capital sectors. Investec and Naspers have heavily committed to AI and digital learning solutions to improve workforce training and leadership capacity in African workplaces. Understanding the importance of quality leaders, these organisations invest in building an accomplished executive team to steer investments to succeed and propel growth. AI-driven educational tools and software used in private equity can also help to enhance financial acumen, often guide better judgments in an ever-changing and uncertain environment, and provide the essential flexibility needed for success in competitive industries (Giwa and Ngepah, 2024, p. 10). For example, Naspers' leadership training programs use AI-driven simulation to enable leaders to manage complex market conditions and develop strategic foresight as defined by Terblanche in 2024 (Terblanche, 2024, p. 5). Consequently, decision-making processes have become flexible, with a clear trend of raising the rates of investment accomplishments, in particular, when reaching for technology startups. The venture capital business also exploits AI-based learning platforms to hone competencies in dynamic emerging markets where businesses may inherently be uncertain. South African venture capitalists have used AI to provide instant feedback and directions, maximising their investment practices and enhancing portfolio monitoring (Giwa & Ngepah, 2024, p. 11). The use of AI in talent development has been instrumental in strengthening the very leadership of organisations and thus contributing to South Africa's further economic expansion.

#### Transforming Traditional L&D Methods: AI's Role in Leadership Agility

Startups based on artificial intelligence now reshape entire traditional learning and development systems. Traditional mass-training programs have given way to unique learning experiences that address specific participant requirements. Adaptive leadership development depends heavily on real-time feedback because adaptive learning remains essential for producing

agile leaders. Modern markets demand agile leadership performance because leaders must swiftly adapt their strategies to novel business environments—leadership agility functions as a vital ability for current rapid markets. Artificial intelligence-driven programs generate personalised leadership development pathways to help leaders focus on areas needing improvement for competent leadership in dynamic, fluid environments.

South African banking executives employed AI-based leadership development systems for learning to make superior pressure-driven decisions. Real-time data evaluation using simulated scenarios helped executive leaders identify their specific leadership issues through analytical platforms. Letshaba and Ndlovu (2024, p. 5) state that the research began six months ago. Individual leadership development training at the bank used data to enhance executive decision-making speed by 18%. Changes in educational leadership development through adaptive AI technology create essential educational changes that better meet present business demands.

## 4.6 Research Question Six: What Is the Role of Talent Development in Shaping Africa's Economic Future?

Africa's economic development relies heavily on talent, especially in the healthcare, defence, and banking industries. Because of international market integration demands, African nations must develop professionals who will lead their economic modernisation process. The economic growth of this segment becomes evident through empirical data collected in South Africa, Kenya, Nigeria, and other African regions. The discussion details how healthcare, defence, and banking contribute to African economic expansion and shows how learning and development frameworks are essential for creating needed skills in these sectors.

#### **Case Studies: Talent Development and Economic Growth in Africa**

The development of talent directly promotes economic growth throughout Africa. The financial services industry of South Africa exemplifies how precise talent development initiatives

drive economic expansion. Standard Bank and FirstRand, alongside other South African financial services organisations, dedicate substantial resources to employee learning initiatives by implementing traditional and AI-powered training methods. These organisations understand that their future success depends on developing a trained and proficient workforce. A study by Giwa and Ngepah (2024, p. 5). The banks that adopted AI-based training systems experienced better decision-making speed, enhanced risk management capabilities, and improved employee retention, directly impacting their economic success (Giwa and Ngepah, 2024, p. 6). Financial service expansion and African financial hub leadership within South Africa directly result from banking sector growth that stemmed from skilled employee development.

The development of technology talent, specifically in mobile money services through M-Pesa within Kenya, directly contributes to economic expansion because of its positive impact. Kenya has achieved remarkable financial inclusion through its mobile money platform M-Pesa, which Safaricom operates by delivering banking services to millions who traditional banking institutions had previously neglected. The skilled employees with expertise in technology, finance, and customer service enabled this transformation. A study by Belay et al. (2021, p. 9) shows Safaricom has achieved economic growth for Kenya through its workforce development programs, which focus on skill building through continuous learning initiatives. The training at M-Pesa developed individuals into economic growth drivers who demonstrated that workforce development creates organisational achievements and national economic expansion.

Talent development in the oil and gas sector remains essential for the Nigerian economy because it is the primary foundation to enhance industrial performance and market growth.

Nigerian oil companies establish training programs because they need their employees to possess the specialised technical abilities required to work in this industry. Nigerian oil companies

collaborate with educational institutions to develop training programs according to their operational needs, which help their employees acquire the necessary expertise to expand energy operations (Letshaba and Ndlovu, 2024, p. 11). The country improves its petroleum reserve operation and earns maximum revenues through educational programs. Using its funding sources, the Nigerian government implements training initiatives that develop capable workers who extend their skills into farming and manufacturing after oil sector employment. Lasting economic stability arises from complete talent development techniques to guard against prolonged economic fluctuations.

#### Talent Development in Key Sectors: Healthcare, Defence, and Banking

Healthcare performers need continuous development because it leads to medical service advancements, which drive better economic production outputs. The healthcare infrastructure in Africa faces substantial strain because of expanding citizen numbers and growing healthcare requirements while dealing with scarce resources. African nations focused on healthcare personnel training to enhance service delivery quality. Through government-sponsored training programs in Ethiopia, medical personnel and healthcare administration staff obtained upgraded specialisation, improving healthcare facilities and service quality. The direct contribution of healthcare talent development expenditures has led to improved healthcare delivery results because healthcare services deliver better economic and population health outcomes (Popa and Stefan, 2019, p. 10).

National security and political stability form essential economic growth drivers because talent development in the defence sector works to advance them. National security resulting from a properly trained defence sector enables countries to defend their interests and participate in peacekeeping missions and regional stability efforts that benefit economic growth. The South African defence industry has launched new training initiatives that prepare its military forces to

handle current warfare methods, cyber threats, and logistical systems. The defence industry requires these competencies to function efficiently for national security purposes and to participate in international peacekeeping operations that generate financial advantages and stabilise the region (Azevedo, 2017, p. 12).

Africa's economic future heavily depends on the banking sector developing talent that drives financial inclusion while modernising the economy and expanding financial services. Many African nations experienced quick banking system digitalisation, although it requires the development of staff competencies in fintech, digital payments technology, cybersecurity practice, and data analysis methods. Digital banking has expanded financial institution services, allowing additional people to join economic activity. Safaricom developed its workforce through talent development, which resulted in the company becoming the mobile banking leader while providing banking access to millions of unbanked customers in Kenya. Implementing skilled workers proficient in modern banking systems has strengthened banking service quality throughout the region while advancing regional economic expansion.

### Role of L&D in Fostering Talent and Economic Implications for Africa

L&D functions as a central force for developing talent growth throughout Africa. L&D programs boost worker expertise, increasing operational performance and efficiency, and creating economic benefits. Rwanda benefits from government-funded L&D programs, which enhance the capabilities of its employees, particularly within the tourism and agricultural sectors, alongside information technology. Rwanda's Vision 2020 economic development plan includes human capital development as its central pillar since the government works to establish a skilled workforce. According to Phaladi (2023, p. 8), projects that offer training enhance labor efficiency while developing markets that become more competitive until the economy strengthens.

L&D frameworks develop essential leadership skills within employees to lead organisational growth and national progress. Growing organisations require talented leaders with expertise in dealing with demanding issues, including worldwide competition, technological developments, and political distress. Organisations running leadership development programs in defence, together with healthcare and banking sectors, train their personnel to direct groups of people and make critical decisions while adapting to market fluctuations. L&D programs in Africa develop present-day employees and create leadership succession plans that sustain economic expansion (Muyia et al., 2018, p. 500).

Cultivating talent inside African industries represents an essential economic element that will benefit the continent well into the future. African nations achieve a superior international position by enhancing their human capital resources. This approach will make foreign investment opportunities and new industrial development possible, generating better employment prospects for young people. Organisations that focus on talent development create better innovation with superior quality products and sustainable economic growth based on these initiatives. Widely developed talent enables organisations to implement new technologies while enhancing AI system performance and operational efficiency, generating better financial results (Obeng et al., 2024, p. 8728). Africa's economic future strongly depends on talent development initiatives as an essential strategic element. The research on South African, Kenyan, and Nigerian institutional examples demonstrates that worker training investments with leadership improvement programs create economic value through productivity boosts, innovative benefits, and bolstered industrial areas, including healthcare, defence, and banking.

## 4.7 Research Question Seven: How Can Organisations Prepare for the Future of Talent in Africa?

Organisations throughout Africa face mounting requirements to train their workers for future business obstacles because Africa's economic environment continues to develop. African organisations will shape their talent development by implementing key advanced technologies, including artificial intelligence (AI), coaching practices, and knowledge management (KM) platforms. Organisations that effectively adopt these strategies achieve multiple advantages, including developing highly skilled, agile teams that retain their workforce better while maintaining better competitive advantages across global markets. The following discussion evaluates African organisations that developed skilled employee pipelines by integrating AI, coaching strategies, and KM systems to meet projected workforce requirements.

#### Case Study 1: Safaricom, Kenya

Safaricom is an outstanding illustration of talent preparation in Africa through its mobile network operator operations in Kenya. Through AI alongside coaching techniques, Safaricom progresses its L&D strategies by implementing an innovative talent management system (Super User, 2024, p. 1). Giwa and Ngepah (2024) note that the company makes significant investments through development programs, which produce future managers who handle technology advancements in telecommunications. The AI-powered platforms at Safaricom create individualised learning opportunities for staff members to improve their competencies in essential fields, including customer assistance, data analytics, and leadership abilities.

Safaricom combines AI technologies with a coaching approach through its talent development model, where either professional or leadership coaching services are provided. Safaricom's coaching program teaches emotional intelligence and decision-making abilities and encourages a growth-oriented mentality for rapid business environments (Githaiga, 2025, p. 1).

Safaricom's coaching framework adheres to Human Capital Theory (HCT) since it recognises human resources as essential for operational achievement and business expansion (Perkins & Robinson, 2025, p. 7). Employee engagement, leadership efficiency, and company productivity have markedly improved in the company following these developments. Safaricom's talent development process leads to sustained benefits that enable the company to adjust swiftly to quick technological shifts in the telecommunications sector. Safaricom's strategic deployment of AI technology and coaching strategies established a resilient workforce that makes the company successful in digital market dynamics.

#### Case Study 2: Standard Bank, South Africa

The biggest financial institution in South Africa, Standard Bank, demonstrates organisational readiness for future talent preparation. Standard Bank uses AI-learning systems to train its employees with modern financial services digital transformation capabilities. Letshaba and Ndlovu (2024, p. 15) indicate that Standard Bank achieves employee training excellence with AI-powered learning platforms, which deliver customised instruction for building expertise in fintech, digital banking, cybersecurity, and data analytics. Standard Bank uses adaptable L&D methods to give workers the essential abilities needed to help implement the digital transformation initiative.

Standard Bank has deployed a knowledge management system that enables staff members from different departments to share knowledge through collaboration. The system maintains institutional knowledge, alleviating the threat of losing critical information because employees leave the organisation. Standard Bank's KM system enables the organisation to create an environment of continuous learning and knowledge sharing that helps it adapt to financial industry changes (Obeng et al., 2024, p. 8728). Standard Bank has achieved substantial benefits for its talent

development program, which will persist over extended periods. Standard Bank maintains its leadership position in South African financial services by equipping staff members with emerging tech abilities while creating an environment where team members freely exchange information. The incoming digital banking wave demands Standard Bank implement its talent development strategy, which keeps its workforce agile through future-facing capabilities.

### **Challenges in Ensuring Future Talent Preparation**

Safaricom and Standard Bank have substantially progressed in future talent preparation but continue encountering different obstacles. Many African countries suffer from constrained use of advanced learning technologies and resources throughout their territories. Rurality and underdevelopment hinder AI-based L&D platforms since they reduce their effectiveness rates. Large organisations experience implementation barriers from expensive AI and KM systems, which restrict their potential to establish large talent pipelines (Giwa & Ngepah, 2024, p. 14). Organisations face continuous funding requirements to maintain leadership training programs as a core business need. Organisations throughout many sectors use coaching for leadership growth. Yet, specific business sectors fail to tap into this method because they lack budget funds and fail to grasp its extended benefits fully. The recognition of coaching benefits remains overshadowed by traditional training methods, mainly in the defence and healthcare industries (Letshaba and Ndlovu, 2024, p. 17). African organisations must develop extensive plans that unite artificial intelligence with coaching practice while optimising knowledge processes to prepare their talent resources successfully. Safaricom and Standard Bank present strong evidence for these strategies, but African organisations must resolve digital access gaps and funding issues when implementing them.

# 4.8 Research Question Eight: How Are Business Leaders Adapting Their L&D Strategies to Prepare for the Skills Revolution?

Modern technologies, including artificial intelligence, automation, and digitisation initiatives, are transforming workforce territories worldwide. The leaders of African businesses now understand the necessity of transforming their Learning and Development (L&D) strategies to adapt to upcoming changes. The study reviews African business leaders' L&D adaptations to workforce demands and their effects on enterprise expansion.

#### Case Study 1: MTN Group, South Africa

The South African telecommunications leader, MTN Group, demonstrates business leadership through its specific L&D strategy adjustments towards the requirements of the skills revolution. The workforce development programs of MTN Group include the integration of artificial intelligence along with modern technological elements for digital transformation. The leadership development strategy at MTN functions to prepare its staff with the capabilities necessary for excelling in the digital economic environment, as Azevedo (2017, p. 8) reports. Albased learning platforms at the company deliver customised educational content about machine learning alongside data analytics and customer service automation subjects. MTN delivers leadership development courses with a special focus on teaching essential soft skills, including emotional intelligence, decision-making, and adaptability. The leadership training programs correspond with Transformational Leadership Theory (TLT) by underscoring leadership's role for organisational change management and innovation creation (Göker, 2020, p. 559). MTN's leadership development initiative supports leaders for effective change management during digital transformation because it builds their capabilities to handle organisational changes efficiently.

#### **Case Study 2: The Nigerian Banking Sector**

The Nigerian banking sector has adjusted its L&D methods to match upcoming skills fluctuations. Nigerian banking institutions have launched AI-powered learning systems to develop their workers' technical competencies and banking technology management abilities (Giwa & Ngepah, 2024, p. 6). Bernard Bank and First Nigerian Bank organised digital education platforms, enabling employee training in fintech, blockchain technology, and cybersecurity protection, thus making their staffing suitable for upcoming banking field requirements. The leadership of Nigerian banking business organisations understands how critical soft skills development has become for their operations. Business leaders reported that leadership coaching represents an essential component of L&D strategies in Nigerian banks; thus, developers focus on training adaptive leadership abilities that handle uncertainties while guiding teams during transformations (Letshaba and Ndlovu, 2024, p. 9). Nigerian banks enhance their competitive position in modern global financial markets by developing technical capabilities and soft skill sets.

#### Adapting L&D Strategies: Global Benchmarks vs. African Practices

African business leaders implement AI-focused learning solutions together with leadership advisory programs, but such practices remain less advanced than what global organisations achieve. The CIPD (2024) reported that developed economies have outpaced African economies in implementing artificial intelligence for learning and development systems throughout their organisational strategies. Implementing AI and coaching faces significant barriers for African organisations due to restricted technological resources, scarce budget funds, and low digital ability of staff. Businesses across Africa continue to advance despite the various obstacles they face. The research by Tusquellas et al. (2024, p. 19) indicates rapid growth of AI in L&D, specifically in banking, telecommunications, and manufacturing sectors. For sustainable development, African

businesses must increase their digital infrastructure spending while broadening training program accessibility and establishing learning cultures.

#### 4.4 Summary of Findings

The section unites essential research outcomes from case studies with data analysis results by comparing cross-sectoral and industrial findings. A study examined Al's partnership with coaching elements and knowledge management systems in learning and development structures to assess their effect on African market leadership development, staff training, and employee retention. The analysis focused on banking institutions in Kenya, manufacturing entities in Nigeria, and healthcare providers in Ethiopia to discover practical L&D framework development methods for industrial progress and technological advancement approaches.

#### **Key Insights from the Case Studies**

The banking industry of Kenya achieved substantial progress by adopting AI-based learning systems to advance workforce development. AI-powered learning management systems enable personalised user training because they can address development areas across fintech, digital banking, and cybersecurity domains (Giwa and Ngepah, 2024, p. 6). Banks utilised AI systems to create individualised training routes for their staff, enhancing the collective acquisition of new abilities among employees. Leadership coaching frameworks within organisations helped organisations build vital competencies for banking in dynamic markets since they taught decision-making, adaptability, and emotional intelligence skills (Letshaba & Ndlovu, 2024, p. 9). The strategy compelled employees to remain at work longer because it provided career development assistance that generated superior performance outcomes.

The use of AI-driven L&D within the Nigerian manufacturing industry remained limited due to organisations having restricted access to advanced technologies and high expenses related

to digital infrastructure. Firms implementing AI-powered L&D coaching saw significant positive results across staff productivity and employee engagement metrics. The AI application and personalised coaching allowed organisations to determine employee skills gaps, leading to effective knowledge distribution. Additionally, employees in leadership positions adopted an improved development mindset. AI techniques and coaching emerged as essential organisational tools in Nigeria to enhance workplace efficiency (Letshaba & Ndlovu, 2024, p. 17). The research on Ethiopian healthcare shows that knowledge management significantly boosts L&D performance in the sector. Integrating KM processes with clinical practices has led Ethiopian hospitals to enhance decision-making, improve job satisfaction, and strengthen organisational culture. KM systems integration brought numerous benefits to healthcare by preserving knowledge while supporting collaboration and ensuring employees had proper access to needed information for decisions (Belay et al., 2021, p. 6). Operationally optimised practices from KM improved patient care and demonstrated the extensive benefits that knowledge-sharing systems bring to organisational success.

#### The Role of AI, Coaching, and KM in L&D Effectiveness

Practical L&D principles require the combination of AI-powered systems with coaching elements and knowledge management approaches, according to case study findings. The employee-oriented method improved interest levels and skill acquisition toward mastering industry requirements (Giwa & Ngepah, 2024, p. 5). Leadership coaching proved necessary to boost leadership agility, emotional intelligence, and decision-making abilities. Employees who received coaching methodologies learned essential soft skills to handle challenges and drive innovation. Leadership coaching through healthcare and banking organisations demonstrated success by retaining employees while boosting their engagement and operational performance because it developed self-awareness capabilities along with growth mindsets within their

leadership groups (Göker, 2020, p. 559). Organisations use KM systems to properly acquire and distribute beneficial knowledge between their employees for maximum effectiveness. KM frameworks used in healthcare and manufacturing decreased knowledge loss from employee departures while making essential information available to every team (Letshaba & Ndlovu, 2024). AI, alongside coaching and KM, implemented an optimised L&D framework that successfully addressed one-of-a-kind challenges and obstacles in African industries.

#### **Comparative Analysis of Sectors**

The sector-wide comparison exposed matching elements and separated AI implementation and coaching features alongside KM practices. AI systems and coaching methods showed universal value in teaching skills and improving leadership output, yet organisations applied them at different levels. The banking and telecommunications sectors have implemented AI-driven learning systems extensively since these sectors have advanced with digital transformation. The manufacturing and healthcare industries encountered obstacles in AI-LD framework integration because these sectors have restricted technology access (Azevedo, 2017, p. 7). Knowledge management systems are crucial for operational efficiency because they retain specialised knowledge; thus, they are widely adopted in the healthcare and defence sectors. These knowledge management systems in targeted sectors reduced crucial knowledge disappearance from departing staff and maintained consistent service performance (Phaladi, 2023, p. 8). KM systems received limited integration in banking sector operations because organisations primarily focused on the initial implementation of these systems.

## The Impact of L&D on Organisational Growth and Talent Retention

The analysis revealed that successful L&D approaches create a powerful link to improved business expansion. Organisations reaching success in AI, coaching, and KM implementation within their L&D practices achieved better employee retention, improved engagement between

staff members, and enhanced organisational success metrics. The AI-based learning platforms used by Kenyan banks enabled skill development for digital readiness, while employee engagement and motivation came from coaching and KM practices (Letshaba & Ndlovu, 2024, p. 7). The Nigerian manufacturing sector experienced higher retention rates and greater productivity and innovation due to AI and coaching (Giwa & Ngepah, 2024, p. 14). All three components of AI, coaching, and KM, included in L&D frameworks, significantly affect workforce performance with simultaneous benefits for organisational growth and talent retention across African industries.

#### Conclusion

AI combined with coaching and knowledge management enables researchers to develop effective learning and development frameworks in various African business sectors. Learning platforms equipped with AI technology demonstrate their ability to design personal learning spaces that enhance employee capabilities for both skills acquisition and performance enhancement, specifically in banking and healthcare operations. Leadership development coaching approaches lead to measurable improvement in employee leadership versatility and emotional intelligence, alongside decision-making ability and the creation of growth-minded participants. Using knowledge management systems allows organisations to safeguard their vital business information, which enhances decision quality, particularly within the defence and healthcare sectors, because of their specific needs. According to the studied cases, all methods demonstrated success in their application. Organisational deployment patterns are dependent on national environments and different industry sectors since appropriate technological resources, sectorspecific obstacles, and organisational readiness are required. Integrating artificial intelligence solutions with coaching models connected to knowledge management systems within learning and development programs allows organisations to achieve productivity gains and retain their personnel.

## **CHAPTER V: DISCUSSION**

#### **5.1 Discussion of Results**

This study contributes essential information regarding how AI, coaching approaches, and KM systems affect L&D results in different African economic sectors (Jeong, Kim, and Lee, 2024, p. 9). Multiple industry sectors, such as banking, healthcare, defence, and manufacturing, benefit from L&D frameworks that integrate these elements, improving workforce engagement, leadership agility, and organisational performance. The development of L&D initiatives throughout Africa faces obstacles connected to technology adoption and infrastructure development, along with differences among regions that present challenges for long-term scalability.

#### Impact of AI on L&D Outcomes in African Industries

AI-powered educational systems are now recognised as practical tools to improve L&D results in banking and healthcare operations. The Kenya Commercial Bank (KCB) operates AI platforms in the banking sector that deliver improved employee commitment and performance enhancement. Through AI adoption in learning and development programs, KCB delivered individualised training packages for its workforce, lowering employee departure rates by 7%, according to the Kenya Bankers Association (2024). The AI system delivered immediate feedback so staff members could progress individually while receiving relevant training materials that met their specific requirements. Employees could develop ongoing competencies through these systems, creating better employee engagement. The application of artificial intelligence in financial training across South Africa's sector promoted enhanced customer service abilities, which boosted staff contentment and maintained customer loyalty (Giwa & Ngepah, 2024). The study reveals that inadequate infrastructure hinders AI implementation throughout Africa. The lack of digital education and insufficient internet connectivity in rural areas prevents AI-driven

educational programs from working effectively in these areas. The healthcare sector in Ethiopia faced difficulties from technology gaps and inconsistent resource availability, which prevented AI implementation (Belay et al., 2020, p. 6). Research highlights the requirement to remove technological inequalities so that AI can achieve its complete value throughout every sector.

#### Coaching Methodologies and Leadership Development

Leadership development and decision-making abilities in African industries can be improved through cognitive, emotional, somatic, interpersonal, and behavioural coaching methodologies. The banking industry uses coaching programs to build leadership agility and emotional intelligence since both traits help executives navigate rapidly changing environments with a diverse workforce. Maroti et al. (2025, p. 8) reveal that emotional coaching is an effective method that empowers leaders to acquire essential tools for stressful situation management, effective communication, and critical decision-making. Leaders in banking specifically need frequent adaptations to evolving financial markets because of their importance to sector operations. Cognitive coaching is an applied method to develop leadership abilities involving critical thinking and problem-solving in the defence and aerospace sectors. The Nigerian defence sector shows how cognitive coaching has elevated military officer leadership skills, which help them achieve better results when making crucial decisions in emergencies (Gopaul et al., 2024, p. 15). Implementing coaching practices in selected African regions faces limitations because of poor infrastructure and limited availability of skilled coaches (Terblanche, 2024, p. 12). The lack of educational facilities in rural spaces maintains a significant shortage of coaching programs for new leaders.

## Knowledge Management and Organisational Performance

Knowledge management provides important assets to maximise L&D effectiveness throughout African industrial sectors, primarily in defence and healthcare. Implementing KM systems in Ethiopia enables medical staff to exchange professional knowledge, thus enhancing

clinical decision-making and delivering superior patient results (Belay et al., 2020, p. 7). L&D programs that integrated KM systems enabled healthcare staff to gather medical information for storage and exchange purposes, thus maintaining current clinical procedures. Defence sector personnel in South Africa used KM systems to get instant operational data, which boosted operational readiness and operational efficiency for missions (Gopaul et al., 2024, p. 11). The success rate of knowledge management systems depends on the existing infrastructure capabilities of different geographical areas. The availability of digital knowledge-sharing platforms remains a substantial challenge to users in remote regions across African countries. The healthcare institutions in Ethiopia experienced poor KM system performance in rural locations because of insufficient infrastructure (Taherdoost & Madanchian, 2023, p. 72). African businesses find it challenging to implement formal KM systems because they lack qualified personnel and organisational resistance to change.

#### **Comparative Analysis of Case Studies**

Several L&D frameworks from different sectors in African countries show unified patterns yet distinct approaches to incorporate AI, coaching, and KM delivery, according to case study evaluations. AI-driven learning systems operating in the Kenyan banking space deliver notable success by boosting workforce effectiveness and staff involvement rates. Nigeria's defence sector and South Africa have benefited from KM systems, which increased operational performance and strengthened leadership capabilities. Ethiopia's healthcare sector and other branches have encountered substantial obstacles because of limited infrastructure and unequal resource distribution (Belay et al., 2020, p. 14). These studies demonstrate dissimilarities because their countries display different technological capacities, government investment rates, and varying organisational adoption preparedness toward digital transformation initiatives. The Kenyan banking industry successfully merged AI and KM systems, yet the healthcare and defence sectors

experienced slower growth because of insufficient technology access and reduced expertise (Passmore et al., 2024, p. 8). The existing gap requires specialised intervention methods that provide solutions corresponding to sector-specific limitations across African regions.

#### **Strengths and Areas for Improvement**

Across multiple sectors, L&D has noticed significant positive results because of these three strengths in AI, coaching, and KM systems. AI platforms create tailored learning environments that boost employee engagement and coaching methods that develop leadership competencies, particularly regarding emotional intelligence and decision-making (Pai et al., 2022, p. 7043). KM systems have successfully captured and transferred knowledge between sources, which drives organisational performance improvements. Multiple deficiencies that need attention have been recognised. Africa requires digital inclusion efforts since the digital gap constrains the complete deployment of AI and knowledge management systems throughout rural and marginalised areas (Olan et al., 2022, p. 605). Adequate digital literacy, together with dependable internet access, remains the most significant obstacle that stands in the way. African organisations must set aside funds for worker education and supervisory staff training to build capabilities that support optimal use of AI systems and coaching programs. Sizeable industries should enhance their efforts toward integrating coaching practices into statutory L&D systems that have not adopted these methodologies extensively.

## Challenges and Opportunities for AI, Coaching, and Knowledge Management in African Industries

Significant impediments and potential advantages accompany the introduction of AI, coaching, and knowledge management in African industries. In many industries, a major roadblock is the accessibility of technology for firms and the challenge of bridging the gap to digital access. Urban-centered businesses have been the major adopters of technology. However, the rural

companies are still hampered by infrastructural problems such as limited access to the internet and an absence of modern learning resources (Belay et al., 2020, p. 7). Despite the challenges, African industries have much to benefit from using AI, coaching, and knowledge management to address workforce development positively. According to an Ethiopian healthcare case study, integrating knowledge management systems has improved patient care and clinical decision-making (Belay et al., 2021, p. 8). Alienation of these technologies in all regions and digital infrastructure investment can maximise AI for L&D in African industries. To summarise, the understated route to expand L&D results, improve leadership flexibility, and help businesses develop long-term drive is the introduction of AI, coaching, and knowledge sharing in African companies.

## 5.2 Discussion of Research Question One: Influence of Knowledge Management on L&D Effectiveness in African Industries

Knowledge management systems are vital to improving learning and development (L&D) effectiveness throughout African industries. Through KM systems, organisations achieve knowledge acquisition and storage and information distribution, which provides relevant modernised data to staff members for effective decisions and enhanced operational results (Belay et al., 2021, p. 7). The analysed studies from this research confirm that KM proves effective in numerous African industrial sectors, yet its effectiveness varies based on the separate business setting and branch.

#### **Knowledge Management in the Healthcare Sector**

The implementation of knowledge management practices in Ethiopian healthcare facilities has produced substantial impacts on patient delivery results. The research by Belay et al. (2020, p. 34) shows that hospitals in Ethiopia developed KM processes that enabled vital clinical information to be available to healthcare professionals. Medical practitioners, nurses, and pharmacists constituted more than 20.5% of the respondents who shared knowledge by capturing

and storing medical knowledge and transferring it to other professionals (Openresearchafrica.org, 2025, p. 1). The active participation in KM processes enhanced both decision quality and error reduction performance in medical care, which strictly speaks to improved patient outcomes (Belay et al., 2021, p. 7). Also, Belay et al. (2020, p. 7) demonstrate that infrastructure issues mainly affect rural areas because inconsistent internet access prevents the implementation of digital knowledge-sharing platforms. Due to this erratic behaviour, low-resource settings face various obstacles to implementing effective KM systems.

Organisational culture plays a crucial part in KM adoption, according to the example of Ethiopia. Healthcare workers at urban hospitals possessed superior abilities to use KM systems compared to health professionals in rural areas. Research reveals the urgent need for integrating information technology across all locations, emphasising increasing digital literacy standards in rural sections (Belay et al., 2021, p. 8). The execution of KM systems in Ethiopian healthcare facilities succeeded through joint efforts between public institutions and between hospitals, as well as the national health ministry. The spread of KM practices nationwide faces obstacles due to organisations' unequal opportunities to acquire digital tools.

#### **Knowledge Management in the Banking Sector**

Kenya's banking industry presents a strong research example for understanding KM systems. The Kenya Bankers Association (2024) states that Kenyan banks, including Kenya Commercial Bank (KCB), implemented AI-driven KM systems that quickly distribute essential knowledge across different company departments. The systems enhance worker performance by delivering modern regulatory details, customer service approaches, and training resources. The workforce productivity at Kenya Commercial Bank improved by 10% during two years, as documented by the bank in its annual report (Kenya Bankers Association, 2024, p. 19). KM's

success at KCB stems from implementing AI-based personalisation systems that deliver role-specific training materials to their employees. Such AI-powered platforms help the bank monitor how individuals progress and locate skill deficiencies to customise training that produces enhanced workforce performance and better employee engagement. KM systems help Kenyan banks develop training programs that match changing financial sector requirements, leading to better customer outcomes and higher retention numbers (Kenya Bankers Association, 2024, p. 5). Smaller financial institutions face difficulties regarding system scalability and employee training needs for effective digital platform usage (Letshaba & Ndlovu, 2024, p. 12).

#### **Knowledge Management in the Defence Sector**

The defence sector of Nigeria demonstrates the value of knowledge management systems for developing workforce training and operational excellence. The Nigerian Defence Academy (NDA) established a KM system that digitised training materials while creating a single access point for defence protocols, operational procedures, and strategic doctrines (MO Oladejo and Okafor, 2019, p. 449). Military personnel could obtain critical information at their convenience through this centralised database, thus accelerating field operation decision-making and enhancing accuracy (Gopaul et al., 2024, p. 15). KM systems at the Nigerian military have shown their value to organisational learning within critical high-stakes operations. Strategic decision-making and operational readiness improved because the NDA delivered essential data that officers always needed. The Nigerian military continues to face obstacles in maintaining uniform use of KM systems between its different organisational units. The Nigerian army faces two substantial challenges in overcoming technical differences among branches and properly training staff for system usage.

#### Theoretical Linkage: Human Capital and Organisational Learning

The findings from case studies demonstrate good agreement with theoretical frameworks, including Human Capital Theory (HCT) and Organisational Learning Theory (OLT) from the literature review. HCT indicates that organisational performance increases through human capital investments, including knowledge-sharing programs and skills development initiatives (Perkins & Robinson, 2025, p. 101). The research studies in Ethiopia, Kenya, and Nigeria present KM approaches as fundamental tools to build human capital capabilities through proper employee knowledge resource access for enhanced performance results. According to OLT principles, KM systems that integrate into an organisation allow employees at all workforce levels to continuously learn through knowledge exchange (Göker, 2020, p. 559). Medical staff in Ethiopia could share clinical information through implemented KM systems to create better decision support and improved health outcomes for patients. Through centralised defence procedures in Nigeria, the military generated better operational results by learning effectively across its ranks. According to the data from case studies, technology investments alone do not determine the success of KM systems. The link between organisational culture, leadership support, and infrastructure resources is equally important for guaranteeing that knowledge management practices deliver practical improvements to L&D results.

#### **Strengths and Weaknesses of KM Integration**

African businesses stand to benefit from KM systems, though implementation faces multiple serious difficulties. The case studies demonstrate an essential strength that emerges from KM systems' capability to preserve knowledge while improving decision-making operations. The evaluation in Appendix Table 3 shows differences between African sectors regarding their implementation of AI and coaching with knowledge management practices in the South African, Kenyan, and Ghanaian sectors. The banking sector of South Africa shows outstanding L&D

practice effectiveness, which confirms the strategic combination of AI and coaching (Appendix Table 3). KM systems within the healthcare field allowed healthcare staff to access medical information more efficiently while reducing knowledge loss and improving clinical choices (Belay et al., 2020, p. 7). AI-based KM platforms in the banking industry provided customised training services and knowledge exchange possibilities, boosting staff involvement and operational success (Kenya Bankers Association, 2024, p. 19). Some problems materialised during the implementation of KM systems. The absence of digital infrastructure within Ethiopian rural hospital facilities limited complete KM system use and caused knowledge-sharing inequalities throughout the health system. The military in Nigeria experienced obstacles in maintaining a uniform system usage between different branches because the organisation needed thorough training, which merged with standardised technological infrastructure (Gopaul et al., 2024, p. 15). Organisations must focus on fixing technological infrastructure barriers to achieve all possible benefits from KM systems.

#### 5.3 Discussion of Research Question Two: Best Practices for Measuring L&D Effectiveness

Understanding the impact of training programs requires effective learning and development (L&D) measurement because it justifies workforce development investments. Separate organisations worldwide implement various L&D effectiveness assessment methodologies, incorporating return on investment (ROI) analysis, skills assessment frameworks, and employee performance tracking. Assessing L&D interventions' direct and indirect organisational impact depends on these evaluation approaches. Implementing L&D measurement models across African industries displays moderate variability between companies. Olan et al. (2022, p. 610) revealed that African businesses continue using basic metrics like training attendance and completion records but fail to implement metrics that measure real business profits or long-term achievement results. L&D programs in banking and healthcare sectors commonly measure effectiveness through employee opinions but lack sufficient business outcome

connections (Giwa & Ngepah, 2024, p. 10). The existing method successfully gauges employee contentment yet cannot fully measure the complete effects of training on organisation performance indicators, including revenue expansion, customer maintenance, and operational efficiency.

Global approaches to measure L&D effectiveness implement complex assessment methods. Businesses can establish financial connections between their training investments and their returns through ROI analysis. The CIPD (2024) publishes that ROI analysis is one of the most powerful tools for determining the worth of L&D programs. ROI analysis lets businesses demonstrate training effectiveness through a practical assessment of training expenses and revenue generation from increased sales and better customer satisfaction. Implementing ROI measurement for L&D investments becomes beneficial in banking when organisations want to track financial benefits from training programs designed for enhancements in customer experiences and sales interactions.

Companies utilise skills assessment frameworks and ROI as standard practices when measuring their L&D initiatives across global locations. Organisational frameworks base their methods on structured assessments of employee skills before training and afterward to provide precise information on skill transformation. African industries resist adopting the same level of extensive framework structures found in other sectors. KCB, together with other Kenyan banks, uses AI-powered educational platforms to both track employee progress automatically while creating individualised learning sequences (Kenya Bankers Association, 2024, p. 15). The sophisticated methodology guarantees staff members receive appropriate training skills through objective outcome measurement for organisational goal achievement.

The African business environment contains specific hurdles that impede the adoption of effective L&D measurement standards. Azevedo (2017, p. 2) reports that limited access to

technology and infrastructure becomes a central obstacle for the widespread adoption of AI-driven learning platforms and advanced data analytics instruments used to measure L&D outcomes. Digital literacy differences combined with cultural differences between African nations make it difficult to achieve standardisation of measurement models across the continent (Boshoff and Fafowora, 2025, p. 10). The implementation of advanced L&D measurement models remains limited in rural South African and Kenyan areas because these locations do not possess enough necessary infrastructure.

Improving L&D measurement practices across Africa requires implementing international best practices that match regional requirements. Simplified versions of ROI analysis would be suitable despite the challenges that financial constraints pose to implementing this model in certain industries (Mathaphuna et al., 2024, p. 8). African businesses should start by assessing programs through employee success indicators and customer satisfaction results before moving towards financial ROI assessment (Kousky et al., 2019, p. 12). A skills assessment framework rollout could begin in banking and healthcare, but plans should include extending its applications to other sectors progressively.

Artificial intelligence systems show promise as an approach that improves L&D measurement systems. AI platforms monitor individual performance daily and generate practical data to show how users can enhance their abilities. AI technologies opening up in Africa will allow organisations to monitor their L&D programs more accurately and efficiently through these platforms (Aina and Tarik Atan, 2020, p. 8372). Organisations can develop measurement systems for learning and development that meet African needs by implementing global best practices suited to local conditions and resources.

Based on the findings, coaching can energise leadership and involvement in the workforce across African firms. Jeong et al. (2024) found that coaching to develop cognitive flexibility and emotional regulation noticeably improves leadership agility by staying flexible and prepared to direct people when the environment is uncertain (p. 5). This study is in line with Transformational Leadership Theory, which stresses the importance of having leaders with a vision who are skilled at creating motivation in their teams (Bass & Riggio, 2006, p. 562). Furthermore, coaching tackles dysfunctional team behaviour by addressing key concerns like mistrust, fear of conflicts, and reluctance to be accountable, leading to problems in performance (Lencioni, 2012, p. 28). Applying emotional and interpersonal coaching methods enables leaders to form workplaces where teams are encouraged to talk openly and work together (Göker, 2020, p. 559). Putting the findings of case studies together suggests that coaching benefits leaders as individuals and turns non-functional teams into high-performing ones. Leadership coaching in South Africa's banking sector saw team morale increase by 25% and engagement scores rise, mainly due to improved handling of conflicts and having common goals (CIPD, 2024, p. 7).

# 5.4 Discussion of Research Question Three: The Impact of Leadership Coaching on Leadership Agility, Workforce Engagement, and Business Growth

Leadership coaching delivers essential support for improving leadership flexibility, workforce connection, and business advancement. The investigated case studies demonstrate that leadership coaching provides substantial advantages by improving leadership decisions while promoting organisational responsibility and better team joint work. Different coaching methodologies, including cognitive, emotional, somatic, and interpersonal, enable leaders to build essential competencies for managing complex business systems, thus improving their leadership outcomes. African business leaders find leadership coaching an efficient approach for developing flexible leaders who can effectively handle current business environment transformations. Leading

automotive and banking companies in South Africa succeeded in the leadership program by implementing leadership coaching (Farhan et al., 2024, p. 9). Leadership coaching practices in South Africa deliver specific benefits in strengthening decision-making capabilities and challenging adult learners to tackle problems proactively (Macpherson et al., 2024, p. 2789). The addition of AI-based coaching tools allows personalised feedback and development tracks that create better leadership performance and improved business results.

Leadership coaching has shown strong results in healthcare institutions. Healthcare leaders who completed transformational coaching programs about emotional intelligence and interpersonal interaction achieved better patient results while generating higher staff involvement (Jeong et al., 2024, p. 12). Managers undergoing coaching obtained enhanced skills to control their stress as well as better capabilities to persevere through demanding healthcare work situations where they handle medical team members. Leaders who received coaching training developed their emotional intelligence, which empowered them to maintain better connections with team members, which positively impacted workplace collaboration and employee engagement.

Research shows that leadership coaching effectively improves the ability of organisations to retain their employees. Coaching programs have proven useful in the healthcare and banking industries, where employee retention challenges exist, to create higher employee commitment rates while lowering personnel leaving patterns. Leadership coaching programs in Kenya's banking sector establish stronger team relations, leading to improved employee satisfaction and reduced employee turnover (Kenya Bankers Association, 2024, p. 19). Establishing a stable workforce increases business growth because employees who stay in place better fulfill their roles to advance organisational performance and satisfy customers.

Leadership coaching creates a straight pathway between coaching sessions and improved productivity and profitability for business development. The coaching process gives leaders enhanced abilities to guide their teams successfully while improving their decision-making quality and organisational creative output. Private equity leaders who undergo coaching develop strategic investment skills combined with stakeholder relationships, which increases their sectoral success (Macpherson et al., 2024, p. 2224). These sectors experienced business growth because leaders who make decisions in alignment with organisational goals play a fundamental role in handling present-day business complexities.

Organisation-wide adoption of leadership coaching faces difficulties in African businesses since these industries frequently discount coaching as an unnecessary luxury that costs too much. Business expansion is constrained when organisations choose technical learning over leadership development, since coaching fails to produce its complete potential effect. The successful implementation of leadership coaching as an organisational investment requires organisations to understand its worth for extended business success (Jivan, 2020, p. 12). The ROI measurement of coaching programs establishes visible relationships between employee engagement and enterprise success.

## 5.5 Discussion of Research Question Four: Comparing Global Benchmarks of L&D Trends in South Africa, Nigeria, Kenya, Ghana, Egypt, and Rwanda

Learning and development (L&D) trends across South Africa, Nigeria, Kenya, Ghana, Egypt, and Rwanda reveal important learning points about their L&D framework implementation difficulties and accomplishments. These nations face multiple challenges in implementing advanced technologies, such as artificial intelligence (AI) and knowledge management (KM) systems, despite improving their practices to align with international standards. Congratulations on producing findings from case study evaluations that link African trends with international L&D

standards. This document also contains recommended improvements for reaching global benchmarks.

#### South Africa's Progress in L&D

AI technology implementation in workforce training has become a significant achievement for the South African educational system. Letshaba and Ndlovu (2024, p. 11) observe that banking, financial institutions, and other South African companies now implement AI technology into their learning structures. Standard Bank and the South African Reserve Bank use AI-driven learning platforms that deliver customised employee training to enhance their skills in fintech fields and cybersecurity and leadership capabilities. The AI systems track employees' progress in real-time, thus allowing organisations to resolve skill gaps more efficiently.

The use of AI technology in South Africa has progressed, but the country trails international leaders who apply AI methods for complete learning analysis. The governments of the United States and Finland operate AI-based systems that combine personalised learning with immediate performance tracking to enhance their training development systems (Tusquellas et al., 2024, p. 14). The learning methods used by South Africa incorporate both traditional instructor-led teaching and digital systems. However, these methods prove less efficient than data-driven learning systems adopted by global leaders. South African companies need to enhance their investments in AI-driven data analytics systems to reach international standards regarding workforce performance enhancement and learning results achievement.

#### Nigeria's Slow Adoption of AI in L&D

AI implementation faces multiple obstacles when applying it to L&D frameworks in Nigeria. The Nigerian banking and manufacturing sectors experience obstacles with infrastructure restrictions and expensive implementation costs that impede their adoption of AI-driven learning

tools. Zenith Bank and leading banks have implemented AI-powered tools, but their extensive utilisation remains restricted in banking institutions (Giwa & Ngepah, 2024, p. 7). The barriers to complete AI deployment in L&D programs result from unreliable internet access alongside employee limitations in digital literacy skills. The manufacturing sector in Nigeria faces two significant obstacles to digital tool integration within L&D systems, since the infrastructure remains underdeveloped, while access to advanced technologies remains limited. Nigeria trails developed economies in AI and digital transformation in L&D because these countries have adopted such practices in their various industrial sectors (Azevedo, 2017, p. 27). The digital transformation of Nigeria depends on strengthening its digital infrastructure alongside internet expansion to remote areas and increased training for workers to enhance their use of computerised educational platforms.

#### Kenya: A Gradual Adoption of AI in L&D

The banking industry and telecommunications have been at the forefront of AI-learning tool integration within the Kenyan educational framework. Safaricom has taken the lead by adopting AI-based learning platforms for increased employee competence in customer service and data analytics fields. These programs provide custom learning trajectories that enable staff members to advance independently, leading to higher engagement and improved abilities to retain knowledge (Githaiga, 2025, p. 15). Kenya experiences major infrastructure difficulties, especially in rural areas, because of irregular internet connectivity, which restricts comprehensive AI implementation within the L&D framework. The country stands at an early stage regarding AI application in L&D programs relative to international standards. AI technology runs at full strength within Singaporean and Finnish L&D systems, delivering both customised training sessions and innovative analytical tools that facilitate continuous program refinement (Tusquellas et al., 2024, p. 34). Kenya needs to invest in enhancing its digital infrastructure because this will enable AI-

powered learning tools to reach employees across the entire nation, especially workers located in underserved areas.

#### **Ghana's Struggle with Traditional L&D Practices**

Traditional face-to-face training programs and minimal digital resource utilisation define L&D practices in Ghana. MTN Ghana and Vodafone represent Ghanaian companies that have begun testing e-learning platforms featuring AI-driven learning analytics systems. The tracking and feedback systems on these platforms enable managers to monitor worker development and recognise what skills each individual requires. Ghana's digital learning and development efforts show initial growth towards digital transformation; however, AI-driven learning platforms, which are standard practice globally, remain inaccessible for most sectors in the country (Phaladi, 2023, p. 213). The problem for Ghana involves low digital technology accessibility coupled with limited internet infrastructure, which blocks the complete utilisation of AI systems and advanced learning technologies. The nation must improve its internet connectivity and provide digital learning platforms to all workplace sectors to align with global performance expectations.

#### Egypt's Success in AI and Digital Transformation in L&D

The application of artificial intelligence stands at an advanced level in Egypt among all African nations for L&D frameworks. The government of Egypt has executed multiple programs, including the Egypt Digital Transformation Strategy, to advance workforce digital competencies for its citizens. AI-learning platforms deliver personalised skills and training through supported initiatives for public sector developments (Obeng et al., 2024, p. 10). Through its extensive investments in digital infrastructure, the Egyptian government enables a uniform distribution of AI-learning tools nationwide. Egypt has shown strong advancement in AI L&D implementation yet faces critical obstacles to providing comprehensive tool access, especially to rural residents nationwide. The nation needs to narrow its digital gap alongside offering sustained support to

workers dealing with technology transition difficulties (Obeng et al., 2024, p. 10). Government initiatives in Egypt outperform international standards; however, the nation trails behind other benchmarks regarding implementing artificial intelligence within private enterprise learning and development practices.

#### Rwanda: A Model for Digital Transformation in L&D

Digital transformation has found strong leadership in Rwanda across the African continent. Vision 2050, established by the government, emphasises technology usage for developing qualified personnel, while digital infrastructure projects have received major funding. AI-powered e-learning platforms that the Rwandan Development Board created enhance public servant training through improved efficiency and effectiveness (Azevedo 2017, p. 20). Rwanda is an example to other African nations regarding digital development, yet it faces the challenge of expanding digital initiatives across a wider population, including rural residents. Rwanda matches its achievements in deploying AI-driven learning systems with Sweden, as it successfully executes digital learning systems nationwide (Belay et al., 2021, p. 9). Rwanda needs to solve the issues regarding digital platform expansion and establish accessible technological platforms for employee skill development.

#### **Recommendations for Meeting Global Benchmarks**

African countries need to boost their digital infrastructure through high-speed internet service expansion and training that develops employee abilities to operate AI platforms effectively to enhance L&D methods up to international standards. African industries need standardised L&D frameworks that governments and businesses must develop jointly for market requirements (Samiri and Esmaeili 2024, p. 17). Educational institutions should implement initiatives to enhance digital expertise and provide ongoing learning experiences that help workers stay focused and proficient when adopting new technologies. AI adoption, coaching integration, and knowledge

management practices have experienced substantial change in the six African countries, including South Africa, Nigeria, Kenya, Ethiopia, Ghana, Egypt, and Rwanda. The nations continue encountering obstacles because of inadequate infrastructure, digital inequality, and restricted availability of modern technology systems. African governments should prioritise enhancing digital infrastructure, implementing AI-based L&D platforms, and developing specific training initiatives to prepare their employees for upcoming challenges.

## 5.7 Discussion of Research Question Six: The Role of Talent Development in Shaping Africa's Economic Future

#### **Talent Development and Africa's Economic Future**

Any economy functions on key talent development principles, yet these are crucial drivers for Africa's future economic development. African nations progressively understand that skilled human capital development represents their key instrument for achieving sustainable economic growth in the global economy. The development of talent in healthcare, along with banking, defence, and manufacturing sectors, keeps these industries competitive while serving national and international market needs across the African continent.

#### **Impact of Talent Development in Key Sectors**

Talent development programs within healthcare facilities have enabled workers to become more capable of handling expanding healthcare issues. Belay et al. (2020) established that knowledge management systems (KMS) in Ethiopian hospitals deliver improved health decision support and train hospital staff members. Through ongoing digital platform training, healthcare workers enhance their abilities and drive better patient results that directly increase economic output (Belay et al., 2020, p. 7). Talent development was crucial in expanding M-Pesa mobile money platforms throughout Kenya, improving financial access and economic growth (Azevedo, 2017, p. 35). The scale of M-Pesa has grown due to training employees in digital banking alongside

customer service and regulatory compliance knowledge that confirms how talent development creates innovation for economic growth.

The defence sector of Nigeria depends heavily on talent development to create a trained military force that successfully protects national borders and advances national stability. The Nigerian Ministry of Defence has reported that implementing KM systems in military training has significantly enhanced operational decision efficiency, national security, and economic stability (Obeng et al., 2024, p. 9). Maintaining peace through a well-trained security force remains essential to attract foreign capital dedicated to protected industries such as energy, tourism, and agriculture.

#### Talent Development and Long-Term Economic Sustainability

The economic effects of talent development throughout Africa will be extensive in the long term. The growing African workforce creates an urgent requirement for qualified employees. The African Development Bank (2024) predicts that by 2030, Africa will have more than 400 million additional people in its working-age population, establishing the continent as one of the world's youngest labor forces. Many African nations face a youth unemployment crisis, but proper talent development actions would create job potential advantages for the region. Human capital development, from education to leadership training, should remain a priority for African nations to offer their youth qualifications that enable innovation, business creation, and economic expansion.

The Rwandan government established human capital development as its core component within Vision 2050 because it wants to establish its economy as knowledge-driven. The substantial investment in education, together with digital competence and technical expertise training from Rwanda, develops employable workers needed by the modern global economy. Through its

commitment to developing talent for the ICT and agriculture sectors, the nation anticipates enhanced GDP growth and emerging economic prospects during the next few decades (Obeng et al., 2024, p. 10). The South African government has established programs to enhance employee skills in key sectors such as mining, renewable energy, and information technology. Through MQA and NSDS, South Africa has established programs that connect training initiatives to specific mining industry requirements to produce workers who meet sector expansion needs (Gopaul et al., 2024, p. 15). The strategic investment in talent development by South Africa in energy and technology and other high-demand fields will produce sustainable economic growth through innovation and productivity improvement over the long term.

#### Challenges to Talent Development in Africa

The substantial ability of talent development to boost economic expansion still faces various hurdles. The main barrier stems from African resources, which are unequally spread throughout rural territories and underdeveloped areas. Scalable L&D programs face obstacles because numerous geographical regions do not possess suitable digital infrastructure and stable internet access for program implementation. The lack of internet connectivity in Ethiopian rural areas keeps healthcare professionals from embracing continuous learning programs because they cannot access online training platforms (Belay et al., 2020, p. 6).

Educational curricula across the continent do not match the current demands that employers seek in workers. University education across numerous African nations remains fixed on traditional academic programs and skips technical and vocational training, which is important for manufacturing, technology, and healthcare services. Phaladi (2023, p. 7) reports that the absence of practical skills in university graduates prevents national economic growth since essential industries lack the required knowledge from young professionals. Eliminating this

deficiency demands substantial joint work between governments and businesses to unite educational programs with current market requirements while closing skills gaps. Multiple recommendations will enable Africa to benefit from talent development for its economic destiny. African countries must allocate funds for building digital infrastructure in rural communities to make continuous learning resources accessible for every citizen. Digital education literacy enhancement and internet access expansion initiatives represent essential factors in providing equally available talent development options throughout Africa.

# 5.8 Discussion of Research Question Seven: Preparing the Future of Talent in Africa Recommendations for Preparing for the Future of Talent in Africa

Organisations throughout Africa need forward-thinking approaches to anticipate the changes in employee talent needs. Case reports and literature studies examine how African organisations develop resilient talent acquisition strategies. Organisations operating at this level understand that talent readiness in the future involves development methods that surpass traditional learning and development systems. Organisations must harness new technologies, coaching services, and distinctive knowledge management systems to train their workers for digital business requirements in an agile economic environment.

#### **Leveraging AI for Talent Preparation**

Organisations need to integrate artificial intelligence (AI) into their talent development systems because it represents a core recommendation for future talent preparation. AI platforms enable customised instructional approaches and speed up ability growth while delivering superior leadership education. South African banks have integrated AI-powered learning platforms that provide customised training content according to employee-specific performance requirements, as explained in Gopaul et al. (2024, p. 13). The combination of AI systems enables organisations to recognise employee skill deficiencies through automated content recommendations and immediate

performance assessment of learners, allowing organisations to align their workforce with market requirements (Olan et al., 2022, p. 610). The predictive power of AI allows organisations to detect talent by forecasting performance outcomes and leadership potential, which enables the anticipation of leadership changes.

#### The Role of Coaching in Building Future Leaders

Organisations require coaching as a fundamental element in preparing for talent development in the forthcoming years. The research establishes that cognitive, emotional, and behavioural leadership methodologies have generated positive results that enable agile leaders to handle current workforce requirements (Terblanche, 2024, p. 16). African businesses must maintain their investments in coaching initiatives designed to develop leadership proficiency, emotional competencies, and resistance abilities. Nigerian defence organisations improve organisational performance through leadership coaching, which enhances decision-making capabilities (MO Oladejo & Okafor, 2019, p. 449). Organisations implementing leadership agility coaching create leaders who launch organisational growth and innovation during environmental change.

#### Implementing Knowledge Management Systems

Silicon-based technologies and coaching must be combined with strong knowledge management systems to advance talent development across Africa. The KM frameworks studied in Ethiopia and Nigeria show their ability to enhance efficient knowledge sharing, decision-making, and continuous learning processes (Obeng et al., 2024, p. 8728). Successful long-term business competitiveness emerges from organisations establishing knowledge-sharing cultures by extracting and distributing experienced employees' knowledge to younger employees. Investing in digital KM platforms helps organisations unite dispersed teams through unified talent development projects that fulfill dynamic organisational requirements.

#### Addressing the Talent Development Gap

The talent development gap throughout many African industries creates an essential obstacle when preparing for the future of talent resources. According to Phaladi (2023, p. 217), numerous organisations continue using training methods that do not address the swift industrial requirements of the global market. Organisations must modify their talent development plans by implementing leading-edge learning platforms based on virtual reality and gamification technologies that appeal to modern, tech-oriented staff. Educational institutions partnering with organisations will assist in checking whether educational programs match current industry requirements to prepare students with appropriate skills from the beginning of their studies.

#### Recommendations for Enhancing Talent Preparation in Africa

To ensure a more comprehensive approach to talent development, organisations across Africa must:

Invest in AI-driven learning platforms: The assessment system, based on real-time competence testing through individual learning paths, enables students to advance their academic achievements through these platforms. Artificial intelligence needs technical implementation partners to merge with learning and development systems for personal learning advancement.

Expand Coaching Programs: Organisations should use coaching programs to achieve competitive advantages by developing leadership agility through their programs. The leadership development programs operated by banking, defence, and healthcare institutions need extra funding to enhance their programs by incorporating cognitive, emotional, and somatic coaching methods.

Develop Robust Knowledge Management Frameworks: Businesses attaining success from KM systems need to develop retrieval systems for tacit knowledge, team-building tools, and training solutions. The digital knowledge management platforms provide effective team

unification for dispersed workplaces by enabling businesses with distant Sub-Saharan African operations.

Focus on Vocational and Technical Education: Both industry sectors and educational institutions must collaborate to educate graduates who meet specific healthcare, manufacturing, and financial requirements.

## 5.9 Discussion of Research Question Eight: Adoption of L&D Strategies to Prepare for the Skills Revolution

#### Adapting L&D Strategies to the Skills Revolution

Implementing digital transformations toward Industry 4.0 through the skills revolution poses double advantages and obstacles for African business leaders. Business organisations need to adjust their Learning and Development (L&D) approaches to match their workers' capabilities with contemporary business expectations (Mikołajczyk, 2021, p. 544). The analysis in Chapter 4 presents a case study approach that outlines how South African, Kenyan, and Nigerian business executives adapt their L&D approaches according to the skill transformation.

#### **Embracing Digital Learning Technologies**

The skills revolution has prompted African business leaders to establish digital learning technologies as their main response. The delivery of AI-powered educational systems to personnel through individualised teaching combined with immediate feedback marks the defining characteristic of South African organisations (Gopaul et al., 2024, p. 12). The platforms allow organisations to maintain employee skill development through the fast-paced changes detected in banking, healthcare, and defence sectors. Businesses can establish adaptable training systems with low costs to serve individual learning requirements through AI-powered educational technology.

#### **Adapting Coaching for Leadership Development**

Leadership development requires African business leaders to transform their L&D strategies. Leadership styles transform because of technological advancements and changing organisational needs; therefore, coaching has emerged as a necessary development. Leaders receive vital skills through cognitive, emotional, and somatic coaching approaches, which help them lead change management and improve decision-making and team engagement (Passmore et al., 2025, p. 13). The defence sector of Nigeria has implemented coaching programs that assist their leaders in enhancing decision-making effectiveness and boosting organisational performance (MO Oladejo and Okafor, 2019, p. 445). Organisational success in complex business environments will need leadership agility, which coaching develops to achieve.

#### **Innovative L&D Approaches to Meet Industry Needs**

The workforce changes in Africa have prompted business leadership to implement modern L&D solutions. Business leaders in manufacturing firms and banking institutions recognise the requirement to develop technical competencies while maintaining standard academic learning. Kenyan educational institutions and corporations joined forces to establish vocational and technical training programs, and as such, these programs grew. The educational programs focus on teaching students' competencies that closely correspond to current industrial requirements, especially within the growing tech and fintech domains (Azevedo, 2017, p. 30).

#### **Global Benchmarking and Adaptation**

The research shows that African organisations focus on strategy development to improve their organisations. African institutions need to define their main development improvement programs. Data tracking systems and AI applications for personalised learning have become standard practices in North American and European regions while establishing universal learning and development standards. Olan et al. (2022, p. 602) stressed that African organisations should

adopt technological approaches from these best practices to improve their learning and development programs. African nations need solutions to overcome their insufficient digital resources and infrastructure before implementing these methods.

#### **Conclusion**

The research in this chapter investigates how AI-coached systems, together with KM services, impact learning and development results for African organisations. The combination of proper coaching systems with AI learning systems and robust knowledge management structures drives substantial changes in workforce development, training, and organisational expansion and ensures leadership readiness. Research of healthcare, banking, and defence operations in Africa leads to multiple research challenges but becomes essential for L&D practice advancement. According to research-based analysis, organisational development solutions must deliver standardised international solutions that address country-specific requirements in each market. Business organisations defending their market position in contemporary global markets need to stay adaptable to new emerging technologies, particularly artificial intelligence. Business organisations need to merge sustainable practices, technological assets, and human resources to capitalise on their strategic approaches fully. Research-based L&D approaches adopted by businesses will develop a workforce that provides both present and long-term advantages for Africa.

#### CHAPTER VI: SUMMARY, IMPLICATIONS, AND RECOMMENDATIONS

#### **6.1 Summary of Key Findings**

Research investigated how artificial intelligence, coaching, and knowledge management systems impact learning and development results in African industrial settings. Extensive findings emerged from the study regarding how these tools should be used for L&D programs. The study examined relevant practical matters about these tools' impact on workplace growth in healthcare services, banking units, defence organisations, and manufacturing firms. Knowledge management adoption improved workforce performance standards by serving as a crucial organisational component, which enhanced training outcomes. Through their KM frameworks, Ethiopian healthcare facilities enabled medical staff to improve their clinical decision-making capabilities and knowledge-sharing methods at healthcare facilities. Medical workers employ direct KM platforms to obtain knowledge that improves clinical choices and quality medical service delivery. Belay et al. (2021, p. 7) state that unstable internet connections in rural areas present significant obstacles to the proper operation of KM systems. Learning platforms based on AIT technology serve as essential organisational tools that African institutions use to support their training and development activities. AI systems implemented by South African financial organisations delivered positive outcomes for staff members through individualised learning paths, which enhanced worker performance and dedication. The case studies presented in Appendix Table 1 demonstrated that L&D effectiveness in African sectors displayed different levels of AI integration, where South African banking and Ghanaian government sectors achieved the most successful implementation (Appendix Table 1). AI systems received ongoing performance metrics that enabled them to modify educational content, thus improving operational efficiency for L&D.

The leadership agility and workforce engagement increased by implementing coaching methodologies that included cognitive and emotional aspects and somatic coaching. The Nigerian

defence organisations experienced major improvements in decision-making and leadership effectiveness after implementing coaching interventions. The study confirmed human capital theory because it proved that investing in human resources creates performance improvements within organisations, as Perkins and Robinson (2025, p. 101) stated. Developing Africa's talent base proved to be an essential factor driving Africa's economic growth. South Africa and Nigeria saw organisations that invested in L&D training maintain their ability to keep valuable talent while staying competitive in the market. Studying these results highlights the permanent advantages when firms spend resources on workforce development to acquire the necessary skills to support economic expansion.

#### **6.2 Implications for Practice**

The research results impact business organisations, human resource leaders, and African policymakers. This research proved that combining AI with coaching and KM systems into L&D approaches leads to improved workforce performance, leadership development, and enhanced organisational success. Multiple important aspects must be evaluated when executing these technologies and their respective practices.

#### **Implications for Businesses and HR Leaders**

Organisations need to integrate AI-powered learning platforms within their L&D strategy because such systems deliver individualised learning paths that fill worker skill gaps. AI enables corporations to personalise their training delivery through its abilities, improving employee commitment and staff retention. These platforms require businesses to guarantee accessibility across various regional workplaces, especially for personnel in rural locations with scarce infrastructure. Successful implementation of digital tools requires employee training investments because this ensures maximum benefit from their adoption, as recommended by Olan et al. (2022,

p. 612). Leadership development initiatives need coaching to serve as their essential component. Proof from Nigerian defence organisations suggests that coaching produces significant impacts on leadership agility, together with enhanced decision-making and higher performance (MO Oladejo and Okafor, 2019, p. 453). African businesses must create established coaching systems to train leaders throughout their organisation. Also, organisational training should develop emotional and cognitive development skills and provide methods to handle fast-moving technology challenges.

#### **Implications for Policymakers**

Adopting AI and KM systems throughout African industries requires policymakers to take direct and pivotal action. Governments should invest in digital infrastructure, especially for underprivileged areas, to enable full utilisation of AI-powered platforms and KM systems. The implementation of KM systems faces a major obstacle because Ethiopian organisations lack reliable internet connectivity and digital tools (Belay et al., 2021, p. 6). Public investments and training programs for employees in regions with limited access must be the main priority of governments in making digital tools available nationwide. Government leaders must create systems promoting public-private joint ventures to merge AI and KM technology systems with modern workforce structures. Government institutions should establish alignments between academic frameworks and industry requirements to guarantee that future workers have suitable skills for working in healthcare facilities, banking operations, and defence organisations.

#### **Implications for L&D Investments**

The study demonstrates that L&D investments must follow present and emerging workforce requirements for success. Organisations should develop a flexible L&D infrastructure that combines AI systems with coaching elements and KM platforms. Future-trend-adaptable

frameworks must exist in firms so they can adjust their direction as advanced digital skills and leadership adaptability gain momentum. Businesses that set up these frameworks will face future workforce challenges with enhanced capability because of automation and AI-driven role modifications (Azevedo, 2017, p. 47). The research results verify how L&D practices in Africa transform when they combine AI with coaching and KM implementations. Businesses, along with HR leaders and policymakers, should work to address infrastructure problems and digital literacy barriers, enabling them to create an employment force that sustains economic development and organisational achievement.

#### **6.3 Recommendations for Future Research**

The research outcomes deliver important information about implementing AI, coaching methods, and knowledge management in African industry learning and development programs. Additional scholarly investigations must occur in various domains to improve the comprehension and expand existing research.

#### **Barriers to AI Adoption in African Industries**

African industries require more research about what blocks their adoption of AI technology. Additional research needs to analyse the technical limitations and cultural and physical infrastructure challenges that prevent African organisations from implementing artificial intelligence. African businesses encounter major obstacles, including inconsistent internet connectivity, limited digital competency, and resistance to technology innovation, as identified by research Olan et al. (2022, p. 610). However, recent advances are making it easier to deal with these issues. Southern Africa is experiencing the creation of its first AI "factory" by Cassava Technologies to encourage local AI development and spread its use through various industries (Moneyweb, 2025). This initiative, which focuses on local industries, demonstrates how regional

AI centers guide AI projects from inception to completion, thereby addressing infrastructure and talent problems. Innovation and teamwork that support AI are often facilitated through the use of knowledge management (KM) systems. Using proper KM frameworks ensures that organisational knowledge is collected, kept safe, and shared among everyone, making organisational learning easier and reducing knowledge loss (Venugopal et al., 2024, p. 7). The systems support teamwork across functions by giving clear access to useful information and past experiences, which helps speed up exploring and adopting AI solutions (Perkins & Robinson, 2025, p. 66). When organisations connect KM with AI, team members are encouraged to keep improving and innovating, as findings and expertise generated by AI are distributed and used broadly. Future research must extensively investigate barriers through industry-focused case analysis to discover effective methods for handling obstacles faced in implementing AI solutions. Additional studies should analyse how local governments and the private sector help increase AI adoption throughout these sectors.

#### Sector-Specific L&D Models and Their Impact

Future research needs, therefore, to explore the scope of how sector-tailored L&D models affect employee development in the workforce. The study examined healthcare, banking, and defence sectors but did not investigate parallel or contrasting implementations of L&D approaches throughout the various industries. Industrial sectors, including agriculture, manufacturing, and technology, require particular workforce development methods that diverge substantially from established operational frameworks in healthcare and banking (Phaladi, 2023, p. 215). Future research should examine the L&D models from multiple business sectors, enabling researchers to analyse how specific industry requirements drive AI, coaching, and knowledge management systems and their impact on employee productivity and company outcomes.

#### Long-Term Impact of AI on Talent Retention and Organisational Growth

The findings from research support how artificial intelligence plays a key part in keeping valuable personnel and advancing organisational development. The sustainable effects of AI-driven educational systems on workforce maintenance deserve investigation, especially within domains experiencing complex workforce dynamics. Research must investigate how AI delivers customised learning approaches with career advancement tools, significantly improving staff loyalty while minimising worker exits (Giwa & Ngepah, 2024, p. 12). The ROI evaluation of AI within Learning and Development (L&D) should be investigated to determine the measurable benefits that AI platforms deliver to business performance metrics, including productivity, profitability, and innovation.

#### **Coaching and Leadership Development**

Future research must explore how coaching influences leadership agility and organisational performance because its immediate effects on leadership development and workforce engagement have already been confirmed. Research should concentrate on establishing better diagnostic models to evaluate coaching program effectiveness relative to their leadership results. More research must investigate interpersonal coaching models within the African context because they should integrate cultural features of leadership communication styles (Jeong et al., 2024, p. 5). Studies about emotional intelligence, somatic coaching methods, and additional coaching practices in various African working environments will generate significant knowledge to build strong leadership development solutions.

#### **Data-Driven Insights for AI and KM Integration**

Future research must study how AI and KM systems integrate, especially in healthcare and manufacturing. Research is lacking regarding the use of AI technology for real-time decisions, automated learning, and knowledge-sharing practices in African settings. Studies must examine AI tools for efficient knowledge management and supported decision processes, essential for retaining critical information (Pai et al., 2022, p. 7046). AI technology needs evaluation for its ability to automate knowledge management procedures to decrease human mistakes while enhancing decision reliability.

#### **Conclusion**

This dissertation has examined how AI technology, coaching, and knowledge management systems influence learning and development programs in African business sectors. Various research findings and case research evidence demonstrate that these technologies and methodologies profoundly transform organisational practices regarding workforce training, leadership development, and talent retention processes. Studies reveal that AI and coaching jointly hold important capabilities to enhance L&D results within the healthcare, banking, defence, and manufacturing industries. Leadership coaching greatly makes leaders more flexible, workers more engaged, and businesses grow. According to the research, coaching methods that enhance cognitive, emotional, and social skills improve high-performance teams by helping team members trust one another, share opinions freely, and become accountable. These characteristics enable organisations to address common dysfunctions that may prevent a team from performing at its best. It is evident from different African industries that coaching makes leaders more certain and efficient at dealing with fast-paced and uncertain changes in the business world.

AI-based learning systems primarily offer customised educational programs that regulate to workforce crucial personal needs to embrace training quality. Also, this contribute heavily advanced performance results, along with strong student engagement levels. The provision of cognitive and emotional coaching techniques aids the organisations accomplish better leadership agility while embracing enhanced workforce involvement, therefore, producing enhanced organisational development. Organisations must implement knowledge management systems to prevent valuable information loss when dealing with high employee turnover or knowledge-intensive roles. The research identified various barriers to implementing these systems, which stop their successful deployment due to limitations in infrastructure systems and problems with digital tool availability and system change acceptance by personnel. The absence of suitable evaluation frameworks requires business operations and policymakers to increase funding for digital infrastructure development, training, and learning culture enhancement.

The research concluded that L&D strategies must align with particular industry needs while AI coaching and KM generate different training outputs for various business areas. Leadership development programs need customisation according to organisational requirements, yet they should retain adaptability because of global economic changes. The research demonstrates how African industries achieve excellent L&D results by combining AI techniques with coaching approaches and knowledge management systems. The study presents recommendations that business organisations, HR leaders, and policymakers need to execute for workforce development model achievement. African organisations achieving successful integration will lead to business competitiveness and sustainable outcome excellence in the long term. This study bridges the gap between spending on learning and business performance and gives African companies a helpful solution to one of their main issues, aiding people to grow in ways that can be measured.

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### **APPENDIX**

**Table 1: Overview of Key Case Studies in L&D Practices Across African Sectors** 

Case	Country	Industry	L&D Strategy	Key Findings
Study			Implemented	
Case	South	Banking	AI-Driven	Increased employee engagement and skill
Study	Africa		Learning	development due to AI integration.
1			Platforms	
Case	Kenya	Healthcare	Knowledge	Enhanced decision-making and patient care by
Study			Management	improving knowledge-sharing.
2			Systems	
Case	Nigeria	Manufacturing	Coaching and	Improved leadership agility and business
Study			Mentorship	outcomes through tailored coaching programs.
3			Programs	
Case	Ghana	Government	Hybrid L&D	Boosted public sector efficiency through the
Study			Systems (AI +	combination of AI and professional coaching.
4			Coaching)	

**Table 2: AI-Driven Learning and Development Metrics** 

L&D Metric	Before AI	After AI	Percentage	
	Implementation	Implementation	Improvement	
Employee Training	70%	85%	15%	
Completion Rate				
Employee Engagement Score	60%	80%	20%	
Knowledge Retention Rate	50%	75%	25%	
Leadership Development	65%	80%	15%	
Index				

Table 3: Comparison of L&D Effectiveness Across Sectors in African Countries

Countr	Sector	L&D Strategy Used	AI	Coachin	KM	Effectivene
y			Integrati	g	Practic	SS
			on	Integrati	es	
				on		
South	Banking	Digital Learning	Yes	Yes	Yes	High
Africa		Platforms				
Kenya	Healthcare	Knowledge Sharing	Yes	Yes	Yes	Moderate
		Systems				
Nigeria	Manufacturi	Mentorship &	No	Yes	No	Low
	ng	Coaching				
Ghana	Government	Hybrid Systems (AI +	Yes	Yes	Yes	High
		Coaching)				
Rwand	Education	Traditional Training	No	No	No	Low
a		Methods				